

**OFFICIAL MINUTES  
TENTH ANNUAL MEETING  
CATALYST CORPORATE FEDERAL CREDIT UNION  
May 4, 2021**

**CALL TO ORDER**

The Tenth Annual Meeting of the Members of Catalyst Corporate Federal Credit Union (Twenty-Third Annual Meeting under the corporate credit union's charter) was called to order by Chairman of the Board Lin Hodges, President and CEO of Associated Credit Union, Norcross, Georgia, on Tuesday, May 4, 2021, at 10:01 a.m. through a live web stream.

**ASCERTAINMENT OF QUORUM**

Chairman Hodges declared a quorum present, with 31 voting members represented through the live web stream and in the Catalyst Board Room, with only 15 required for quorum.

**APPROVAL OF THE 2020 CATALYST CORPORATE FCU ANNUAL MEETING MINUTES**

Chairman Hodges called on Michael Hooper, President and CEO of La Capitol FCU and Secretary of the Board, for the minutes.

Mr. Hooper referred to the Minutes of the 2020 Annual Meeting of the Members of Catalyst Corporate Federal Credit Union located in the program.

Duly moved and seconded, it was unanimously

**VOTED:** To dispense with the reading of the minutes and to accept the Minutes of the 2020 Annual Meeting, as presented.

**CHAIRMAN'S REPORT**

Chairman Hodges stated that 2020 was a challenging year as the pandemic created a different lifestyle for consumers and businesses. Catalyst Corporate pushed the organization to grow and innovate to continue delivering the value and level of service provided in the past. He noted that Catalyst's results were positive, and the corporate had another successful year. Chairman Hodges then expressed appreciation to the volunteers on Catalyst Corporate's Board of Directors and four standing committees.

**PRESIDENT'S REPORT**

Chairman Hodges introduced Bruce Fox, President and CEO of Catalyst Corporate, for the president's report.

Mr. Fox stated that 2020 was a strong year. Mr. Fox reviewed the corporate's 2020 activities:

- Financial Performance:
  - Catalyst Corporate ended 2020 with a net income of \$23.4 million, a leverage ratio of 9.1 percent, and a retained earnings ratio of 3.9 percent as of December 31, 2020.
  - Catalyst Corporate also ended the year with a solid operating efficiency ratio of 83.2 percent.
  - Six new capitalizing members joined Catalyst Corporate in 2020.
  - An increase in credit union liquidity throughout 2020 resulted in significant growth in assets for Catalyst, with total assets under management of nearly \$43 billion. In addition to the \$4.2 billion balance sheet, year-end assets included another \$10 billion in the Fed's Excess Balance Account, \$20 billion in security safekeeping, and \$8 billion in advisory, brokerage and SimpliCD.



- 2020 Accomplishments:
  - Catalyst Corporate's Annual Member Survey resulted in a Net Promoter Score of 85.6 percent.
  - Catalyst Corporate Staff indicated they are highly engaged, ranking Catalyst in the 95<sup>th</sup> percentile in Gallup's Employee Engagement Survey.
  - 600 credit unions were transitioned onto the new ACHOne platform in September. The modern platform made possible by the purchase of Aptys Solutions earlier in the year.
  - A Secondary Capital program was launched helping credit unions receive more than \$8 million in capital funding by year-end 2020.
- 2021 Efforts:
  - In January 2021, Catalyst Corporate launched a mobile person-to-person payments solution called PayMoli and several upgrades are planned for P2P, wires, checking, and card services in the future.
  - As the largest corporate credit union item processor, Catalyst was recently named a participant in the Federal Reserve's FedNow pilot program. This provides an opportunity to provide input on service development, as well as position Catalyst members for round-the-clock settlement.
  - Catalyst Corporate's Advisory and ALM Services continue to provide solutions for managing the balance sheet, such as derivative hedging and loan participations. LPExchange.org is Catalyst's online platform for loan participations and makes the buying and selling process safe and convenient.
  - CECLution is nearing completion. This is Catalyst's online platform for CECL strategies.
  - The Catalyst Brokerage team is helping members move excess liquidity into higher yielding investments at record setting volumes.

Mr. Fox then commented that in September 2021, Catalyst Corporate will celebrate 10 years of service. He noted the decade of growth and success was made possible by the member credit unions, volunteers, and staff.

### **SUPERVISORY COMMITTEE'S REPORT**

Mr. Fox introduced Craig Atkinson, Chairman of the Supervisory Committee, for the committee's report.

Mr. Atkinson expressed his appreciation to the other committee members for their service on the committee. He stated that the Supervisory Committee had reviewed the results of work performed by the internal audit department and examinations performed by the National Credit Union Administration (NCUA). The Supervisory Committee also met with the external auditors to discuss the 2020 external audit. Catalyst Corporate received an unqualified opinion on the audited 2020 financial statements. Based upon the results of the examinations and discussions with external auditors, the committee believed that Catalyst Corporate had complied with all applicable regulations and laws throughout 2020.

There were no items of **UNFINISHED BUSINESS**.

There were no items of **NEW BUSINESS**.

## **NOMINATING COMMITTEE'S REPORT**

Chairman Hodges introduced Gail Enda, Chairwoman of the Nominating Committee, for a report of the committee. Ms. Enda expressed her appreciation to the other committee members, Greg Harden and Trevor Tokishi. Ms. Enda stated that, in accordance with election procedures, the membership was notified of the committee's nominations and advised of the petition procedure to add candidates to the ballot. There were no candidates by petition. Therefore, the four candidates presented by the Nominating Committee were elected. The nominees were:

*For 3-year terms:*

Connie Cofer, Communication Federal Credit Union  
Richard Hein, Oregon State Credit Union  
Michael Hooper, La Capitol Federal Credit Union

*For a 2-year term:*

Yvonne Kershner, Brazos Valley Schools Credit Union