

June 30, 2017

<b>Earnings to Average Assets YTD Annualized</b>	<b>Peer &lt;2mm</b>	<b>Peer 2-5mm</b>	<b>Peer 5-10mm</b>	<b>Peer 10-20mm</b>	<b>Peer 20-50mm</b>	<b>Peer 50-100mm</b>	<b>Peer 100-200mm</b>	<b>Peer 200-500mm</b>	<b>Peer 500mm-1B</b>	<b>Peer GT 1 Billion</b>	<b>Peer ALL FICUs</b>
Investment Yield	0.67%	0.78%	0.72%	0.88%	1.03%	1.30%	1.21%	1.12%	1.64%	1.45%	1.34%
Loan Yield	5.12%	4.34%	5.18%	4.29%	4.31%	4.34%	4.24%	4.02%	5.90%	3.94%	4.12%
Net Loan Yield After NCOs	4.43%	4.29%	5.01%	4.13%	4.09%	4.26%	4.08%	3.81%	5.37%	3.69%	3.87%
Asset Yield	3.31%	2.96%	2.43%	2.60%	2.89%	3.23%	3.27%	3.26%	4.94%	3.44%	3.47%
Cost of Funds	-0.15%	-0.23%	-0.21%	-0.15%	-0.20%	-0.26%	-0.27%	-0.37%	-0.42%	-0.55%	-0.47%
Gross Spread	3.16%	2.73%	2.21%	2.45%	2.69%	2.97%	3.00%	2.89%	4.52%	2.90%	3.00%
Provision Expense	-0.33%	-0.06%	-0.19%	-0.04%	-0.15%	-0.08%	-0.12%	-0.10%	-0.58%	-0.19%	-0.19%
Net Spread after Provision Expense	2.83%	2.67%	2.02%	2.41%	2.53%	2.89%	2.88%	2.79%	3.94%	2.71%	2.81%
Total Non-Interest Income	0.41%	0.19%	0.26%	0.47%	0.86%	0.90%	1.14%	1.15%	1.64%	1.41%	1.33%
Total Non-Interest Expense	-3.52%	-2.57%	-2.30%	-2.99%	-3.07%	-3.31%	-3.34%	-3.17%	-4.95%	-2.89%	-3.11%
Net Operating Expense	-3.11%	-2.39%	-2.04%	-2.52%	-2.21%	-2.41%	-2.20%	-2.01%	-3.30%	-1.48%	-1.78%
Non-Operating Gains (Losses)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.01%	0.00%	0.00%	0.00%	0.00%
OTTI Losses Recognized in Earnings	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
NCUSIF Stabilization Expense	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
NCUSIF Recovery/Pass-back	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Return on Assets (ROA with Provision for LL)	-0.28%	0.28%	-0.02%	-0.12%	0.33%	0.48%	0.66%	0.77%	0.63%	1.23%	1.03%
Net Charge-Offs	-0.41%	-0.03%	-0.06%	-0.08%	-0.13%	-0.06%	-0.11%	-0.16%	-0.42%	-0.21%	-0.20%
ROA (with Net Charge-offs)	-0.36%	0.31%	0.11%	-0.16%	0.35%	0.51%	0.68%	0.71%	0.79%	1.21%	1.02%
ROA with Provision for LL - W/O NCUSIF Expense	-0.28%	0.28%	-0.02%	-0.12%	0.33%	0.48%	0.66%	0.78%	0.63%	1.24%	1.03%
ROA with Net Charge-Offs - W/O NCUSIF Expense	-0.36%	0.31%	0.11%	-0.16%	0.35%	0.51%	0.67%	0.71%	0.79%	1.21%	1.02%
<b>Non-Interest Expense to Average Assets</b>											
Employee Compensation and Benefits	-1.78%	-1.61%	-1.17%	-1.38%	-1.52%	-1.70%	-1.77%	-1.70%	-3.02%	-1.49%	-1.64%
Travel and Conference Expense	-0.03%	-0.03%	-0.02%	-0.02%	-0.04%	-0.04%	-0.04%	-0.05%	-0.08%	-0.03%	-0.03%
Office Occupancy Expense	-0.11%	-0.13%	-0.12%	-0.16%	-0.22%	-0.22%	-0.23%	-0.22%	-0.29%	-0.18%	-0.20%
Office Operations Expense	-1.06%	-0.37%	-0.51%	-0.75%	-0.52%	-0.68%	-0.50%	-0.65%	-0.61%	-0.50%	-0.54%
Educational and Promotional Expense	-0.04%	-0.02%	-0.02%	-0.04%	-0.09%	-0.10%	-0.08%	-0.12%	-0.16%	-0.12%	-0.12%
Loan Servicing Expense	-0.11%	-0.03%	-0.10%	-0.11%	-0.19%	-0.16%	-0.23%	-0.21%	-0.25%	-0.30%	-0.27%
Professional and Outside Services	-0.20%	-0.23%	-0.22%	-0.40%	-0.37%	-0.32%	-0.39%	-0.14%	-0.43%	-0.16%	-0.21%
Member Insurance	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.01%	0.00%	-0.01%	-0.01%
Operating Fees (Exam. and/or Supervision Fees)	-0.08%	-0.03%	-0.04%	-0.02%	-0.03%	-0.02%	-0.01%	-0.01%	-0.01%	-0.01%	-0.01%
Miscellaneous Operating Expenses	-0.12%	-0.13%	-0.10%	-0.10%	-0.09%	-0.07%	-0.09%	-0.05%	-0.09%	-0.08%	-0.08%
Total Non-Interest Expense	-3.52%	-2.57%	-2.30%	-2.99%	-3.07%	-3.31%	-3.34%	-3.17%	-4.95%	-2.89%	-3.11%
<b>Other Performance Ratios</b>											
Earning Asset Yield	3.79%	3.21%	2.67%	2.75%	3.06%	3.32%	3.40%	3.51%	5.00%	3.52%	3.58%
Average Cost of Funds	-0.21%	-0.29%	-0.32%	-0.21%	-0.25%	-0.30%	-0.31%	-0.42%	-0.45%	-0.60%	-0.53%
FTE Employee / \$million of Loans & Share Drafts	2.45	0.78	0.60	0.48	0.41	0.36	0.35	0.32	0.40	0.23	0.27
Compensation & Benefits / FTE Emp.	\$13,587	\$34,396	\$44,279	\$49,753	\$52,848	\$57,257	\$57,712	\$57,887	\$77,053	\$69,079	\$65,922
Compensation & Benefits / \$million Lns. & S.D.s	\$29,938	\$24,750	\$27,618	\$23,078	\$21,160	\$20,934	\$20,561	\$18,077	\$32,357	\$15,816	\$17,863
Operating Expense / Loans & Share Drafts	-5.93%	-3.92%	-5.44%	-5.03%	-4.28%	-4.07%	-3.88%	-3.36%	-5.30%	-3.07%	-3.38%
Fee Income+Other Oper.Inc. / Loans & Share Drafts	0.71%	0.28%	0.62%	0.78%	1.20%	1.11%	1.32%	1.23%	1.76%	1.50%	1.44%
Net Operating Expense / Loans & Share Drafts	-5.22%	-3.64%	-4.82%	-4.25%	-3.08%	-2.96%	-2.56%	-2.14%	-3.54%	-1.57%	-1.94%
Operating Expense / Operating Revenue	93.41%	88.41%	93.36%	102.23%	87.10%	86.39%	82.01%	79.88%	81.36%	70.81%	74.66%
Total Fixed Assets / Shares & Equity	0.10%	0.77%	0.45%	1.20%	1.67%	2.55%	2.18%	3.05%	2.58%	2.01%	2.20%
Net Loans to Total Shares and Deposits	75.3%	73.7%	62.1%	68.4%	73.0%	77.6%	82.9%	90.2%	98.2%	96.2%	93.1%
Members / FTE Employee	288.50	454.21	400.60	371.55	358.54	336.05	330.57	289.30	230.82	399.51	355.80

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Balance Sheet Mixes	Peer <2mm	Peer 2-5mm	Peer 5-10mm	Peer 10-20mm	Peer 20-50mm	Peer 50-100mm	Peer 100-200mm	Peer 200-500mm	Peer 500mm-1B	Peer GT 1 Billion	Peer ALL FICUs
<b>ASSETS</b>											
Cash and Cash Equivalents	0.5%	0.3%	0.6%	1.1%	1.2%	1.1%	1.2%	0.9%	0.7%	0.5%	0.7%
Total Investments	39.2%	37.6%	53.5%	45.9%	37.9%	29.7%	25.4%	15.8%	14.6%	12.9%	15.9%
Unsecured Credit Card Loans/Lines of Credit	0.3%	0.0%	1.0%	0.8%	1.8%	1.4%	1.6%	1.3%	1.7%	3.4%	2.7%
All Other Unsecured Loans/Lines of Credit	8.6%	7.2%	3.4%	1.9%	1.9%	1.2%	1.3%	1.5%	1.5%	2.7%	2.3%
Short-Term Small Amount Loans (STS)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Non-Federally Guaranteed Student Loans	0.0%	0.0%	0.0%	0.0%	0.3%	0.1%	0.3%	0.0%	1.0%	1.3%	1.0%
New Vehicle Loans	12.1%	12.8%	8.2%	6.3%	5.4%	3.4%	5.9%	4.2%	3.0%	5.5%	5.1%
Used Vehicle Loans	28.6%	29.2%	19.6%	12.4%	18.6%	13.8%	19.1%	15.3%	15.4%	15.4%	15.6%
Total 1st Mortgage Real Estate Lns/Line of Credit	5.0%	2.3%	2.5%	24.1%	22.0%	36.7%	29.7%	42.1%	44.2%	40.5%	39.4%
Total Other Real Estate Loans/Lines of Credit	0.8%	3.0%	3.8%	1.8%	4.9%	4.4%	5.3%	5.4%	7.1%	6.9%	6.4%
Leases Receivable	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.2%	0.1%
Total All Other Loans/Lines of Credit to Members	4.8%	5.8%	6.3%	3.9%	3.5%	4.1%	6.2%	7.2%	5.2%	5.8%	5.8%
Other Loans (Purchased or to non-members)	0.0%	0.0%	0.0%	0.1%	0.1%	0.2%	0.3%	0.2%	0.2%	1.2%	0.9%
Total Loans and Leases	60.2%	60.2%	44.8%	51.2%	58.4%	65.2%	69.5%	77.3%	79.3%	82.8%	79.3%
Less: Allowance for Loan & Lease Losses	-1.2%	-0.8%	-0.5%	-0.3%	-0.5%	-0.4%	-0.4%	-0.4%	-0.6%	-0.5%	-0.5%
Net Loans and Leases	59.0%	59.4%	44.3%	50.9%	57.9%	64.8%	69.2%	76.8%	78.7%	82.4%	78.8%
Total Other Assets	1.3%	2.7%	1.6%	2.1%	3.0%	4.5%	4.2%	6.4%	6.0%	4.2%	4.6%
<b>TOTAL ASSETS</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>
<b>Total Liabilities</b>	<b>3.2%</b>	<b>3.7%</b>	<b>13.8%</b>	<b>12.7%</b>	<b>8.4%</b>	<b>4.9%</b>	<b>4.9%</b>	<b>3.0%</b>	<b>8.8%</b>	<b>3.0%</b>	<b>3.8%</b>
Share Drafts	1.2%	1.3%	5.9%	9.0%	14.4%	16.1%	16.6%	17.2%	14.5%	12.5%	13.6%
Regular Shares	68.9%	63.5%	52.4%	50.3%	37.7%	34.9%	32.9%	31.6%	29.9%	26.9%	28.9%
Money Market Shares	2.3%	0.0%	0.0%	3.3%	13.1%	15.0%	18.3%	14.7%	17.7%	23.6%	20.9%
Share Certificates	7.4%	14.8%	13.3%	8.5%	9.9%	11.3%	10.8%	15.0%	10.7%	16.9%	15.3%
IRA/KEOGH Accounts	0.0%	1.9%	0.6%	2.5%	4.1%	6.2%	4.8%	6.0%	4.0%	5.2%	5.2%
All Other Shares	0.0%	0.1%	0.0%	0.8%	0.1%	0.4%	0.2%	0.6%	0.7%	0.5%	0.5%
Non-Member Deposits	0.2%	0.0%	0.0%	0.5%	0.7%	0.2%	0.3%	0.5%	3.2%	0.4%	0.6%
Total Shares and Deposits	80.0%	81.7%	72.2%	74.9%	80.0%	84.1%	83.9%	85.7%	80.8%	86.1%	85.2%
Total Equity	16.9%	14.7%	14.0%	12.5%	11.6%	11.1%	11.2%	11.3%	10.5%	10.9%	11.0%
<b>TOTAL LIABILITIES, SHARES, AND EQUITY</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>
Net Worth	17.7%	14.7%	14.0%	12.5%	11.7%	11.2%	11.2%	11.5%	10.4%	10.9%	11.0%
Total Equity + Allow. for Loan Loss	18.0%	15.5%	14.5%	12.8%	12.1%	11.5%	11.5%	11.7%	11.1%	11.4%	11.5%
<b>Balance Sheet Growth YTD Annualized</b>											
Total Investments	-77.7%	-36.8%	-62.0%	-7.9%	-17.9%	31.7%	18.9%	-24.1%	93.6%	25.7%	17.1%
Total Loans and Leases	-66.3%	-47.6%	34.4%	-19.7%	-15.1%	13.9%	4.8%	-12.4%	53.2%	14.2%	11.9%
<b>TOTAL ASSETS</b>	<b>-71.0%</b>	<b>-43.3%</b>	<b>-29.9%</b>	<b>-15.1%</b>	<b>-16.4%</b>	<b>19.0%</b>	<b>8.7%</b>	<b>-13.7%</b>	<b>58.0%</b>	<b>15.2%</b>	<b>12.5%</b>
Total Liabilities	-100.3%	-76.2%	-74.3%	-32.2%	-11.0%	11.1%	13.2%	11.0%	-14.6%	27.1%	10.4%
Total Shares and Deposits	-72.2%	-43.8%	-19.7%	-12.4%	-16.4%	19.8%	8.7%	-15.1%	71.7%	15.1%	12.9%
Equity Capital	-56.8%	-28.8%	-19.8%	-12.2%	-20.4%	16.7%	6.5%	-8.1%	42.8%	12.8%	10.3%
<b>TOTAL LIABILITIES, SHARES, AND EQUITY</b>	<b>-71.0%</b>	<b>-43.3%</b>	<b>-29.9%</b>	<b>-15.1%</b>	<b>-16.4%</b>	<b>19.0%</b>	<b>8.7%</b>	<b>-13.7%</b>	<b>58.0%</b>	<b>15.2%</b>	<b>12.5%</b>

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Loan Quality	Peer <2mm	Peer 2-5mm	Peer 5-10mm	Peer 10-20mm	Peer 20-50mm	Peer 50-100mm	Peer 100-200mm	Peer 200-500mm	Peer 500mm-1B	Peer GT 1 Billion	Peer ALL FICUs
Delinquent Loans / Net Loans	1.17%	1.24%	2.61%	0.33%	0.92%	0.75%	0.72%	0.66%	1.19%	0.52%	0.61%
Delinquent Loans / Total Capital	3.9%	4.8%	8.1%	1.3%	4.4%	4.2%	4.4%	4.3%	8.5%	3.8%	4.2%
Delinquent Loans + OREO / Net Loans + OREO	1.3%	1.3%	2.6%	0.3%	1.0%	0.9%	0.8%	0.8%	1.3%	0.6%	0.7%
Delinquent Loans > 6mo / Delinquent Loans	29.4%	62.2%	56.7%	32.5%	39.9%	51.6%	36.7%	41.9%	35.0%	26.8%	32.2%
Allowance for Loan Losses/Net Loans	1.99%	1.28%	1.16%	0.59%	0.86%	0.64%	0.51%	0.58%	0.78%	0.59%	0.60%
Loans 2 to less than 6 months Delinquent (\$000s)	\$5	\$9	\$41	\$19	\$107	\$181	\$451	\$832	\$3,952	\$6,133	\$837
Loans 6 to less than 12 months Delinquent (\$000s)	\$2	\$7	\$36	\$4	\$51	\$130	\$168	\$358	\$1,561	\$1,593	\$273
Loans 12 months and over Delinquent (\$000s)	\$1	\$8	\$18	\$5	\$20	\$63	\$94	\$243	\$571	\$646	\$124
Total Delinquent Loans (\$000s)	\$7	\$25	\$95	\$28	\$178	\$373	\$713	\$1,434	\$6,083	\$8,372	\$1,234
<b>Delinquency by Category</b>											
Unsecured Credit Card	0.00%	0.00%	0.19%	0.44%	0.77%	0.46%	0.46%	0.49%	0.47%	0.45%	0.46%
STS Loans	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Non-Federally Guaranteed Student Loans	0.00%	0.00%	0.00%	0.00%	0.49%	0.31%	1.92%	0.00%	0.00%	0.60%	0.58%
New Vehicle Loans	0.14%	0.00%	1.22%	0.08%	0.37%	0.17%	0.49%	0.36%	0.58%	0.56%	0.51%
Used Vehicle Loans	1.28%	0.84%	2.08%	0.68%	1.05%	0.66%	0.90%	0.91%	2.02%	0.68%	0.83%
1st Mortgage Fixed	0.00%	0.00%	0.00%	0.00%	0.68%	1.17%	0.49%	0.32%	0.39%	0.24%	0.31%
1st Mortgage Adj	0.00%	0.00%	10.30%	0.19%	0.69%	0.60%	0.88%	0.83%	1.57%	0.35%	0.58%
Other RE Fixed	0.00%	3.96%	0.00%	0.60%	1.85%	0.23%	0.88%	0.34%	1.00%	0.55%	0.61%
Other RE Adj	0.00%	0.00%	0.00%	0.00%	0.71%	0.32%	0.27%	0.55%	0.53%	0.45%	0.46%
Leases Receivable	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.14%	0.14%
All Other Loans	6.75%	6.64%	8.11%	1.06%	2.42%	1.49%	1.08%	0.87%	1.36%	1.89%	1.67%
Indirect Loans	0.00%	0.00%	0.00%	1.92%	0.45%	0.69%	0.98%	0.74%	1.10%	0.78%	0.79%
Total 1st Mortgage Loans	0.00%	0.00%	5.75%	0.08%	0.68%	0.83%	0.65%	0.60%	1.09%	0.29%	0.44%
MBL Delinquency Rate	0.00%	0.00%	0.00%	0.00%	0.00%	0.38%	0.26%	0.33%	0.04%	0.11%	0.14%
MBL Delinquency as % of Total RE Loans	0.00%	0.00%	0.00%	0.00%	0.00%	0.04%	0.02%	0.09%	0.01%	0.03%	0.03%
<b>YTD Annualized</b>											
Net Charge-Offs / Average Loans (Annualized)	0.69%	0.05%	0.17%	0.16%	0.22%	0.09%	0.16%	0.21%	0.52%	0.25%	0.25%
Recoveries / Charge-Offs	16.22%	54.55%	63.64%	11.82%	25.23%	40.42%	27.44%	17.31%	18.17%	18.90%	19.56%
Expected Charge-Offs / Net Loans	0.44%	1.12%	1.34%	0.17%	0.43%	0.48%	0.48%	0.41%	0.57%	0.24%	0.31%
Provision for Loan Losses/Net Charge-Offs	80.6%	220.0%	300.0%	53.6%	119.2%	142.8%	112.1%	60.4%	138.2%	89.3%	95.3%
Prov. for Loan Losses/Expected Charge-Offs	129.4%	9.3%	37.7%	49.9%	62.4%	26.9%	36.8%	30.6%	128.1%	94.8%	78.1%
Bankruptcies / Net Loans	0.50%	1.92%	1.50%	0.24%	0.56%	0.77%	1.00%	0.64%	0.67%	0.39%	0.49%
Total Amount of Loans Charged-Off (\$000s)	\$6	\$2	\$15	\$16	\$60	\$72	\$209	\$575	\$2,837	\$4,827	\$610
Total Amount of Recoveries (\$000s)	\$1	\$1	\$9	\$2	\$15	\$29	\$57	\$100	\$516	\$912	\$119
Net Charge Offs (\$000s)	\$5	\$1	\$5	\$14	\$45	\$43	\$152	\$476	\$2,322	\$3,915	\$490
<b>Net Charge-Offs by Category</b>											
Unsecured Credit Card Loans	0.00%	0.00%	0.00%	0.16%	0.44%	0.39%	0.58%	0.46%	1.14%	0.90%	0.83%
STS Loans	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Non-Federally Guaranteed Student Loans	0.00%	0.00%	0.00%	0.00%	-0.07%	0.00%	0.00%	0.00%	0.00%	0.12%	0.11%
New Vehicle Loans	0.00%	0.00%	0.36%	0.00%	0.10%	0.15%	0.07%	0.36%	0.21%	0.29%	0.27%
Used Vehicle Loans	0.58%	-0.06%	0.24%	0.04%	0.26%	0.16%	0.22%	0.45%	1.62%	0.44%	0.48%
Total 1st Mortgage RE Loans/LOC	0.00%	0.00%	0.00%	0.18%	0.02%	0.00%	0.05%	0.06%	0.04%	0.03%	0.04%
Total Other RE Loans/ LOC	0.00%	0.00%	0.00%	0.00%	0.40%	0.18%	0.08%	0.04%	0.19%	0.12%	0.12%
Leases Receivable	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.03%	1.12%
All Other Loans	4.55%	0.88%	-0.07%	0.81%	-1.18%	-1.81%	0.01%	-0.30%	-7.97%	-0.22%	-0.30%
Indirect Loans	0.00%	0.00%	0.00%	0.44%	0.10%	0.08%	0.17%	0.26%	0.51%	0.21%	0.22%
Number of Credit Unions in Each Peer Group:	12	9	6	14	29	24	14	14	4	12	138

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Concentration Risk (% of Net Worth)	Peer <2mm	Peer 2-5mm	Peer 5-10mm	Peer 10-20mm	Peer 20-50mm	Peer 50-100mm	Peer 100-200mm	Peer 200-500mm	Peer 500mm-1B	Peer GT 1 Billion	Peer ALL FICUs
Deposits in Commercial Banks, S&Ls, Savings Banks	5.63%	0.00%	0.00%	19.18%	5.13%	6.54%	2.73%	1.14%	0.13%	0.06%	0.98%
Credit Unions - Deposits in and Loans to	10.88%	0.00%	4.40%	4.34%	2.05%	0.98%	0.78%	0.55%	0.00%	0.03%	0.29%
Total Investments in Corporate Credit Unions*	33.49%	38.33%	52.32%	41.37%	35.95%	35.08%	29.36%	31.64%	26.38%	23.08%	25.90%
Marketable Securities	12.90%	24.74%	100.85%	101.86%	87.53%	67.68%	68.85%	44.20%	78.53%	51.27%	55.69%
All Other Investments	72.28%	153.78%	201.80%	180.63%	174.67%	133.32%	102.49%	37.80%	9.29%	9.04%	31.07%
<b>Total Investments</b>	<b>220.87%</b>	<b>255.63%</b>	<b>383.02%</b>	<b>368.55%</b>	<b>324.59%</b>	<b>265.65%</b>	<b>226.74%</b>	<b>137.33%</b>	<b>140.37%</b>	<b>118.55%</b>	<b>144.87%</b>
Unsecured Loans	50.38%	48.69%	31.36%	21.28%	31.29%	23.00%	25.35%	24.36%	30.78%	55.86%	45.87%
Vehicle Loans	229.50%	285.23%	199.18%	150.04%	205.92%	154.46%	222.40%	169.84%	176.52%	191.82%	188.18%
New Vehicle Loans	68.06%	86.77%	58.99%	50.89%	46.61%	30.82%	52.26%	36.65%	28.99%	50.74%	46.54%
Used Vehicle Loans	161.44%	198.46%	140.19%	99.15%	159.31%	123.64%	170.13%	133.20%	147.52%	141.08%	141.64%
Total Real Estate	32.74%	36.43%	45.31%	207.59%	230.45%	367.80%	312.13%	413.01%	491.89%	434.77%	416.58%
1st Mortgage	28.00%	15.90%	18.10%	193.43%	188.86%	328.65%	265.25%	366.19%	423.95%	371.50%	358.28%
1st Mortgage Fxd	14.63%	6.20%	7.99%	105.50%	83.08%	134.15%	156.23%	165.32%	172.52%	207.48%	188.16%
1st Mortgage Adj	13.41%	9.70%	10.11%	87.92%	105.78%	194.49%	109.01%	200.87%	251.43%	164.01%	170.12%
2nd Mortgage	4.74%	20.53%	27.24%	14.16%	41.59%	39.15%	46.89%	46.82%	67.93%	63.28%	58.30%
Closed-End Fxd	4.74%	20.53%	0.66%	6.34%	18.14%	14.63%	11.64%	14.79%	15.15%	12.68%	13.24%
Closed-End Adj	0.00%	0.00%	0.21%	0.43%	3.26%	3.32%	5.27%	6.03%	5.22%	5.47%	5.27%
Open-End Adj	0.00%	0.00%	26.37%	7.39%	20.19%	20.00%	28.94%	25.45%	47.57%	45.04%	39.54%
Open-End Fxd	0.00%	0.00%	0.00%	0.00%	0.00%	1.20%	1.04%	0.56%	0.00%	0.08%	0.24%
Other RE Loans	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Leases Receivable	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.38%	0.91%
All Other Loans/Lines of Credit to Members	27.11%	39.19%	44.87%	31.23%	29.71%	36.74%	55.43%	62.50%	49.99%	53.27%	52.48%
<b>Total Loans</b>	<b>339.73%</b>	<b>409.54%</b>	<b>320.71%</b>	<b>410.85%</b>	<b>500.67%</b>	<b>584.29%</b>	<b>620.77%</b>	<b>671.81%</b>	<b>760.64%</b>	<b>760.02%</b>	<b>720.77%</b>
Indirect Loans	0.00%	0.00%	0.00%	6.36%	44.64%	40.31%	106.83%	84.21%	74.18%	142.80%	119.23%
Percent of Vehicle Loans	0.00%	0.00%	0.00%	4.24%	21.68%	26.10%	48.04%	49.58%	42.02%	74.45%	63.36%
Business Loans	0.00%	0.00%	0.00%	0.41%	11.67%	38.03%	29.03%	107.94%	170.00%	116.91%	105.98%
Participation Loans	0.00%	0.00%	0.00%	0.00%	2.68%	1.90%	8.89%	1.01%	5.40%	0.00%	1.19%
<b>Total Mortgage Exposure**</b>	<b>32.74%</b>	<b>36.43%</b>	<b>47.43%</b>	<b>207.59%</b>	<b>236.86%</b>	<b>384.44%</b>	<b>333.46%</b>	<b>427.83%</b>	<b>543.35%</b>	<b>458.31%</b>	<b>439.80%</b>
Total Real Estate	32.74%	36.43%	45.31%	207.59%	230.45%	367.80%	312.13%	413.01%	491.89%	434.77%	416.58%
RE Business Loans	0.00%	0.00%	0.00%	0.41%	8.50%	29.64%	21.18%	77.52%	126.83%	102.12%	88.60%
Mortgage-Backed Investments	0.00%	0.00%	2.13%	0.00%	6.42%	16.64%	21.33%	14.82%	51.46%	23.53%	23.22%
Federal Agency Securities (Mtg Backed)	0.00%	0.00%	2.13%	0.00%	6.42%	15.88%	21.33%	14.82%	51.38%	23.46%	23.12%
Total Other Mortgage Backed Securities	0.00%	0.00%	0.00%	0.00%	0.00%	0.76%	0.00%	0.00%	0.08%	0.07%	0.09%



