

September 30, 2017

<b>Earnings to Average Assets</b>	<b>Peer</b>	<b>Peer</b>	<b>Peer</b>	<b>Peer</b>	<b>Peer</b>	<b>Peer</b>	<b>Peer</b>	<b>Peer</b>	<b>Peer</b>	<b>Peer</b>	<b>Peer</b>
<b>YTD Annualized</b>	<b>&lt;2mm</b>	<b>2-5mm</b>	<b>5-10mm</b>	<b>10-20mm</b>	<b>20-50mm</b>	<b>50-100mm</b>	<b>100-200mm</b>	<b>200-500mm</b>	<b>500mm-1B</b>	<b>GT 1 Billion</b>	<b>ALL FICUs</b>
Investment Yield	0.56%	0.99%	0.90%	0.93%	0.99%	1.05%	1.35%	1.36%	1.72%	1.56%	1.43%
Loan Yield	9.19%	4.50%	5.36%	4.85%	5.58%	5.18%	5.08%	4.67%	5.12%	4.56%	4.80%
Net Loan Yield After NCOs	5.85%	4.08%	5.18%	4.50%	5.07%	4.65%	4.63%	4.14%	4.58%	4.15%	4.33%
Asset Yield	3.39%	2.63%	2.57%	2.56%	2.87%	2.86%	3.30%	3.22%	3.99%	3.40%	3.41%
Cost of Funds	-0.27%	-0.14%	-0.16%	-0.18%	-0.22%	-0.22%	-0.28%	-0.27%	-0.42%	-0.52%	-0.40%
Gross Spread	3.12%	2.49%	2.41%	2.38%	2.65%	2.64%	3.02%	2.95%	3.57%	2.88%	3.01%
Provision Expense	-1.44%	-0.14%	-0.05%	-0.14%	-0.21%	-0.21%	-0.25%	-0.35%	-0.40%	-0.28%	-0.31%
Net Spread after Provision Expense	1.67%	2.35%	2.36%	2.24%	2.45%	2.43%	2.76%	2.61%	3.17%	2.60%	2.70%
Total Non-Interest Income	0.71%	0.70%	0.74%	0.82%	1.17%	1.16%	1.35%	1.49%	1.93%	1.44%	1.49%
Total Non-Interest Expense	-6.00%	-2.92%	-3.13%	-2.90%	-3.24%	-3.18%	-3.49%	-3.42%	-4.11%	-2.84%	-3.28%
Net Operating Expense	-5.29%	-2.23%	-2.39%	-2.08%	-2.07%	-2.03%	-2.14%	-1.93%	-2.18%	-1.41%	-1.78%
Non-Operating Gains (Losses)	0.00%	0.00%	0.00%	0.00%	-0.01%	-0.01%	0.00%	0.01%	0.02%	0.02%	0.01%
OTTI Losses Recognized in Earnings	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
NCUSIF Stabilization Expense	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
NCUSIF Recovery/Pass-back	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Return on Assets (ROA with Provision for LL)	-3.62%	0.13%	-0.03%	0.16%	0.36%	0.39%	0.62%	0.68%	1.01%	1.21%	0.93%
Net Charge-Offs	-1.10%	-0.20%	-0.07%	-0.15%	-0.21%	-0.24%	-0.25%	-0.31%	-0.37%	-0.26%	-0.28%
ROA (with Net Charge-offs)	-3.28%	0.06%	-0.06%	0.15%	0.36%	0.36%	0.63%	0.72%	1.04%	1.23%	0.95%
ROA with Provision for LL - W/O NCUSIF Expense	-3.62%	0.12%	-0.03%	0.16%	0.36%	0.40%	0.63%	0.68%	1.01%	1.21%	0.93%
ROA with Net Charge-Offs - W/O NCUSIF Expense	-3.28%	0.06%	-0.06%	0.15%	0.36%	0.37%	0.63%	0.72%	1.04%	1.23%	0.95%
<b>Non-Interest Expense to Average Assets</b>											
Employee Compensation and Benefits	-3.14%	-1.56%	-1.50%	-1.40%	-1.51%	-1.52%	-1.67%	-1.69%	-2.13%	-1.52%	-1.67%
Travel and Conference Expense	-0.16%	-0.03%	-0.02%	-0.02%	-0.04%	-0.04%	-0.05%	-0.06%	-0.06%	-0.02%	-0.04%
Office Occupancy Expense	-0.23%	-0.18%	-0.16%	-0.15%	-0.22%	-0.23%	-0.23%	-0.24%	-0.29%	-0.19%	-0.23%
Office Operations Expense	-1.37%	-0.72%	-0.74%	-0.64%	-0.71%	-0.63%	-0.71%	-0.75%	-0.83%	-0.58%	-0.68%
Educational and Promotional Expense	-0.11%	-0.06%	-0.04%	-0.06%	-0.09%	-0.08%	-0.13%	-0.15%	-0.20%	-0.12%	-0.14%
Loan Servicing Expense	-0.30%	-0.07%	-0.16%	-0.18%	-0.23%	-0.25%	-0.29%	-0.26%	-0.34%	-0.25%	-0.27%
Professional and Outside Services	-0.46%	-0.20%	-0.40%	-0.39%	-0.39%	-0.38%	-0.31%	-0.17%	-0.18%	-0.09%	-0.17%
Member Insurance	0.00%	-0.01%	-0.01%	0.00%	0.00%	0.00%	-0.01%	0.00%	0.00%	0.00%	0.00%
Operating Fees (Exam. and/or Supervision Fees)	-0.11%	-0.04%	-0.03%	-0.02%	-0.02%	-0.02%	-0.02%	-0.02%	-0.02%	-0.01%	-0.02%
Miscellaneous Operating Expenses	-0.11%	-0.06%	-0.07%	-0.03%	-0.04%	-0.02%	-0.07%	-0.07%	-0.05%	-0.06%	-0.06%
Total Non-Interest Expense	-6.00%	-2.92%	-3.13%	-2.90%	-3.24%	-3.18%	-3.49%	-3.42%	-4.11%	-2.84%	-3.28%
<b>Other Performance Ratios</b>											
Earning Asset Yield	3.38%	2.78%	2.67%	2.82%	2.99%	3.01%	3.53%	3.54%	4.04%	3.50%	3.56%
Average Cost of Funds	-0.35%	-0.19%	-0.21%	-0.24%	-0.29%	-0.28%	-0.35%	-0.32%	-0.46%	-0.58%	-0.46%
FTE Employee / \$million of Loans & Share Drafts	5.57	1.15	0.87	0.57	0.56	0.49	0.43	0.41	0.32	0.26	0.34
Compensation & Benefits / FTE Emp.	\$18,328	\$26,077	\$34,857	\$48,900	\$50,301	\$54,067	\$58,281	\$59,342	\$73,779	\$77,510	\$67,601
Compensation & Benefits / \$million Lns. & S.D.s	\$99,802	\$29,735	\$29,523	\$26,025	\$27,591	\$26,178	\$24,930	\$23,352	\$24,412	\$20,464	\$22,718
Operating Expense / Loans & Share Drafts	-19.03%	-5.52%	-6.18%	-5.36%	-5.94%	-5.50%	-5.21%	-4.72%	-4.71%	-3.83%	-4.45%
Fee Income+Other Oper.Inc. / Loans & Share Drafts	2.29%	1.36%	1.46%	1.51%	2.15%	2.00%	2.02%	2.06%	2.21%	1.93%	2.03%
Net Operating Expense / Loans & Share Drafts	-16.74%	-4.16%	-4.72%	-3.85%	-3.79%	-3.50%	-3.19%	-2.67%	-2.50%	-1.89%	-2.42%
Operating Expense / Operating Revenue	153.84%	83.89%	99.33%	90.86%	85.65%	84.75%	81.22%	78.29%	76.53%	69.54%	75.08%
Total Fixed Assets / Shares & Equity	0.32%	1.25%	0.53%	1.22%	1.83%	2.49%	2.48%	2.73%	3.42%	2.19%	2.55%
Net Loans to Total Shares and Deposits	40.3%	60.8%	44.8%	50.5%	53.4%	56.7%	61.5%	66.5%	82.0%	75.0%	71.7%
Members / FTE Employee	271.47	284.00	326.43	389.72	346.65	346.29	349.18	341.16	345.02	355.21	348.78

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Balance Sheet Mixes	Peer <2mm	Peer 2-5mm	Peer 5-10mm	Peer 10-20mm	Peer 20-50mm	Peer 50-100mm	Peer 100-200mm	Peer 200-500mm	Peer 500mm-1B	Peer GT 1 Billion	Peer ALL FICUs
<b>ASSETS</b>											
Cash and Cash Equivalents	0.5%	1.0%	1.6%	1.3%	1.2%	1.2%	1.1%	1.1%	1.0%	0.5%	0.8%
Total Investments	68.0%	52.0%	61.9%	56.5%	55.6%	51.4%	44.0%	38.2%	25.3%	32.6%	35.4%
Unsecured Credit Card Loans/Lines of Credit	0.0%	0.0%	1.8%	2.4%	2.6%	2.3%	2.9%	3.6%	4.3%	2.9%	3.2%
All Other Unsecured Loans/Lines of Credit	10.5%	6.3%	4.9%	4.8%	3.4%	2.7%	2.7%	3.5%	3.4%	2.5%	2.9%
Short-Term Small Amount Loans (STS)	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Non-Federally Guaranteed Student Loans	0.0%	0.0%	0.0%	0.1%	0.3%	0.2%	0.3%	0.4%	0.4%	0.3%	0.3%
New Vehicle Loans	4.3%	7.6%	5.2%	5.5%	3.7%	4.0%	4.2%	4.8%	6.0%	4.9%	4.9%
Used Vehicle Loans	16.1%	19.2%	16.0%	15.4%	12.6%	13.3%	16.6%	16.9%	18.7%	13.7%	15.4%
Total 1st Mortgage Real Estate Lns/Line of Credit	0.0%	9.6%	4.7%	7.4%	15.4%	17.5%	19.8%	22.6%	29.5%	32.2%	27.2%
Total Other Real Estate Loans/Lines of Credit	0.0%	2.9%	2.1%	4.3%	2.3%	3.4%	3.9%	3.8%	6.1%	4.8%	4.6%
Leases Receivable	0.0%	0.0%	0.0%	0.0%	0.0%	0.4%	0.0%	0.0%	0.0%	0.9%	0.4%
Total All Other Loans/Lines of Credit to Members	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Other Loans (Purchased or to non-members)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.2%	0.1%	0.6%	0.3%
Total Loans and Leases	31.0%	45.6%	34.9%	39.9%	40.2%	43.8%	50.3%	55.7%	68.6%	62.7%	59.3%
Less: Allowance for Loan & Lease Losses	-1.5%	-0.9%	-0.4%	-0.5%	-0.4%	-0.4%	-0.4%	-0.5%	-0.6%	-0.5%	-0.5%
Net Loans and Leases	29.5%	44.7%	34.5%	39.4%	39.8%	43.5%	49.9%	55.2%	68.0%	62.2%	58.8%
Total Other Assets	2.0%	2.3%	2.1%	2.8%	3.3%	3.9%	4.9%	5.5%	5.7%	4.7%	4.9%
<b>TOTAL ASSETS</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>
<b>LIABILITIES, SHARES, AND EQUITY</b>											
Total Liabilities	2.7%	12.3%	11.7%	11.6%	14.8%	13.1%	7.0%	4.8%	3.9%	5.2%	5.9%
Share Drafts	0.0%	4.8%	12.6%	12.0%	12.8%	12.8%	13.3%	14.1%	15.8%	10.5%	12.6%
Regular Shares	67.0%	59.1%	56.6%	38.0%	32.1%	34.2%	31.3%	31.2%	26.3%	19.4%	25.3%
Money Market Shares	0.0%	6.5%	1.6%	16.5%	15.4%	15.1%	19.6%	20.7%	21.8%	35.8%	27.0%
Share Certificates	3.0%	2.8%	5.1%	6.8%	8.9%	9.1%	11.0%	11.4%	13.7%	13.4%	12.4%
IRA/KEOGH Accounts	2.6%	0.7%	1.6%	3.5%	4.4%	4.5%	5.4%	5.2%	4.1%	4.3%	4.5%
All Other Shares	1.0%	1.1%	0.2%	2.0%	1.4%	1.3%	0.9%	1.0%	1.7%	0.1%	0.8%
Non-Member Deposits	3.5%	0.0%	0.2%	0.2%	0.3%	0.2%	0.3%	0.1%	0.1%	0.1%	0.1%
Total Shares and Deposits	77.0%	75.0%	77.9%	79.0%	75.3%	77.3%	81.9%	83.8%	83.6%	83.6%	82.8%
Total Equity	20.2%	12.8%	10.4%	9.4%	9.8%	9.6%	11.1%	11.4%	12.5%	11.2%	11.4%
<b>TOTAL LIABILITIES, SHARES, AND EQUITY</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>
Net Worth	22.8%	12.8%	10.4%	9.4%	9.9%	9.7%	11.2%	11.6%	12.6%	11.5%	11.5%
Total Equity + Allow. for Loan Loss	21.7%	13.7%	10.8%	9.8%	10.2%	10.0%	11.6%	11.9%	13.1%	11.7%	11.8%
<b>Balance Sheet Growth YTD Annualized</b>											
Total Investments	16.8%	-26.9%	-1.9%	-29.3%	9.8%	8.4%	19.2%	4.1%	55.5%	25.3%	20.6%
Total Loans and Leases	-15.7%	-27.4%	-26.2%	-45.5%	-13.8%	-7.9%	-16.2%	-31.9%	26.8%	11.1%	0.7%
<b>TOTAL ASSETS</b>	<b>4.1%</b>	<b>-26.8%</b>	<b>-11.9%</b>	<b>-37.1%</b>	<b>-1.3%</b>	<b>-0.1%</b>	<b>-2.1%</b>	<b>-20.1%</b>	<b>33.1%</b>	<b>15.6%</b>	<b>7.2%</b>
Total Liabilities	4080.0%	-17.5%	-8.9%	-37.0%	-0.6%	11.0%	6.2%	-29.1%	41.9%	29.5%	10.9%
Total Shares and Deposits	2.9%	-28.9%	-11.6%	-36.9%	-1.8%	-1.7%	-3.1%	-19.8%	32.2%	14.6%	6.6%
Equity Capital	-8.0%	-21.7%	-17.6%	-38.5%	1.6%	-1.1%	0.8%	-18.4%	36.5%	16.9%	9.6%
<b>TOTAL LIABILITIES, SHARES, AND EQUITY</b>	<b>4.1%</b>	<b>-26.8%</b>	<b>-11.9%</b>	<b>-37.1%</b>	<b>-1.3%</b>	<b>-0.1%</b>	<b>-2.1%</b>	<b>-20.1%</b>	<b>33.1%</b>	<b>15.6%</b>	<b>7.2%</b>

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Loan Quality	Peer <2mm	Peer 2-5mm	Peer 5-10mm	Peer 10-20mm	Peer 20-50mm	Peer 50-100mm	Peer 100-200mm	Peer 200-500mm	Peer 500mm-1B	Peer GT 1 Billion	Peer ALL FICUs
Delinquent Loans / Net Loans	9.21%	3.71%	0.93%	1.21%	1.19%	0.95%	1.01%	0.98%	0.92%	0.50%	0.75%
Delinquent Loans / Total Capital	13.1%	12.4%	3.0%	4.9%	4.7%	4.2%	4.4%	4.6%	4.8%	2.7%	3.8%
Delinquent Loans + OREO / Net Loans + OREO	9.7%	3.9%	0.9%	1.2%	1.4%	1.1%	1.1%	1.1%	1.0%	0.5%	0.8%
Delinquent Loans > 6mo / Delinquent Loans	48.5%	40.9%	14.2%	35.0%	29.1%	26.1%	21.1%	23.8%	25.3%	20.5%	23.2%
Allowance for Loan Losses/Net Loans	5.16%	2.04%	1.24%	1.19%	0.95%	0.84%	0.88%	0.92%	0.82%	0.76%	0.82%
Loans 2 to less than 6 months Delinquent (\$000s)	\$9	\$44	\$24	\$52	\$129	\$261	\$594	\$1,458	\$3,119	\$6,183	\$873
Loans 6 to less than 12 months Delinquent (\$000s)	\$7	\$18	\$3	\$22	\$39	\$64	\$141	\$368	\$776	\$1,288	\$207
Loans 12 months and over Delinquent (\$000s)	\$2	\$12	\$1	\$6	\$14	\$28	\$18	\$86	\$282	\$302	\$56
Total Delinquent Loans (\$000s)	\$18	\$74	\$28	\$80	\$182	\$353	\$753	\$1,913	\$4,176	\$7,772	\$1,137
<b>Delinquency by Category</b>											
Unsecured Credit Card	0.00%	0.00%	0.20%	0.28%	0.45%	0.41%	0.46%	0.65%	0.66%	0.32%	0.48%
STS Loans	14.29%	0.00%	0.00%	0.00%	4.65%	3.57%	3.03%	0.00%	0.00%	0.00%	3.19%
Non-Federally Guaranteed Student Loans	0.00%	0.00%	0.00%	0.00%	0.38%	2.15%	0.39%	1.53%	3.26%	0.71%	1.51%
New Vehicle Loans	0.00%	1.56%	0.82%	0.00%	0.22%	0.53%	0.54%	0.38%	0.70%	0.33%	0.45%
Used Vehicle Loans	10.66%	2.30%	0.67%	1.18%	1.21%	1.24%	1.12%	1.12%	1.33%	0.69%	1.01%
1st Mortgage Fixed	0.00%	0.00%	0.00%	2.05%	0.69%	0.56%	0.75%	0.83%	0.48%	0.34%	0.48%
1st Mortgage Adj	0.00%	7.02%	0.00%	0.00%	2.69%	0.99%	1.43%	0.39%	0.42%	0.20%	0.49%
Other RE Fixed	0.00%	7.02%	4.26%	0.00%	1.27%	0.37%	0.58%	0.74%	0.89%	0.31%	0.56%
Other RE Adj	0.00%	0.00%	0.00%	1.35%	0.35%	0.42%	0.34%	0.37%	0.35%	0.41%	0.38%
Leases Receivable	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.24%	0.22%
All Other Loans	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Indirect Loans	0.00%	0.00%	0.00%	1.45%	1.65%	1.26%	1.20%	0.98%	1.12%	0.69%	0.91%
Total 1st Mortgage Loans	0.00%	7.02%	0.00%	2.03%	1.24%	0.69%	0.95%	0.71%	0.47%	0.31%	0.48%
MBL Delinquency Rate	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
MBL Delinquency as % of Total RE Loans	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
<b>YTD Annualized</b>											
Net Charge-Offs / Average Loans (Annualized)	3.34%	0.43%	0.18%	0.35%	0.50%	0.53%	0.45%	0.53%	0.53%	0.41%	0.47%
Recoveries / Charge-Offs	18.64%	13.64%	50.46%	38.21%	25.93%	22.43%	27.66%	21.21%	23.05%	23.14%	23.36%
Expected Charge-Offs / Net Loans	2.66%	0.99%	0.19%	0.37%	0.57%	0.44%	0.37%	0.38%	0.41%	0.26%	0.34%
Provision for Loan Losses/Net Charge-Offs	131.3%	68.4%	68.5%	93.7%	99.2%	87.9%	102.8%	112.7%	108.3%	108.6%	107.4%
Prov. for Loan Losses/Expected Charge-Offs	172.0%	29.9%	67.1%	88.7%	87.3%	106.4%	128.2%	156.3%	142.3%	170.6%	148.8%
Bankruptcies / Net Loans	0.00%	0.14%	0.27%	0.54%	1.00%	0.81%	0.73%	0.77%	0.75%	0.62%	0.70%
Total Amount of Loans Charged-Off (\$000s)	\$9	\$12	\$13	\$47	\$110	\$263	\$501	\$1,475	\$3,056	\$8,011	\$931
Total Amount of Recoveries (\$000s)	\$2	\$2	\$7	\$18	\$28	\$59	\$139	\$313	\$705	\$1,854	\$218
Net Charge Offs (\$000s)	\$7	\$10	\$7	\$29	\$81	\$204	\$363	\$1,162	\$2,352	\$6,158	\$714
<b>Net Charge-Offs by Category</b>											
Unsecured Credit Card Loans	0.00%	0.00%	0.02%	0.67%	0.58%	0.47%	0.65%	0.89%	0.84%	0.82%	0.80%
STS Loans	0.00%	0.00%	14.41%	0.00%	6.61%	9.52%	4.80%	0.00%	0.00%	13.45%	7.10%
Non-Federally Guaranteed Student Loans	0.00%	0.00%	0.00%	0.00%	0.00%	0.09%	0.02%	0.36%	0.21%	0.11%	0.17%
New Vehicle Loans	0.00%	0.13%	-0.02%	-0.05%	0.09%	0.10%	0.29%	0.23%	0.25%	0.36%	0.29%
Used Vehicle Loans	3.36%	0.28%	0.35%	0.32%	0.69%	0.79%	0.72%	0.79%	0.86%	0.85%	0.81%
Total 1st Mortgage RE Loans/LOC	0.00%	0.00%	-0.06%	-0.02%	0.13%	0.03%	0.08%	0.05%	0.05%	0.02%	0.04%
Total Other RE Loans/ LOC	0.00%	0.00%	0.00%	0.15%	0.04%	0.13%	0.05%	0.00%	0.09%	0.03%	0.05%
Leases Receivable	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.15%	0.14%
All Other Loans	51.09%	4.07%	0.40%	-57.23%	9.32%	-1.29%	-0.03%	-0.33%	-0.17%	0.01%	-0.15%
Indirect Loans	0.00%	0.00%	0.00%	0.59%	0.76%	0.75%	0.49%	0.42%	0.55%	0.58%	0.54%
Number of Credit Unions in Each Peer Group:	9	5	11	19	51	40	47	27	17	11	237



Concentration Risk (% of Net Worth)	Peer <2mm	Peer 2-5mm	Peer 5-10mm	Peer 10-20mm	Peer 20-50mm	Peer 50-100mm	Peer 100-200mm	Peer 200-500mm	Peer 500mm-1B	Peer GT 1 Billion	Peer ALL FICUs
Deposits in Commercial Banks, S&Ls, Savings Banks	0.00%	40.01%	12.53%	13.21%	11.97%	12.18%	6.19%	1.78%	1.14%	0.06%	2.23%
Credit Unions - Deposits in and Loans to	0.00%	15.24%	11.01%	9.10%	8.11%	8.46%	3.41%	1.39%	0.39%	0.04%	1.38%
Total Investments in Corporate Credit Unions*	109.72%	41.26%	55.76%	50.79%	54.74%	41.27%	38.70%	24.47%	14.69%	3.37%	16.48%
Marketable Securities	0.38%	88.82%	111.91%	123.73%	168.11%	207.45%	146.81%	151.96%	88.71%	181.42%	154.52%
All Other Investments	101.52%	210.22%	354.92%	397.42%	309.25%	229.71%	177.02%	120.88%	78.30%	57.14%	102.01%
<b>Total Investments</b>	<b>298.25%</b>	<b>407.12%</b>	<b>593.99%</b>	<b>601.77%</b>	<b>560.11%</b>	<b>529.04%</b>	<b>393.63%</b>	<b>328.62%</b>	<b>200.91%</b>	<b>284.07%</b>	<b>307.57%</b>
Unsecured Loans	46.09%	49.31%	65.15%	76.24%	60.44%	51.50%	49.88%	61.13%	61.15%	47.06%	53.19%
Vehicle Loans	89.45%	209.47%	204.20%	222.81%	164.02%	178.93%	185.77%	186.11%	197.16%	161.64%	176.63%
New Vehicle Loans	18.91%	59.38%	50.37%	58.85%	37.32%	41.58%	37.56%	40.86%	48.07%	42.36%	42.65%
Used Vehicle Loans	70.54%	150.09%	153.84%	163.96%	126.70%	137.36%	148.21%	145.25%	149.09%	119.28%	133.98%
Total Real Estate	0.00%	97.83%	65.49%	125.13%	177.59%	214.64%	211.36%	227.09%	282.96%	323.04%	276.73%
1st Mortgage	0.00%	75.01%	45.21%	79.35%	154.85%	180.03%	176.71%	194.72%	234.40%	281.19%	236.72%
1st Mortgage Fxd	0.00%	0.00%	39.82%	78.81%	111.72%	124.58%	124.63%	143.59%	193.80%	217.74%	182.43%
1st Mortgage Adj	0.00%	75.01%	5.40%	0.54%	43.12%	55.45%	52.08%	51.13%	40.60%	63.44%	54.29%
2nd Mortgage	0.00%	22.82%	20.28%	45.79%	22.75%	34.61%	34.65%	32.37%	48.56%	41.86%	40.01%
Closed-End Fxd	0.00%	22.82%	19.60%	31.31%	8.03%	13.41%	12.10%	13.63%	18.20%	16.22%	15.46%
Closed-End Adj	0.00%	0.00%	0.00%	3.46%	0.73%	0.14%	3.43%	0.10%	0.38%	0.04%	0.54%
Open-End Adj	0.00%	0.00%	0.67%	10.86%	13.62%	19.07%	19.07%	18.23%	29.77%	25.53%	23.76%
Open-End Fxd	0.00%	0.00%	0.00%	0.16%	0.36%	1.99%	0.06%	0.41%	0.21%	0.07%	0.25%
Other RE Loans	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Leases Receivable	0.00%	0.00%	0.00%	0.00%	0.00%	4.32%	0.01%	0.00%	0.00%	7.52%	3.56%
All Other Loans/Lines of Credit to Members	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
<b>Total Loans</b>	<b>136.07%</b>	<b>356.92%</b>	<b>334.94%</b>	<b>425.12%</b>	<b>404.87%</b>	<b>451.43%</b>	<b>449.97%</b>	<b>479.14%</b>	<b>545.60%</b>	<b>547.08%</b>	<b>515.73%</b>
Indirect Loans	0.00%	0.00%	3.10%	38.03%	24.28%	79.62%	109.02%	140.06%	129.83%	136.21%	126.02%
Percent of Vehicle Loans	0.00%	0.00%	1.52%	17.07%	14.80%	44.50%	58.69%	75.26%	65.85%	84.27%	71.35%
Business Loans	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Participation Loans	0.00%	0.00%	3.10%	0.00%	0.00%	3.10%	2.06%	8.15%	5.63%	4.94%	5.01%
<b>Total Mortgage Exposure**</b>	<b>0.00%</b>	<b>97.83%</b>	<b>65.49%</b>	<b>125.13%</b>	<b>179.99%</b>	<b>250.44%</b>	<b>255.86%</b>	<b>304.73%</b>	<b>332.11%</b>	<b>453.14%</b>	<b>363.71%</b>
Total Real Estate	0.00%	97.83%	65.49%	125.13%	177.59%	214.64%	211.36%	227.09%	282.96%	323.04%	276.73%
RE Business Loans	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Mortgage-Backed Investments	0.00%	0.00%	0.00%	0.00%	2.40%	35.80%	44.50%	77.64%	49.14%	130.09%	86.98%
Federal Agency Securities (Mtg Backed)	0.00%	0.00%	0.00%	0.00%	2.40%	35.49%	44.50%	77.56%	49.14%	130.02%	86.92%
Total Other Mortgage Backed Securities	0.00%	0.00%	0.00%	0.00%	0.00%	0.31%	0.00%	0.08%	0.00%	0.07%	0.06%



