

September 30, 2018

Loan Rates	Classic Ccd	Fxd36 Unsec	New Veh 48Mo	New Veh 60Mo	New Veh 72Mo	Used Veh 48Mo	Used Veh 60Mo	HELOC	HE 5Yr	15Yr FRM	30Yr FRM
UNITED STATES	11.83%	9.44%	3.41%	3.53%	3.88%	3.78%	3.89%	5.80%	5.55%	4.26%	4.78%
SOUTHWEST											
Arizona	12.42%	11.66%	3.73%	3.78%	4.08%	3.97%	4.00%	6.04%	6.31%	4.50%	4.92%
Arkansas	12.14%	9.14%	3.61%	3.76%	4.08%	3.76%	3.89%	6.18%	6.07%	4.26%	4.82%
New Mexico	11.96%	9.94%	3.23%	3.38%	3.55%	3.36%	3.55%	5.87%	5.99%	4.54%	4.90%
Oklahoma	10.98%	9.26%	3.59%	3.61%	3.86%	3.84%	3.85%	5.92%	5.42%	4.32%	4.75%
Texas	11.41%	8.89%	3.38%	3.50%	3.87%	3.59%	3.67%	5.70%	5.59%	4.34%	4.83%
WEST											
California	12.82%	9.92%	3.28%	3.41%	3.63%	3.43%	3.62%	6.15%	6.55%	4.29%	4.78%
Hawaii	11.40%	7.54%	3.19%	3.31%	3.64%	4.25%	4.38%	6.15%	6.71%	4.18%	4.73%
Oregon	11.96%	8.66%	3.68%	3.75%	4.00%	3.87%	3.94%	6.43%	6.22%	4.12%	5.17%
Utah	11.17%	9.16%	4.02%	4.03%	4.36%	4.13%	4.11%	5.86%	5.72%	4.18%	4.74%
Washington	11.06%	9.62%	3.94%	4.07%	4.28%	4.12%	4.28%	6.58%	6.17%	4.41%	4.75%
SOUTHEAST											
Florida	11.80%	9.44%	3.08%	3.21%	3.53%	3.45%	3.56%	5.79%	6.02%	4.25%	4.79%
Georgia	11.92%	8.64%	2.97%	3.08%	3.48%	3.49%	3.64%	5.38%	5.86%	4.22%	4.80%
Louisiana	10.39%	9.67%	3.16%	3.38%	3.71%	3.70%	3.70%	4.95%	4.95%	4.40%	4.79%
South Carolina	11.68%	9.84%	2.90%	2.96%	3.33%	3.45%	3.39%	5.47%	5.27%	4.31%	4.66%
NORTHEAST											
Massachusetts	13.18%	9.86%	3.31%	3.39%	4.01%	3.63%	3.75%	6.22%	4.88%	4.11%	4.72%
New Jersey	9.76%	9.04%	3.14%	3.37%	3.88%	3.49%	3.62%	6.21%	5.26%	4.31%	4.83%
New York	11.61%	8.04%	3.15%	3.27%	3.64%	3.54%	3.67%	5.95%	4.95%	4.14%	4.80%
MIDWEST											
Illinois	12.04%	9.40%	3.26%	3.38%	3.82%	3.74%	3.82%	5.84%	5.94%	4.21%	4.78%
Indiana	13.15%	10.24%	3.80%	3.91%	4.33%	4.26%	4.35%	5.67%	5.73%	4.33%	4.89%
Michigan	12.69%	8.80%	3.37%	3.45%	3.78%	3.53%	3.62%	5.73%	5.56%	4.34%	4.78%

Savings Rates	Drafts	Reg Svgs	MM-2.5k	MM-25k	3Mo	6Mo	1Yr	2Yr	4Yr
UNITED STATES	0.11%	0.17%	0.31%	0.41%	0.49%	0.79%	1.21%	1.56%	1.99%
SOUTHWEST									
Arizona	0.05%	0.08%	0.15%	0.30%	0.26%	0.71%	1.05%	1.45%	1.86%
Arkansas	0.10%	0.10%	0.38%	0.58%	0.59%	0.74%	1.24%	1.66%	2.06%
New Mexico	0.08%	0.16%	0.20%	0.31%	0.40%	0.64%	1.08%	1.57%	1.78%
Oklahoma	0.27%	0.23%	0.33%	0.46%	0.78%	1.07%	1.43%	1.77%	2.16%
Texas	0.10%	0.20%	0.32%	0.40%	0.63%	0.96%	1.45%	1.74%	2.15%
WEST									
California	0.08%	0.13%	0.31%	0.34%	0.49%	0.74%	1.11%	1.42%	1.88%
Hawaii	0.08%	0.17%	0.29%	0.34%	0.63%	1.27%	1.45%	1.76%	2.62%
Oregon	0.06%	0.07%	0.13%	0.18%	0.27%	0.44%	0.66%	1.08%	1.43%
Utah	0.07%	0.11%	0.22%	0.37%	0.83%	1.18%	2.11%	2.43%	2.84%
Washington	0.09%	0.10%	0.14%	0.23%	0.33%	0.54%	0.96%	1.42%	1.91%
SOUTHEAST									
Florida	0.09%	0.17%	0.29%	0.38%	0.45%	0.80%	1.20%	1.56%	2.00%
Georgia	0.11%	0.23%	0.36%	0.48%	0.53%	0.78%	1.14%	1.41%	1.82%
Louisiana	0.13%	0.20%	0.26%	0.36%	0.44%	0.99%	1.54%	1.86%	2.41%
South Carolina	0.07%	0.14%	0.38%	0.51%	0.46%	0.60%	0.89%	1.31%	1.80%
NORTHEAST									
Massachusetts	0.09%	0.13%	0.24%	0.36%	0.44%	0.71%	1.12%	1.48%	1.88%
New Jersey	0.08%	0.14%	0.22%	0.32%	0.35%	0.56%	0.92%	1.19%	1.51%
New York	0.19%	0.17%	0.37%	0.48%	0.58%	0.78%	1.23%	1.55%	2.00%
MIDWEST									
Illinois	0.12%	0.16%	0.34%	0.47%	0.40%	0.64%	1.00%	1.38%	1.88%
Indiana	0.11%	0.39%	0.24%	0.39%	0.27%	0.70%	0.96%	1.36%	1.86%
Michigan	0.11%	0.12%	0.24%	0.34%	0.32%	0.58%	0.94%	1.26%	1.83%