

June 30, 2018

Loan Rates	Classic CCd	Fxd36 Unsec	New Veh 48Mo	New Veh 60Mo	New Veh 72Mo	Used Veh 48Mo	Used Veh 60Mo	HELOC	HE 5Yr	15Yr FRM	30Yr FRM
<b>UNITED STATES</b>	<b>11.63%</b>	<b>9.37%</b>	<b>3.16%</b>	<b>3.28%</b>	<b>3.63%</b>	<b>3.52%</b>	<b>3.62%</b>	<b>5.58%</b>	<b>5.44%</b>	<b>4.18%</b>	<b>4.68%</b>
<b>SOUTHWEST</b>											
Arizona	12.62%	11.11%	3.36%	3.45%	3.71%	3.67%	3.79%	6.22%	6.14%	4.21%	4.71%
Arkansas	12.13%	8.94%	3.21%	3.36%	3.74%	3.64%	3.76%	6.20%	6.00%	4.32%	4.93%
New Mexico	11.74%	9.92%	3.00%	3.12%	3.28%	3.13%	3.39%	5.77%	5.99%	4.38%	4.74%
Oklahoma	10.55%	9.11%	3.39%	3.40%	3.65%	3.61%	3.63%	5.79%	5.38%	4.30%	4.62%
Texas	11.06%	8.79%	3.14%	3.26%	3.65%	3.35%	3.42%	5.63%	5.48%	4.19%	4.68%
<b>WEST</b>											
California	12.59%	9.80%	3.04%	3.14%	3.38%	3.22%	3.32%	6.01%	6.55%	4.21%	4.69%
Hawaii	11.15%	7.54%	2.94%	3.07%	3.39%	4.01%	4.14%	6.00%	6.71%	4.02%	4.58%
Oregon	11.72%	8.70%	3.27%	3.34%	3.58%	3.47%	3.54%	6.20%	6.17%	4.08%	5.10%
Utah	10.93%	9.14%	3.74%	3.74%	4.02%	3.79%	3.75%	5.63%	5.56%	4.15%	4.61%
Washington	10.99%	9.58%	3.63%	3.76%	3.96%	3.70%	3.83%	6.38%	5.97%	4.40%	4.72%
<b>SOUTHEAST</b>											
Florida	11.60%	9.44%	2.91%	3.05%	3.36%	3.28%	3.40%	5.43%	5.86%	4.14%	4.67%
Georgia	11.85%	8.54%	2.62%	2.80%	3.16%	3.12%	3.26%	5.16%	5.90%	4.12%	4.64%
Louisiana	9.76%	9.60%	2.89%	3.10%	3.40%	3.47%	3.47%	5.13%	5.13%	4.32%	4.66%
South Carolina	11.84%	9.84%	2.70%	2.77%	3.15%	3.20%	3.13%	5.15%	5.16%	4.19%	4.68%
<b>NORTHEAST</b>											
Massachusetts	12.73%	9.71%	3.11%	3.20%	3.80%	3.49%	3.66%	6.10%	4.70%	4.03%	4.64%
New Jersey	9.62%	8.85%	2.94%	3.15%	3.60%	3.29%	3.42%	5.76%	5.43%	4.13%	4.63%
New York	11.46%	7.99%	2.96%	3.07%	3.46%	3.36%	3.48%	5.80%	4.97%	4.12%	4.68%
<b>MIDWEST</b>											
Illinois	12.08%	9.33%	2.94%	3.03%	3.50%	3.38%	3.46%	5.52%	5.81%	4.14%	4.65%
Indiana	13.14%	10.16%	3.58%	3.69%	4.11%	4.02%	4.10%	5.54%	5.58%	4.30%	4.78%
Michigan	12.88%	8.75%	3.04%	3.16%	3.48%	3.23%	3.33%	5.46%	5.38%	4.29%	4.76%

Savings Rates	Drafts	Reg Svgs	MM-2.5k	MM-25k	3Mo	6Mo	1Yr	2Yr	4Yr
<b>UNITED STATES</b>	<b>0.10%</b>	<b>0.16%</b>	<b>0.28%</b>	<b>0.37%</b>	<b>0.42%</b>	<b>0.66%</b>	<b>1.03%</b>	<b>1.34%</b>	<b>1.80%</b>
<b>SOUTHWEST</b>									
Arizona	0.05%	0.08%	0.14%	0.26%	0.22%	0.60%	0.89%	1.30%	1.69%
Arkansas	0.10%	0.10%	0.34%	0.54%	0.57%	0.70%	1.10%	1.55%	1.95%
New Mexico	0.08%	0.16%	0.19%	0.30%	0.33%	0.57%	0.94%	1.44%	1.65%
Oklahoma	0.26%	0.20%	0.29%	0.42%	0.69%	0.89%	1.21%	1.56%	1.96%
Texas	0.10%	0.19%	0.29%	0.36%	0.55%	0.81%	1.25%	1.52%	1.94%
<b>WEST</b>									
California	0.08%	0.13%	0.29%	0.30%	0.40%	0.61%	0.96%	1.24%	1.71%
Hawaii	0.08%	0.17%	0.33%	0.41%	0.62%	1.08%	1.27%	1.48%	2.41%
Oregon	0.06%	0.07%	0.15%	0.16%	0.18%	0.33%	0.55%	0.82%	1.31%
Utah	0.07%	0.10%	0.18%	0.29%	0.82%	1.12%	1.73%	2.11%	2.37%
Washington	0.06%	0.09%	0.13%	0.22%	0.31%	0.47%	0.82%	1.19%	1.69%
<b>SOUTHEAST</b>									
Florida	0.09%	0.15%	0.25%	0.32%	0.42%	0.65%	0.98%	1.30%	1.78%
Georgia	0.11%	0.23%	0.36%	0.47%	0.48%	0.72%	1.05%	1.30%	1.69%
Louisiana	0.13%	0.20%	0.25%	0.35%	0.31%	0.79%	1.18%	1.51%	2.17%
South Carolina	0.06%	0.13%	0.30%	0.46%	0.36%	0.46%	0.70%	0.97%	1.50%
<b>NORTHEAST</b>									
Massachusetts	0.09%	0.13%	0.24%	0.34%	0.41%	0.61%	0.97%	1.33%	1.65%
New Jersey	0.08%	0.12%	0.18%	0.27%	0.31%	0.45%	0.81%	1.08%	1.41%
New York	0.18%	0.15%	0.31%	0.39%	0.48%	0.67%	1.06%	1.39%	1.83%
<b>MIDWEST</b>									
Illinois	0.12%	0.16%	0.29%	0.40%	0.32%	0.53%	0.81%	1.13%	1.69%
Indiana	0.10%	0.33%	0.21%	0.33%	0.24%	0.57%	0.82%	1.14%	1.74%
Michigan	0.10%	0.11%	0.20%	0.29%	0.26%	0.46%	0.80%	1.09%	1.65%