

March 31, 2017

<b>Earnings to Average Assets</b>	<b>Peer</b>	<b>Peer</b>	<b>Peer</b>	<b>Peer</b>	<b>Peer</b>	<b>Peer</b>	<b>Peer</b>	<b>Peer</b>	<b>Peer</b>	<b>Peer</b>	<b>Peer</b>
<b>YTD Annualized</b>	<b>&lt;2mm</b>	<b>2-5mm</b>	<b>5-10mm</b>	<b>10-20mm</b>	<b>20-50mm</b>	<b>50-100mm</b>	<b>100-200mm</b>	<b>200-500mm</b>	<b>500mm-1B</b>	<b>GT 1 Billion</b>	<b>ALL FICUs</b>
Investment Yield	0.19%	0.63%	0.71%	0.80%	0.83%	0.93%	0.96%	1.15%	1.18%	2.28%	1.57%
Loan Yield	4.62%	5.57%	5.37%	4.51%	5.05%	4.18%	4.55%	3.94%	4.39%	3.94%	4.18%
Net Loan Yield After NCOs	4.42%	5.13%	5.17%	3.94%	4.70%	3.94%	4.33%	3.71%	4.20%	3.64%	3.92%
Asset Yield	2.90%	3.11%	2.83%	2.27%	3.06%	2.68%	3.26%	2.88%	3.25%	3.28%	3.18%
Cost of Funds	-0.19%	-0.27%	-0.11%	-0.16%	-0.17%	-0.27%	-0.29%	-0.24%	-0.36%	-0.49%	-0.38%
Gross Spread	2.71%	2.84%	2.72%	2.10%	2.88%	2.41%	2.96%	2.65%	2.89%	2.80%	2.80%
Provision Expense	-0.06%	-0.52%	-0.02%	-0.29%	-0.18%	-0.16%	-0.11%	-0.11%	-0.13%	-0.16%	-0.15%
Net Spread after Provision Expense	2.65%	2.32%	2.69%	1.81%	2.70%	2.25%	2.85%	2.53%	2.77%	2.63%	2.66%
Total Non-Interest Income	0.19%	2.29%	0.35%	0.47%	0.78%	0.66%	1.15%	1.17%	1.25%	1.10%	1.10%
Total Non-Interest Expense	-5.80%	-4.17%	-2.95%	-2.54%	-3.19%	-2.84%	-3.41%	-3.32%	-3.31%	-2.86%	-3.09%
Net Operating Expense	-5.61%	-1.88%	-2.60%	-2.06%	-2.41%	-2.18%	-2.26%	-2.15%	-2.05%	-1.76%	-1.99%
Non-Operating Gains (Losses)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.02%	0.01%
OTTI Losses Recognized in Earnings	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
NCUSIF Stabilization Expense	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
NCUSIF Recovery/Pass-back	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Return on Assets (ROA with Provision for LL)	-2.96%	0.45%	0.09%	-0.25%	0.29%	0.07%	0.60%	0.38%	0.71%	0.89%	0.68%
Net Charge-Offs	-0.12%	-0.22%	-0.09%	-0.23%	-0.19%	-0.13%	-0.14%	-0.14%	-0.13%	-0.20%	-0.17%
ROA (with Net Charge-offs)	-3.02%	0.74%	0.03%	-0.19%	0.29%	0.10%	0.57%	0.35%	0.71%	0.85%	0.65%
ROA with Provision for LL - W/O NCUSIF Expense	-2.96%	0.45%	0.09%	-0.25%	0.29%	0.07%	0.60%	0.38%	0.72%	0.89%	0.68%
ROA with Net Charge-Offs - W/O NCUSIF Expense	-3.02%	0.74%	0.03%	-0.19%	0.29%	0.10%	0.57%	0.35%	0.71%	0.85%	0.65%
<b>Non-Interest Expense to Average Assets</b>											
Employee Compensation and Benefits	-3.52%	-2.48%	-1.51%	-1.30%	-1.51%	-1.38%	-1.62%	-1.75%	-1.76%	-1.47%	-1.58%
Travel and Conference Expense	-0.06%	-0.02%	-0.04%	-0.02%	-0.04%	-0.02%	-0.04%	-0.03%	-0.04%	-0.04%	-0.04%
Office Occupancy Expense	0.00%	-0.13%	-0.22%	-0.17%	-0.22%	-0.23%	-0.27%	-0.24%	-0.27%	-0.22%	-0.24%
Office Operations Expense	-1.67%	-1.09%	-0.70%	-0.62%	-0.55%	-0.40%	-0.55%	-0.63%	-0.51%	-0.49%	-0.52%
Educational and Promotional Expense	-0.06%	-0.01%	-0.03%	-0.03%	-0.08%	-0.08%	-0.13%	-0.11%	-0.12%	-0.18%	-0.14%
Loan Servicing Expense	-0.06%	-0.05%	-0.12%	-0.06%	-0.26%	-0.19%	-0.28%	-0.27%	-0.22%	-0.27%	-0.26%
Professional and Outside Services	-0.19%	-0.22%	-0.19%	-0.28%	-0.47%	-0.46%	-0.45%	-0.22%	-0.28%	-0.14%	-0.25%
Member Insurance	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.02%	0.00%	0.00%
Operating Fees (Exam. and/or Supervision Fees)	0.00%	-0.08%	-0.02%	-0.01%	-0.02%	-0.01%	-0.01%	-0.01%	-0.01%	-0.01%	-0.01%
Miscellaneous Operating Expenses	-0.25%	-0.09%	-0.12%	-0.05%	-0.05%	-0.05%	-0.07%	-0.07%	-0.08%	-0.03%	-0.05%
Total Non-Interest Expense	-5.80%	-4.17%	-2.95%	-2.54%	-3.19%	-2.84%	-3.41%	-3.32%	-3.31%	-2.86%	-3.09%
<b>Other Performance Ratios</b>											
Earning Asset Yield	3.41%	3.11%	2.86%	2.37%	3.13%	2.93%	3.31%	3.40%	3.21%	3.37%	3.29%
Average Cost of Funds	-0.26%	-0.35%	-0.16%	-0.24%	-0.22%	-0.35%	-0.34%	-0.30%	-0.38%	-0.53%	-0.43%
FTE Employee / \$million of Loans & Share Drafts	1.61	1.15	0.54	0.48	0.36	0.32	0.30	0.34	0.28	0.22	0.27
Compensation & Benefits / FTE Emp.	\$41,455	\$39,884	\$52,800	\$54,655	\$61,886	\$68,824	\$64,427	\$73,600	\$74,346	\$84,769	\$74,756
Compensation & Benefits / \$million Lns. & S.D.s	\$57,157	\$47,083	\$28,815	\$25,659	\$22,536	\$20,223	\$19,700	\$22,601	\$22,203	\$18,597	\$20,277
Operating Expense / Loans & Share Drafts	-9.43%	-7.92%	-5.64%	-5.02%	-4.77%	-4.16%	-4.15%	-4.27%	-4.18%	-3.61%	-3.97%
Fee Income+Other Oper.Inc. / Loans & Share Drafts	0.30%	4.35%	0.67%	0.94%	1.17%	0.97%	1.40%	1.50%	1.58%	1.39%	1.42%
Net Operating Expense / Loans & Share Drafts	-9.13%	-3.57%	-4.98%	-4.08%	-3.60%	-3.19%	-2.75%	-2.77%	-2.60%	-2.23%	-2.55%
Operating Expense / Operating Revenue	194.00%	82.13%	96.31%	98.54%	87.67%	93.07%	83.95%	87.71%	81.36%	76.35%	81.00%
Total Fixed Assets / Shares & Equity	1.08%	0.65%	0.74%	0.93%	1.89%	2.22%	2.33%	2.78%	2.90%	1.30%	1.98%
Net Loans to Total Shares and Deposits	74.5%	67.6%	65.6%	54.9%	69.1%	66.6%	77.6%	77.0%	77.8%	74.5%	75.2%
Members / FTE Employee	372.73	324.61	454.37	460.87	467.53	374.76	347.05	314.04	332.88	383.99	362.16

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Balance Sheet Mixes	Peer <2mm	Peer 2-5mm	Peer 5-10mm	Peer 10-20mm	Peer 20-50mm	Peer 50-100mm	Peer 100-200mm	Peer 200-500mm	Peer 500mm-1B	Peer GT 1 Billion	Peer ALL FICUs
<b>ASSETS</b>											
Cash and Cash Equivalents	1.5%	0.9%	0.5%	1.0%	0.9%	0.7%	0.7%	0.7%	0.6%	0.4%	0.6%
Total Investments	36.2%	47.4%	52.6%	58.4%	43.5%	42.8%	30.4%	28.1%	28.5%	30.1%	31.2%
Unsecured Credit Card Loans/Lines of Credit	0.0%	0.0%	0.7%	0.3%	1.5%	1.6%	2.3%	1.6%	2.1%	3.8%	2.8%
All Other Unsecured Loans/Lines of Credit	9.3%	5.6%	3.0%	2.3%	2.4%	2.0%	2.4%	1.8%	0.9%	1.6%	1.7%
Short-Term Small Amount Loans (STS)	0.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Non-Federally Guaranteed Student Loans	0.0%	0.0%	0.0%	0.2%	0.5%	0.0%	0.7%	0.4%	0.4%	0.7%	0.6%
New Vehicle Loans	4.5%	8.0%	6.4%	5.4%	6.0%	5.6%	3.9%	5.5%	5.1%	5.8%	5.3%
Used Vehicle Loans	37.6%	26.3%	19.6%	13.7%	14.9%	10.9%	15.7%	18.5%	14.9%	12.9%	14.4%
Total 1st Mortgage Real Estate Lns/Line of Credit	0.0%	2.8%	4.9%	7.5%	13.0%	22.8%	21.6%	26.0%	28.6%	29.1%	26.2%
Total Other Real Estate Loans/Lines of Credit	0.0%	1.6%	4.5%	3.1%	7.3%	5.5%	7.7%	5.5%	5.2%	8.0%	6.9%
Leases Receivable	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total All Other Loans/Lines of Credit to Members	9.7%	6.4%	6.4%	6.4%	7.1%	4.5%	10.5%	6.1%	7.8%	3.7%	6.1%
Other Loans (Purchased or to non-members)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.2%	0.1%	0.1%	0.1%
Total Loans and Leases	61.4%	50.6%	45.5%	39.0%	52.8%	52.9%	64.9%	65.6%	65.3%	65.8%	64.0%
Less: Allowance for Loan & Lease Losses	-1.0%	-0.7%	-0.3%	-0.4%	-0.4%	-0.3%	-0.5%	-0.4%	-0.4%	-0.4%	-0.4%
Net Loans and Leases	60.4%	49.9%	45.2%	38.5%	52.3%	52.6%	64.4%	65.1%	64.8%	65.3%	63.6%
Total Other Assets	1.8%	1.8%	1.7%	2.0%	3.2%	3.9%	4.5%	6.1%	6.1%	4.1%	4.7%
<b>TOTAL ASSETS</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>
<b>LIABILITIES, SHARES, AND EQUITY</b>											
Total Liabilities	0.0%	11.6%	18.8%	19.7%	14.2%	10.4%	6.5%	4.1%	5.3%	1.4%	4.5%
Share Drafts	0.1%	3.1%	7.1%	11.6%	14.2%	13.6%	17.6%	13.2%	12.9%	13.6%	13.9%
Regular Shares	79.9%	55.8%	48.0%	38.2%	37.0%	33.0%	29.9%	36.8%	26.4%	27.6%	29.5%
Money Market Shares	0.0%	0.0%	3.9%	9.1%	9.4%	14.6%	18.6%	18.4%	26.0%	21.8%	20.8%
Share Certificates	0.1%	13.1%	8.3%	9.3%	9.2%	12.4%	11.8%	11.7%	12.9%	17.4%	14.3%
IRA/KEOGH Accounts	0.0%	1.2%	2.0%	2.9%	3.8%	5.0%	4.5%	4.1%	5.6%	6.7%	5.6%
All Other Shares	0.3%	1.7%	0.0%	0.0%	2.2%	0.7%	0.9%	0.7%	0.0%	1.0%	0.8%
Non-Member Deposits	2.0%	0.0%	0.0%	0.0%	0.6%	0.2%	0.2%	0.3%	0.2%	0.2%	0.2%
Total Shares and Deposits	82.5%	74.9%	69.4%	71.0%	76.3%	79.5%	83.5%	85.2%	83.9%	88.3%	85.2%
Total Equity	17.5%	13.5%	11.8%	9.3%	9.5%	10.1%	10.0%	10.7%	10.7%	10.4%	10.4%
<b>TOTAL LIABILITIES, SHARES, AND EQUITY</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>
Net Worth	17.6%	13.5%	11.8%	9.3%	9.6%	10.3%	10.0%	10.9%	10.9%	10.7%	10.6%
Total Equity + Allow. for Loan Loss	18.6%	14.2%	12.1%	9.7%	9.9%	10.4%	10.5%	11.1%	11.2%	10.8%	10.8%
<b>Balance Sheet Growth YTD Annualized</b>											
Total Investments	-35.9%	8.1%	7.2%	-1.5%	27.8%	8.5%	37.8%	-84.7%	137.8%	28.5%	30.9%
Total Loans and Leases	-90.3%	19.0%	1.5%	-32.0%	1.6%	-61.4%	22.4%	-62.1%	46.4%	8.8%	6.2%
<b>TOTAL ASSETS</b>	<b>-90.9%</b>	<b>15.2%</b>	<b>4.9%</b>	<b>-13.2%</b>	<b>12.6%</b>	<b>-34.3%</b>	<b>26.8%</b>	<b>-69.6%</b>	<b>69.8%</b>	<b>13.8%</b>	<b>13.2%</b>
Total Liabilities	-400.0%	-27.4%	-8.2%	5.4%	3.0%	-52.1%	-7.2%	-112.6%	75.3%	-104.0%	-23.1%
Total Shares and Deposits	-93.0%	22.6%	9.3%	-13.3%	15.8%	-32.4%	31.0%	-67.5%	71.5%	16.9%	16.1%
Equity Capital	-74.2%	15.2%	1.2%	-46.4%	2.7%	-30.0%	16.5%	-66.7%	54.9%	9.7%	7.3%
<b>TOTAL LIABILITIES, SHARES, AND EQUITY</b>	<b>-90.9%</b>	<b>15.2%</b>	<b>4.9%</b>	<b>-13.2%</b>	<b>12.6%</b>	<b>-34.3%</b>	<b>26.8%</b>	<b>-69.6%</b>	<b>69.8%</b>	<b>13.8%</b>	<b>13.2%</b>

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Loan Quality	Peer <2mm	Peer 2-5mm	Peer 5-10mm	Peer 10-20mm	Peer 20-50mm	Peer 50-100mm	Peer 100-200mm	Peer 200-500mm	Peer 500mm-1B	Peer GT 1 Billion	Peer ALL FICUs
Delinquent Loans / Net Loans	0.52%	1.04%	0.64%	0.92%	0.81%	0.35%	0.62%	0.55%	0.51%	0.29%	0.44%
Delinquent Loans / Total Capital	1.7%	3.7%	2.4%	3.7%	4.3%	1.8%	3.9%	3.2%	3.0%	1.8%	2.6%
Delinquent Loans + OREO / Net Loans + OREO	0.5%	1.2%	0.7%	1.0%	1.0%	0.4%	0.7%	0.7%	0.6%	0.3%	0.5%
Delinquent Loans > 6mo / Delinquent Loans	22.2%	17.2%	38.8%	38.5%	26.3%	29.5%	43.7%	22.1%	30.1%	22.4%	29.6%
Allowance for Loan Losses/Net Loans	1.73%	1.48%	0.68%	1.10%	0.78%	0.56%	0.76%	0.65%	0.65%	0.68%	0.69%
Loans 2 to less than 6 months Delinquent (\$000s)	\$4	\$16	\$17	\$39	\$125	\$112	\$349	\$875	\$1,837	\$2,966	\$373
Loans 6 to less than 12 months Delinquent (\$000s)	\$1	\$3	\$7	\$5	\$35	\$29	\$192	\$189	\$366	\$698	\$105
Loans 12 months and over Delinquent (\$000s)	\$0	\$1	\$4	\$20	\$10	\$18	\$79	\$59	\$426	\$159	\$52
Total Delinquent Loans (\$000s)	\$5	\$20	\$28	\$63	\$170	\$159	\$620	\$1,124	\$2,629	\$3,823	\$530
<b>Delinquency by Category</b>											
Unsecured Credit Card	0.00%	0.00%	0.56%	0.14%	0.52%	0.23%	0.33%	0.44%	0.51%	0.40%	0.40%
STS Loans	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Non-Federally Guaranteed Student Loans	0.00%	0.00%	0.00%	0.66%	1.80%	0.81%	0.69%	0.78%	0.70%	0.51%	0.64%
New Vehicle Loans	0.00%	1.08%	0.15%	0.53%	0.33%	0.29%	0.18%	0.44%	0.62%	0.25%	0.34%
Used Vehicle Loans	0.66%	0.75%	1.08%	0.98%	0.68%	0.76%	0.65%	0.53%	0.55%	0.49%	0.56%
1st Mortgage Fixed	0.00%	2.15%	0.00%	0.00%	1.29%	0.10%	0.46%	0.93%	0.26%	0.14%	0.28%
1st Mortgage Adj	0.00%	0.00%	0.00%	2.23%	0.77%	0.12%	0.68%	0.12%	0.91%	0.17%	0.48%
Other RE Fixed	0.00%	0.00%	0.00%	1.22%	0.96%	0.44%	0.74%	1.00%	0.29%	0.38%	0.49%
Other RE Adj	0.00%	0.00%	0.23%	0.47%	0.93%	0.38%	0.31%	0.23%	0.46%	0.11%	0.24%
Leases Receivable	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
All Other Loans	0.73%	3.60%	0.71%	0.55%	1.04%	0.65%	1.14%	0.57%	0.58%	0.77%	0.81%
Indirect Loans	0.00%	2.75%	7.28%	0.00%	1.05%	1.13%	0.89%	0.63%	0.70%	0.35%	0.62%
Total 1st Mortgage Loans	0.00%	0.38%	0.00%	1.78%	1.03%	0.11%	0.54%	0.60%	0.48%	0.15%	0.34%
MBL Delinquency Rate	0.00%	0.00%	0.00%	3.32%	0.00%	0.33%	0.17%	0.16%	0.43%	0.10%	0.28%
MBL Delinquency as % of Total RE Loans	0.00%	0.00%	0.00%	0.39%	0.00%	0.02%	0.05%	0.04%	0.22%	0.01%	0.07%
<b>YTD Annualized</b>											
Net Charge-Offs / Average Loans (Annualized)	0.20%	0.44%	0.20%	0.58%	0.35%	0.24%	0.22%	0.22%	0.19%	0.30%	0.26%
Recoveries / Charge-Offs	80.00%	27.91%	22.22%	10.49%	21.79%	18.36%	27.52%	23.33%	31.85%	26.64%	26.66%
Expected Charge-Offs / Net Loans	0.09%	0.37%	0.21%	0.43%	0.26%	0.14%	0.27%	0.20%	0.22%	0.17%	0.20%
Provision for Loan Losses/Net Charge-Offs	50.0%	232.3%	25.0%	124.8%	97.6%	120.4%	78.9%	79.2%	98.8%	81.2%	86.5%
Prov. for Loan Losses/Expected Charge-Offs	117.6%	284.3%	23.8%	172.8%	132.1%	210.1%	65.8%	89.6%	84.2%	150.3%	112.8%
Bankruptcies / Net Loans	0.00%	0.58%	0.01%	0.33%	0.13%	0.17%	0.17%	0.27%	0.20%	0.37%	0.28%
Total Amount of Loans Charged-Off (\$000s)	\$10	\$11	\$11	\$46	\$93	\$147	\$298	\$651	\$1,365	\$5,346	\$423
Total Amount of Recoveries (\$000s)	\$8	\$3	\$2	\$5	\$20	\$27	\$82	\$152	\$435	\$1,424	\$113
Net Charge Offs (\$000s)	\$2	\$8	\$9	\$41	\$73	\$120	\$216	\$499	\$930	\$3,922	\$310
<b>Net Charge-Offs by Category</b>											
Unsecured Credit Card Loans	0.00%	0.00%	0.44%	0.17%	0.41%	0.59%	0.65%	0.69%	0.87%	0.80%	0.75%
STS Loans	13.79%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	10.67%
Non-Federally Guaranteed Student Loans	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.43%	0.24%
New Vehicle Loans	0.00%	-0.09%	0.00%	0.00%	0.27%	0.04%	0.16%	0.27%	0.47%	0.29%	0.29%
Used Vehicle Loans	0.00%	0.43%	0.17%	1.04%	0.56%	0.62%	0.40%	0.33%	0.44%	0.45%	0.44%
Total 1st Mortgage RE Loans/LOC	0.00%	0.00%	0.00%	0.00%	0.05%	0.00%	0.03%	0.00%	-0.01%	0.02%	0.01%
Total Other RE Loans/ LOC	0.00%	0.00%	0.00%	0.00%	-0.12%	-0.07%	-0.10%	0.11%	-0.16%	0.16%	0.04%
Leases Receivable	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
All Other Loans	0.64%	1.99%	0.87%	1.34%	2.91%	2.17%	0.98%	-0.25%	-0.15%	-2.37%	-2.21%
Indirect Loans	0.00%	0.00%	0.00%	0.00%	0.24%	0.16%	0.17%	0.12%	0.16%	0.10%	0.13%
Number of Credit Unions in Each Peer Group:	4	15	13	14	23	11	22	7	6	5	120

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Concentration Risk (% of Net Worth)	Peer <2mm	Peer 2-5mm	Peer 5-10mm	Peer 10-20mm	Peer 20-50mm	Peer 50-100mm	Peer 100-200mm	Peer 200-500mm	Peer 500mm-1B	Peer GT 1 Billion	Peer ALL FICUs
Deposits in Commercial Banks, S&Ls, Savings Banks	0.00%	1.43%	8.24%	35.29%	8.70%	3.03%	7.15%	6.81%	0.32%	0.00%	2.59%
Credit Unions - Deposits in and Loans to	0.00%	2.61%	5.11%	15.68%	7.15%	2.05%	2.56%	2.98%	0.14%	0.00%	1.23%
Total Investments in Corporate Credit Unions*	20.93%	40.24%	32.27%	80.71%	31.05%	54.96%	28.65%	8.70%	2.01%	3.27%	11.29%
Marketable Securities	0.00%	89.63%	163.95%	212.05%	164.59%	163.34%	101.12%	164.47%	126.09%	145.68%	138.90%
All Other Investments	38.43%	136.95%	208.14%	261.91%	219.50%	175.17%	119.82%	36.66%	75.50%	42.27%	75.19%
<b>Total Investments</b>	<b>206.14%</b>	<b>349.78%</b>	<b>446.32%</b>	<b>629.30%</b>	<b>454.41%</b>	<b>417.18%</b>	<b>303.81%</b>	<b>258.34%</b>	<b>261.09%</b>	<b>280.63%</b>	<b>293.92%</b>
Unsecured Loans	52.62%	40.97%	30.90%	28.51%	41.34%	34.85%	46.90%	31.83%	27.90%	50.45%	41.90%
Vehicle Loans	239.54%	253.42%	221.01%	205.46%	218.34%	161.50%	196.07%	220.41%	183.88%	173.69%	185.72%
New Vehicle Loans	25.65%	59.24%	54.50%	57.79%	62.27%	54.81%	39.43%	50.20%	46.96%	53.59%	50.23%
Used Vehicle Loans	213.88%	194.18%	166.52%	147.67%	156.07%	106.68%	156.64%	170.21%	136.93%	120.10%	135.49%
Total Real Estate	0.00%	32.01%	79.74%	114.13%	212.32%	276.00%	292.48%	290.28%	310.52%	345.94%	312.45%
1st Mortgage	0.00%	20.54%	41.37%	80.76%	135.82%	222.51%	215.90%	239.48%	262.63%	271.13%	247.25%
1st Mortgage Fxd	0.00%	3.64%	25.46%	16.25%	68.06%	98.30%	142.37%	142.00%	172.60%	219.21%	176.23%
1st Mortgage Adj	0.00%	16.90%	15.91%	64.52%	67.75%	124.21%	73.53%	97.49%	90.03%	51.92%	71.02%
2nd Mortgage	0.00%	11.46%	38.37%	33.37%	76.51%	53.49%	76.58%	50.80%	47.89%	74.81%	65.20%
Closed-End Fxd	0.00%	5.50%	20.37%	12.90%	30.57%	24.05%	30.94%	20.64%	29.15%	29.24%	28.15%
Closed-End Adj	0.00%	2.41%	0.00%	0.00%	12.20%	0.35%	1.68%	1.76%	3.50%	5.71%	4.19%
Open-End Adj	0.00%	3.55%	15.07%	20.46%	33.63%	28.53%	43.58%	27.53%	14.30%	39.81%	32.46%
Open-End Fxd	0.00%	0.00%	2.93%	0.00%	0.11%	0.55%	0.38%	0.87%	0.93%	0.05%	0.41%
Other RE Loans	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Leases Receivable	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.16%	0.07%
All Other Loans/Lines of Credit to Members	55.03%	47.11%	54.36%	68.89%	73.90%	43.57%	105.21%	55.93%	71.45%	34.88%	57.12%
<b>Total Loans</b>	<b>349.30%</b>	<b>373.69%</b>	<b>386.02%</b>	<b>419.64%</b>	<b>551.09%</b>	<b>516.33%</b>	<b>648.43%</b>	<b>603.27%</b>	<b>598.75%</b>	<b>612.68%</b>	<b>603.54%</b>
Indirect Loans	0.00%	1.42%	13.29%	3.14%	53.29%	29.30%	72.37%	128.98%	108.20%	58.23%	75.70%
Percent of Vehicle Loans	0.00%	0.56%	6.02%	1.53%	24.41%	18.15%	36.91%	58.52%	58.84%	33.53%	40.76%
Business Loans	0.00%	0.90%	0.05%	13.44%	12.12%	18.64%	87.86%	76.33%	159.61%	37.09%	72.42%
Participation Loans	0.00%	1.34%	6.45%	0.00%	9.70%	0.00%	0.55%	3.74%	0.10%	37.72%	17.70%
<b>Total Mortgage Exposure**</b>	<b>0.00%</b>	<b>32.01%</b>	<b>79.74%</b>	<b>114.17%</b>	<b>214.82%</b>	<b>301.47%</b>	<b>313.07%</b>	<b>383.18%</b>	<b>339.24%</b>	<b>470.11%</b>	<b>387.34%</b>
Total Real Estate	0.00%	32.01%	79.74%	114.13%	212.32%	276.00%	292.48%	290.28%	310.52%	345.94%	312.45%
RE Business Loans	0.00%	0.00%	0.00%	6.80%	7.88%	9.61%	35.85%	52.60%	104.50%	32.27%	48.04%
Mortgage-Backed Investments	0.00%	0.00%	0.00%	0.03%	2.49%	25.47%	20.59%	92.89%	28.73%	124.17%	74.89%
Federal Agency Securities (Mtg Backed)	0.00%	0.00%	0.00%	0.03%	2.49%	25.47%	20.59%	92.69%	28.73%	108.31%	67.79%
Total Other Mortgage Backed Securities	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.21%	0.00%	15.86%	7.10%



