

October 31, 2017

Loan Rates	Classic Ccd	Fxd36 Unsec	New Veh 48Mo	New Veh 60Mo	New Veh 72Mo	Used Veh 48Mo	Used Veh 60Mo	HELOC	HE 5Yr	15Yr FRM	30Yr FRM
<b>UNITED STATES</b>	<b>11.21%</b>	<b>9.25%</b>	<b>2.83%</b>	<b>2.95%</b>	<b>3.31%</b>	<b>3.19%</b>	<b>3.29%</b>	<b>5.18%</b>	<b>5.20%</b>	<b>3.44%</b>	<b>4.02%</b>
<b>SOUTHWEST</b>											
Arizona	12.17%	11.20%	2.95%	3.02%	3.31%	3.17%	3.28%	5.70%	6.02%	3.51%	4.19%
Arkansas	10.33%	8.78%	2.66%	2.88%	3.43%	3.18%	3.37%	6.14%	6.12%	3.30%	3.99%
New Mexico	11.32%	9.68%	2.71%	2.86%	3.04%	2.93%	3.04%	5.39%	5.52%	3.51%	4.10%
Oklahoma	8.95%	8.91%	2.88%	2.95%	3.08%	3.11%	3.12%	5.45%	5.14%	3.16%	3.87%
Texas	10.41%	8.67%	2.71%	2.85%	3.32%	2.93%	3.08%	5.09%	5.55%	3.46%	4.17%
<b>WEST</b>											
California	11.48%	9.59%	2.58%	2.71%	3.04%	2.79%	2.91%	5.44%	6.13%	3.33%	4.03%
Hawaii	10.16%	9.64%	2.33%	2.64%	2.94%	3.21%	3.51%	5.46%	5.81%	3.12%	3.86%
Oregon	10.04%	8.97%	2.66%	2.73%	2.98%	2.81%	2.86%	5.64%	5.37%	3.22%	4.41%
Utah	10.46%	8.96%	3.19%	3.19%	3.45%	3.24%	3.25%	6.56%	5.44%	3.14%	3.87%
Washington	11.30%	9.26%	2.95%	3.10%	3.29%	3.11%	3.26%	5.55%	5.80%	3.52%	4.01%
<b>SOUTHEAST</b>											
Florida	10.26%	9.16%	2.62%	2.73%	3.03%	2.99%	3.13%	4.85%	5.40%	3.31%	4.08%
Georgia	11.27%	8.92%	2.23%	2.41%	2.75%	2.76%	2.91%	4.89%	5.10%	3.22%	3.92%
Louisiana	10.07%	9.19%	2.64%	2.78%	3.13%	3.26%	3.26%	4.33%	4.33%	3.59%	4.07%
South Carolina	12.40%	9.68%	0.02%	2.54%	2.89%	2.98%	2.89%	4.83%	4.92%	3.44%	3.99%
<b>NORTHEAST</b>											
Massachusetts	11.99%	9.46%	2.83%	2.92%	3.50%	3.29%	3.41%	5.44%	4.47%	3.20%	3.98%
New Jersey	9.92%	8.89%	2.42%	2.74%	3.14%	2.94%	3.07%	4.90%	4.82%	3.31%	4.01%
New York	10.83%	8.02%	2.65%	2.76%	3.15%	3.07%	3.18%	5.19%	4.69%	3.27%	3.97%
<b>MIDWEST</b>											
Illinois	11.62%	9.32%	2.70%	2.79%	3.26%	3.14%	3.24%	5.07%	5.46%	3.28%	4.05%
Indiana	12.54%	10.01%	3.08%	3.14%	3.61%	3.64%	3.70%	4.96%	5.16%	3.32%	4.03%
Michigan	13.19%	8.71%	2.70%	2.79%	3.12%	2.81%	2.89%	5.16%	5.09%	3.35%	4.01%

Savings Rates	Drafts	Reg Svgs	MM-2.5k	MM-25k	3Mo	6Mo	1Yr	2Yr	4Yr
<b>UNITED STATES</b>	<b>0.10%</b>	<b>0.15%</b>	<b>0.22%</b>	<b>0.29%</b>	<b>0.29%</b>	<b>0.45%</b>	<b>0.71%</b>	<b>0.98%</b>	<b>1.45%</b>
<b>SOUTHWEST</b>									
Arizona	0.05%	0.06%	0.09%	0.17%	0.19%	0.31%	0.50%	0.83%	1.29%
Arkansas	0.39%	0.09%	0.24%	0.32%	0.33%	0.44%	0.63%	1.00%	1.54%
New Mexico	0.11%	0.16%	0.18%	0.27%	0.33%	0.44%	0.60%	0.91%	1.36%
Oklahoma	0.14%	0.17%	0.24%	0.34%	0.43%	0.58%	0.80%	1.07%	1.53%
Texas	0.10%	0.17%	0.24%	0.31%	0.34%	0.53%	0.80%	1.06%	1.48%
<b>WEST</b>									
California	0.07%	0.11%	0.24%	0.23%	0.27%	0.42%	0.64%	0.89%	1.41%
Hawaii	0.08%	0.14%	0.23%	0.31%	0.48%	0.63%	0.81%	1.02%	1.82%
Oregon	0.06%	0.06%	0.08%	0.13%	0.13%	0.22%	0.35%	0.62%	1.08%
Utah	0.07%	0.10%	0.13%	0.22%	0.39%	0.63%	1.15%	1.39%	1.97%
Washington	0.06%	0.09%	0.11%	0.18%	0.20%	0.29%	0.47%	0.71%	1.23%
<b>SOUTHEAST</b>									
Florida	0.08%	0.14%	0.22%	0.26%	0.28%	0.41%	0.59%	0.88%	1.42%
Georgia	0.10%	0.19%	0.24%	0.36%	0.31%	0.42%	0.63%	0.86%	1.22%
Louisiana	0.14%	0.19%	0.23%	0.33%	0.23%	0.55%	0.83%	1.09%	1.72%
South Carolina	0.06%	0.13%	0.22%	0.35%	0.27%	0.34%	0.55%	0.77%	1.26%
<b>NORTHEAST</b>									
Massachusetts	0.08%	0.11%	0.19%	0.30%	0.25%	0.38%	0.68%	0.97%	1.39%
New Jersey	0.08%	0.10%	0.11%	0.16%	0.22%	0.28%	0.46%	0.80%	1.15%
New York	0.19%	0.13%	0.18%	0.26%	0.28%	0.44%	0.66%	0.96%	1.45%
<b>MIDWEST</b>									
Illinois	0.13%	0.14%	0.21%	0.29%	0.25%	0.33%	0.53%	0.80%	1.37%
Indiana	0.10%	0.27%	0.16%	0.27%	0.23%	0.39%	0.57%	0.84%	1.34%
Michigan	0.09%	0.11%	0.16%	0.24%	0.19%	0.33%	0.55%	0.81%	1.36%