## DIVIDEND GUIDELINES

| Credit Union Averages |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 5 Largest U.S. States |  |  |  |  | National <br> Average | US Treasury Curve | Average Spread (bps) to |  |
|  | CA | FL | IL | NY | TX |  |  | Yield Curve | 6 Mth CMT |
| MMKT > 2.5 K | 0.16\% | 0.12\% | 0.10\% | 0.15\% | 0.20\% | 0.14\% | 0.06\% | 8 | -8 |
| MMKT > 10 K | 0.16\% | 0.14\% | 0.14\% | 0.18\% | 0.22\% | 0.16\% | 0.06\% | 10 | -6 |
| MMKT > 25 K | 0.16\% | 0.16\% | 0.18\% | 0.20\% | 0.23\% | 0.18\% | 0.06\% | 12 | -4 |
| Regular Sav >2.5K | 0.07\% | 0.07\% | 0.08\% | 0.09\% | 0.11\% | 0.09\% | 0.06\% | 3 | -13 |
| Int Checking >100 | 0.10\% | 0.05\% | 0.07\% | 0.11\% | 0.05\% | 0.07\% | 0.06\% | 1 | -15 |
| Int Checking >2.5K | 0.07\% | 0.10\% | 0.07\% | 0.09\% | 0.07\% | 0.08\% | 0.06\% | 2 | -14 |
| 3 Month CD >10K | 0.17\% | 0.16\% | 0.20\% | 0.19\% | 0.20\% | 0.17\% | 0.04\% | 13 | -5 |
| 6 Month CD >10K | 0.25\% | 0.23\% | 0.21\% | 0.22\% | 0.29\% | 0.24\% | 0.22\% | 2 | 2 |
| 1 Year CD >10K | 0.37\% | 0.34\% | 0.30\% | 0.36\% | 0.43\% | 0.35\% | 0.39\% | -4 | 13 |
| 2 Year CD >10K | 0.51\% | 0.45\% | 0.40\% | 0.47\% | 0.55\% | 0.47\% | 0.76\% | -29 | 25 |
| 3 Year CD >10K | 0.61\% | 0.57\% | 0.49\% | 0.55\% | 0.65\% | 0.57\% | 0.99\% | -43 | 35 |
| 4 Year CD >10K | 0.71\% | 0.68\% | 0.57\% | 0.63\% | 0.74\% | 0.66\% | 1.27\% | -61 | 44 |
| 5 Year CD >10K | 0.86\% | 0.78\% | 0.68\% | 0.74\% | 0.88\% | 0.77\% | 1.27\% | -50 | 55 |


| Bank Averages |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Account Types | 5 Largest U.S. States |  |  |  |  | National Average | US Treasury Curve | Average Spread to |  |
| Account Types | CA | FL | IL | NY | TX |  |  | Yield Curve | 6 Mth CMT |
| MMKT >2.5K | 0.03\% | 0.03\% | 0.04\% | 0.04\% | 0.06\% | 0.04\% | 0.06\% | -2 | -18 |
| MMKT > 25 K | 0.04\% | 0.03\% | 0.06\% | 0.05\% | 0.08\% | 0.06\% | 0.06\% | 0 | -16 |
| Regular Sav >2.5K | 0.02\% | 0.02\% | 0.04\% | 0.04\% | 0.05\% | 0.04\% | 0.06\% | -2 | -18 |
| Int Checking > 100 | 0.01\% | 0.02\% | 0.01\% | 0.02\% | 0.01\% | 0.02\% | 0.06\% | -4 | -20 |
| Int Checking >2.5K | 0.02\% | 0.02\% | 0.03\% | 0.02\% | 0.03\% | 0.03\% | 0.06\% | -3 | -19 |
| 3 Month CD >10K | 0.04\% | 0.03\% | 0.05\% | 0.06\% | 0.06\% | 0.05\% | 0.04\% | 1 | -17 |
| 6 Month CD >10K | 0.05\% | 0.05\% | 0.07\% | 0.08\% | 0.10\% | 0.08\% | 0.22\% | -14 | -14 |
| 1 Year CD $>10 \mathrm{~K}$ | 0.08\% | 0.06\% | 0.11\% | 0.11\% | 0.15\% | 0.12\% | 0.39\% | -27 | -10 |
| 2 Year CD >10K | 0.10\% | 0.08\% | 0.17\% | 0.16\% | 0.20\% | 0.16\% | 0.76\% | -60 | -6 |
| 3 Year CD $>10 \mathrm{~K}$ | 0.11\% | 0.09\% | 0.22\% | 0.19\% | 0.21\% | 0.20\% | 0.99\% | -80 | -2 |
| 4 Year CD >10K | 0.12\% | 0.10\% | 0.26\% | 0.21\% | 0.22\% | 0.23\% | 1.27\% | -104 | 1 |
| 5 Year CD $>10 \mathrm{~K}$ | 0.16\% | 0.11\% | 0.34\% | 0.25\% | 0.26\% | 0.27\% | 1.27\% | -100 | 5 |

Yield Curve rate for Non-Maturity Deposits is 1 Mth CMT
Yield Curve for CD accounts is the US Treasury Rate for the full maturity:

| Dividend Rate Guidance |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Account Types | Spread (bps) to: 6 Mth CMT* | Dividend Rate Ranges** |  |  |
| Regular Sav >1K | -13 | 0.00\% | to | 0.12\% |
| Regular Sav > 5 K ${ }^{* * *}$ | -13 | 0.12\% | to | 0.24\% |
| Regular Sav >10K | -13 | 0.24\% | to | 0.37\% |
| Regular Sav >25K | -13 | 0.37\% | to | 0.49\% |
| MMKT $>2.5 \mathrm{~K}$ | -8 | 0.17\% | to | 0.29\% |
| MMKT > $10 \mathrm{~K}^{* * *}$ | -6 | 0.19\% | to | 0.31\% |
| MMKT > 25 K | -4 | 0.21\% | to | 0.33\% |
| MMKT $>50 \mathrm{~K}$ | 2 | 0.27\% | to | 0.39\% |
| MMKT $>100 \mathrm{~K}$ | 6 | 0.31\% | to | 0.43\% |
| IRA Shares $>2.5 \mathrm{~K}$ | N/A | 0.21\% | to | 0.34\% |
| IRA Shares > $10 K^{* * *}$ | N/A | 0.34\% | to | 0.46\% |
| IRA Shares $>25 \mathrm{~K}$ | N/A | 0.46\% | to | 0.59\% |
| IRA Shares $>50 \mathrm{~K}$ | N/A | 0.59\% | to | 0.71\% |
| IRA Shares > 100 K | N/A | 0.71\% | to | 0.84\% |
| Int Checking <5K | N/A | 0.00\% | to | 0.11\% |
| Int Checking $\mathbf{~ 5 ~ K ~}^{* * *}$ | -14 | 0.11\% | to | 0.23\% |
| Int Checking >10K | N/A | 0.23\% | to | 0.36\% |
| Int Checking >25K | N/A | 0.36\% | to | 0.48\% |
| 3 Month CD > $10 \mathrm{~K}^{* * * *}$ | -5 | 0.13\% | to | 0.38\% |
| 6 Month CD > $10 \mathrm{~K}^{* * * *}$ | 2 | 0.20\% | to | 0.45\% |
| 1 Year CD >10K**** | 13 | 0.31\% | to | 0.56\% |
| 2 Year CD >10K**** | 25 | 0.43\% | to | 0.68\% |
| 3 Year CD >10K**** | 35 | 0.53\% | to | 0.78\% |
| 5 Year CD >10K**** | 55 | 0.73\% | to | 0.98\% |
| 6 Month Forward CMT Rate for Feb-22 |  |  |  | 0.30\% |
| Notes |  |  |  |  |
| * Spread ranges are obtained from Credit Union Rates less the 6 Mth CMT |  |  |  |  |
| ** All dividend rate projections are based off of the 6 Mth Forward CMT |  |  |  |  |
| *** Range should reflect non-tiered account pricing |  |  |  |  |
| ${ }^{* * * *}$ The pricing for Share Certificates and IRA Certificates should be the same |  |  |  |  |


| 1.40\% US CMT Month Ending Rates |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |
| 1.20\% |  |  |  |  |  |  |  |
| $1.00 \%$ |  |  |  |  |  |  |  |
| 0.80\% |  |  |  |  |  |  |  |
| 0.60\% |  |  |  |  |  |  |  |
| 0.40\% |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  | 1 Mth | 3 Mth | 6 Mth | 1 Yr | 2 Yr | 3 Yr | 5 Yr |
|  |  |  | - | 2 | Dec-21 |  |  |

