

January 31, 2019

Loan Rates	Classic CCd	Fxd36 Unsec	New Veh 48Mo	New Veh 60Mo	New Veh 72Mo	Used Veh 48Mo	Used Veh 60Mo	HELOC	HE 5Yr	15Yr FRM	30Yr FRM
UNITED STATES	12.02%	9.49%	3.67%	3.79%	4.13%	4.00%	4.11%	6.12%	5.73%	4.16%	4.64%
SOUTHWEST											
Arizona	12.70%	11.53%	3.95%	3.99%	4.31%	4.20%	4.23%	5.89%	6.27%	4.38%	4.83%
Arkansas	12.47%	9.21%	3.88%	4.03%	4.36%	4.07%	4.25%	6.50%	6.32%	4.34%	4.90%
New Mexico	12.24%	10.06%	3.52%	3.62%	3.83%	3.57%	3.69%	6.17%	6.03%	4.29%	4.72%
Oklahoma	11.01%	9.40%	3.90%	3.93%	4.15%	4.20%	4.22%	6.23%	5.63%	4.35%	4.86%
Texas	11.58%	9.03%	3.64%	3.76%	4.11%	3.84%	3.94%	6.16%	5.67%	4.22%	4.67%
WEST											
California	12.98%	10.10%	3.56%	3.72%	3.96%	3.79%	3.93%	6.60%	6.51%	4.14%	4.53%
Hawaii	11.70%	6.45%	2.88%	3.08%	3.84%	3.17%	3.54%	5.87%	6.89%	3.91%	4.47%
Oregon	12.15%	9.02%	3.88%	3.95%	4.26%	4.03%	4.10%	6.65%	6.69%	3.94%	4.98%
Utah	11.61%	9.16%	4.32%	4.33%	4.66%	4.38%	4.37%	6.26%	5.98%	3.89%	4.25%
Washington	10.41%	9.79%	4.06%	4.20%	4.41%	4.19%	4.35%	7.08%	6.10%	4.13%	4.65%
SOUTHEAST											
Florida	12.42%	9.53%	3.40%	3.53%	3.81%	3.78%	3.92%	6.01%	6.05%	4.05%	4.63%
Georgia	11.54%	8.77%	3.27%	3.40%	3.79%	3.72%	3.85%	5.81%	6.21%	3.95%	4.51%
Louisiana	9.98%	9.31%	3.44%	3.65%	3.99%	3.90%	3.90%	6.08%	6.08%	4.28%	4.62%
South Carolina	12.64%	9.90%	3.11%	3.18%	3.56%	3.64%	3.71%	5.89%	5.69%	4.36%	4.61%
NORTHEAST											
Massachusetts	13.52%	9.69%	3.67%	3.75%	4.35%	3.94%	4.04%	6.64%	4.95%	4.10%	4.72%
New Jersey	10.87%	9.24%	3.29%	3.48%	3.98%	3.53%	3.66%	6.30%	5.50%	4.12%	4.59%
New York	11.70%	8.22%	3.23%	3.35%	3.71%	3.61%	3.74%	6.24%	5.22%	4.08%	4.63%
MIDWEST											
Illinois	12.00%	9.53%	3.56%	3.66%	4.14%	3.92%	4.04%	6.18%	6.14%	4.12%	4.63%
Indiana	13.09%	10.42%	4.04%	4.17%	4.59%	4.35%	4.44%	5.83%	5.82%	4.20%	4.70%
Michigan	12.66%	9.03%	3.64%	3.74%	4.05%	3.79%	3.89%	6.02%	5.77%	4.25%	4.73%

Savings Rates	Drafts	Reg Svgs	MM-2.5k	MM-25k	3Mo	6Mo	1Yr	2Yr	4Yr
UNITED STATES	0.11%	0.18%	0.38%	0.50%	0.60%	0.99%	1.46%	1.79%	2.22%
SOUTHWEST									
Arizona	0.05%	0.10%	0.20%	0.42%	0.33%	0.93%	1.25%	1.67%	2.01%
Arkansas	0.13%	0.10%	0.53%	0.73%	0.65%	0.86%	1.29%	1.71%	2.09%
New Mexico	0.10%	0.17%	0.24%	0.36%	0.46%	0.75%	1.28%	1.72%	1.99%
Oklahoma	0.29%	0.24%	0.42%	0.54%	0.97%	1.43%	1.77%	2.10%	2.48%
Texas	0.10%	0.21%	0.36%	0.46%	0.75%	1.21%	1.72%	2.01%	2.42%
WEST									
California	0.08%	0.14%	0.35%	0.40%	0.61%	0.93%	1.32%	1.62%	2.04%
Hawaii	0.08%	0.17%	0.39%	0.44%	1.15%	1.68%	1.74%	1.93%	2.80%
Oregon	0.06%	0.07%	0.16%	0.22%	0.27%	0.69%	0.99%	1.45%	1.76%
Utah	0.08%	0.12%	0.29%	0.51%	1.01%	1.45%	2.47%	2.71%	3.19%
Washington	0.09%	0.11%	0.17%	0.30%	0.39%	0.68%	1.23%	0.00%	0.00%
SOUTHEAST									
Florida	0.11%	0.17%	0.37%	0.48%	0.56%	1.01%	1.49%	1.84%	2.34%
Georgia	0.13%	0.24%	0.46%	0.60%	0.66%	0.97%	1.37%	1.66%	2.04%
Louisiana	0.14%	0.22%	0.32%	0.45%	0.66%	1.34%	1.92%	2.26%	2.89%
South Carolina	0.07%	0.15%	0.50%	0.66%	0.60%	0.79%	1.22%	1.55%	2.14%
NORTHEAST									
Massachusetts	0.09%	0.14%	0.31%	0.44%	0.54%	0.86%	1.30%	1.66%	2.03%
New Jersey	0.09%	0.19%	0.28%	0.39%	0.39%	0.66%	1.06%	1.35%	1.65%
New York	0.18%	0.19%	0.43%	0.55%	0.71%	0.97%	1.52%	1.87%	2.26%
MIDWEST									
Illinois	0.13%	0.18%	0.42%	0.58%	0.52%	0.85%	1.28%	1.63%	2.11%
Indiana	0.15%	0.20%	0.29%	0.47%	0.27%	0.83%	1.10%	1.48%	1.95%
Michigan	0.10%	0.12%	0.28%	0.39%	0.43%	0.75%	1.27%	1.45%	2.06%