## DIVIDEND GUIDELINES

| Credit Union Averages |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 5 Largest U.S. States |  |  |  |  | National <br> Average | US Treasury Curve | Average Spread (bps) to |  |
|  | CA | FL | IL | NY | TX |  |  | Yield Curve | 6 Mth CMT |
| MMKT $>2.5 \mathrm{~K}$ | 0.42\% | 0.38\% | 0.44\% | 0.39\% | 0.55\% | 0.42\% | 4.07\% | -365 | -424 |
| MMKT $>10 \mathrm{~K}$ | 0.45\% | 0.43\% | 0.53\% | 0.47\% | 0.58\% | 0.49\% | 4.07\% | -359 | -417 |
| MMKT > 25 K | 0.47\% | 0.47\% | 0.62\% | 0.54\% | 0.61\% | 0.55\% | 4.07\% | -352 | -411 |
| Regular Sav >2.5K | 0.10\% | 0.10\% | 0.16\% | 0.16\% | 0.17\% | 0.13\% | 4.07\% | -394 | -453 |
| Int Checking > 100 | 0.10\% | 0.01\% | 0.07\% | 0.05\% | 0.06\% | 0.06\% | 4.07\% | -401 | -460 |
| Int Checking >2.5K | 0.08\% | 0.11\% | 0.10\% | 0.10\% | 0.08\% | 0.10\% | 4.07\% | -397 | -456 |
| 3 Month CD >10K | 0.77\% | 0.57\% | 0.61\% | 0.78\% | 1.16\% | 0.74\% | 4.35\% | -361 | -392 |
| 6 Month CD >10K | 1.14\% | 1.02\% | 0.88\% | 1.21\% | 1.69\% | 1.15\% | 4.66\% | -351 | -351 |
| 1 Year CD >10K | 1.78\% | 1.76\% | 1.41\% | 1.83\% | 2.40\% | 1.74\% | 4.67\% | -293 | -292 |
| 2 Year CD >10K | 2.00\% | 1.99\% | 1.71\% | 2.35\% | 2.63\% | 2.00\% | 4.43\% | -243 | -266 |
| 3 Year CD >10K | 2.09\% | 2.17\% | 1.77\% | 2.35\% | 2.72\% | 2.09\% | 4.09\% | -200 | -257 |
| 4 Year CD >10K | 2.17\% | 2.35\% | 1.82\% | 2.34\% | 2.80\% | 2.18\% | 3.85\% | -167 | -248 |
| 5 Year CD >10K | 2.43\% | 2.58\% | 1.93\% | 2.49\% | 2.92\% | 2.37\% | 3.85\% | -148 | -229 |


| Bank Averages |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Account Types | 5 Largest U.S. States |  |  |  |  | National Average | US Treasury Curve | Average Spread to |  |
|  | CA | FL | IL | NY | TX |  |  | Yield Curve | 6 Mth CMT |
| MMKT >2.5K | 0.09\% | 0.09\% | 0.18\% | 0.09\% | 0.37\% | 0.21\% | 4.07\% | -386 | -445 |
| MMKT > 25 K | 0.16\% | 0.13\% | 0.27\% | 0.35\% | 0.42\% | 0.31\% | 4.07\% | -376 | -435 |
| Regular Sav >2.5K | 0.07\% | 0.08\% | 0.08\% | 0.17\% | 0.21\% | 0.12\% | 4.07\% | -395 | -454 |
| Int Checking >100 | 0.01\% | 0.01\% | 0.01\% | 0.03\% | 0.05\% | 0.02\% | 4.07\% | -405 | -464 |
| Int Checking >2.5K | 0.03\% | 0.04\% | 0.06\% | 0.03\% | 0.09\% | 0.06\% | 4.07\% | -401 | -460 |
| 3 Month CD >10K | 0.14\% | 0.17\% | 0.28\% | 0.23\% | 0.47\% | 0.30\% | 4.35\% | -405 | -436 |
| 6 Month CD >10K | 0.24\% | 0.23\% | 0.32\% | 0.60\% | 0.78\% | 0.53\% | 4.66\% | -413 | -413 |
| 1 Year CD $>10 \mathrm{~K}$ | 0.59\% | 0.39\% | 0.52\% | 0.83\% | 1.00\% | 0.81\% | 4.67\% | -386 | -385 |
| 2 Year CD >10K | 0.40\% | 0.41\% | 0.59\% | 0.89\% | 1.09\% | 0.90\% | 4.43\% | -353 | -376 |
| 3 Year CD >10K | 0.41\% | 0.41\% | 0.63\% | 0.78\% | 1.03\% | 0.91\% | 4.09\% | -318 | -375 |
| 4 Year CD >10K | 0.41\% | 0.41\% | 0.66\% | 0.66\% | 0.97\% | 0.92\% | 3.85\% | -293 | -374 |
| 5 Year CD >10K | 0.47\% | 0.42\% | 0.77\% | 0.70\% | 1.10\% | 1.01\% | 3.85\% | -284 | -365 |

Yield Curve rate for Non-Maturity Deposits is 1 Mth CMT
Yield Curve for CD accounts is the US Treasury Rate for the full maturity:

| Dividend Rate Guidance |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Account Types | Spread (bps) to: 6 Mth CMT* | Dividend Rate Ranges** |  |  |
| Regular Sav >1K | -453 | 0.10\% | to | 0.22\% |
| Regular Sav >5K*** | -453 | 0.22\% | to | 0.35\% |
| Regular Sav >10K | -453 | 0.35\% | to | 0.47\% |
| Regular Sav >25K | -453 | 0.47\% | to | 0.60\% |
| MMKT > 2.5 K | -424 | 0.51\% | to | 0.64\% |
| MMKT > $10 \mathrm{~K}^{* * *}$ | -417 | 0.58\% | to | 0.70\% |
| MMKT > 25 K | -411 | 0.64\% | to | 0.77\% |
| MMKT $>50 \mathrm{~K}$ | -405 | 0.70\% | to | 0.83\% |
| MMKT $>100 \mathrm{~K}$ | -401 | 0.74\% | to | 0.87\% |
| IRA Shares $>2.5 \mathrm{~K}$ | N/A | 0.60\% | to | 0.73\% |
| IRA Shares > $\mathbf{1 0 K}^{* * *}$ | N/A | 0.73\% | to | 0.85\% |
| IRA Shares $>25 \mathrm{~K}$ | N/A | 0.85\% | to | 0.98\% |
| IRA Shares $>50 \mathrm{~K}$ | N/A | 0.98\% | to | 1.10\% |
| IRA Shares > 100K | N/A | 1.10\% | to | 1.23\% |
| Int Checking < 5 K | N/A | 0.07\% | to | 0.19\% |
| Int Checking >5K*** | -456 | 0.19\% | to | 0.32\% |
| Int Checking >10K | N/A | 0.32\% | to | 0.44\% |
| Int Checking >25K | N/A | 0.44\% | to | 0.57\% |
| 3 Month CD > $10 \mathrm{~K}^{* * * *}$ | -392 | 0.77\% | to | 1.02\% |
| 6 Month CD > $10 \mathrm{~K}^{* * * *}$ | -351 | 1.18\% | to | 1.43\% |
| 1 Year CD >10K**** | -292 | 1.77\% | to | 2.02\% |
| 2 Year CD >10K**** | -266 | 2.03\% | to | 2.28\% |
| 3 Year CD >10K**** | -257 | 2.12\% | to | 2.37\% |
| 5 Year CD >10K**** | -229 | 2.40\% | to | 2.65\% |
| 6 Month Forward CMT Rate for Jan-23 4.81\% |  |  |  |  |
| Notes |  |  |  |  |
| Spread ranges are obtained from Credit Union Rates less the 6 Mth CMT |  |  |  |  |
| ** All dividend rate projections are based off of the 6 Mth Forward CMT |  |  |  |  |
| *** Range should reflect non-tiered account pricing |  |  |  |  |
| ${ }^{* * * *}$ The pricing for Share Certificates and IRA Certificates should be the same |  |  |  |  |


| US CMT Month Ending Rates |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & 5.00 \% \\ & 4.00 \% \end{aligned}$ |  |  |  |  |  |  |
| 3.00\% |  |  |  |  |  |  |
| 2.00\% |  |  |  |  |  |  |
| 1.00\% |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  | $\because$ - | 2 | Nov-22 |  |  |

