

| Bank Averages |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Account Types | 5 Largest U.S. States |  |  |  |  | National Average | US Treasury Curve | Average Spread to |  |
|  | CA | FL | IL | NY | TX |  |  | Yield Curve | 6 Mth CMT |
| MMKT >2.5K | 0.04\% | 0.03\% | 0.05\% | 0.04\% | 0.06\% | 0.05\% | 0.05\% | 0 | -4 |
| MMKT > 25 K | 0.05\% | 0.04\% | 0.07\% | 0.05\% | 0.08\% | 0.07\% | 0.05\% | 2 | -2 |
| Regular Sav >2.5K | 0.02\% | 0.02\% | 0.04\% | 0.05\% | 0.05\% | 0.04\% | 0.05\% | -1 | -5 |
| Int Checking > 100 | 0.01\% | 0.02\% | 0.01\% | 0.03\% | 0.02\% | 0.02\% | 0.05\% | -3 | -7 |
| Int Checking >2.5K | 0.02\% | 0.02\% | 0.03\% | 0.02\% | 0.04\% | 0.03\% | 0.05\% | -2 | -6 |
| 3 Month CD >10K | 0.05\% | 0.04\% | 0.06\% | 0.07\% | 0.07\% | 0.06\% | 0.04\% | 2 | -3 |
| 6 Month CD >10K | 0.06\% | 0.06\% | 0.08\% | 0.08\% | 0.10\% | 0.09\% | 0.09\% | 0 | 0 |
| 1 Year CD >10K | 0.08\% | 0.08\% | 0.12\% | 0.11\% | 0.16\% | 0.13\% | 0.12\% | 1 | 4 |
| 2 Year CD >10K | 0.10\% | 0.10\% | 0.18\% | 0.14\% | 0.20\% | 0.17\% | 0.24\% | -7 | 8 |
| 3 Year CD >10K | 0.11\% | 0.11\% | 0.23\% | 0.16\% | 0.22\% | 0.20\% | 0.47\% | -27 | 11 |
| 4 Year CD >10K | 0.12\% | 0.11\% | 0.27\% | 0.18\% | 0.23\% | 0.23\% | 0.88\% | -65 | 14 |
| 5 Year CD >10K | 0.17\% | 0.13\% | 0.35\% | 0.21\% | 0.28\% | 0.29\% | 0.88\% | -59 | 20 |
| Yield Curve rate for Non-Maturity Deposits is 1 Mth CMT <br> Yield Curve for CD accounts is the US Treasury Rate for the full maturity: |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Month Beginning |  |  |  |  |  |  |  |  |  |
|  |  | Jul-21 |  | Jun-21 |  |  |  |  |  |
| 1 Mth |  | 0.05\% |  | 0.01\% |  |  |  |  |  |
| 3 Mth |  | 0.04\% |  | 0.01\% |  |  |  |  |  |
| 6 Mth |  | 0.09\% |  | 0.06\% |  |  |  |  |  |
| 1 Yr |  | 0.12\% |  | 0.08\% |  |  |  |  |  |
| 2 Yr |  | 0.24\% |  | 0.13\% |  |  |  |  |  |
| 3 Yr |  | 0.47\% |  | 0.31\% |  |  |  |  |  |
| 5 Yr |  | 0.88\% |  | 0.79\% |  |  |  |  |  |
| CMT: Constant Maturity Treasury Sources: |  |  |  |  |  |  |  |  |  |
| State and National Average Rates for CUs and Banks obtained from RateWatch US Treasury rates obtained from BLOOMBERG |  |  |  |  |  |  |  |  |  |


| Dividend Rate Guidance |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Account Types | Spread (bps) to: 6 Mth CMT* | Dividend Rate Ranges** |  |  |
| Regular Sav >1K | 0 | 0.00\% | to | 0.05\% |
| Regular Sav > 5 K*** | 0 | 0.05\% | to | 0.17\% |
| Regular Sav >10K | 0 | 0.17\% | to | 0.30\% |
| Regular Sav >25K | 0 | 0.30\% | to | 0.42\% |
| MMKT $>2.5 \mathrm{~K}$ | 5 | 0.10\% | to | 0.22\% |
| MMKT > $10 \mathrm{~K}^{* * *}$ | 8 | 0.12\% | to | 0.25\% |
| MMKT > 25 K | 10 | 0.15\% | to | 0.27\% |
| MMKT > $>50 \mathrm{~K}$ | 16 | 0.21\% | to | 0.33\% |
| MMKT $>100 \mathrm{~K}$ | 20 | 0.25\% | to | 0.37\% |
| IRA Shares >2.5K | N/A | 0.15\% | to | 0.27\% |
| IRA Shares > $\mathbf{1 0 K}^{* * *}$ | N/A | 0.27\% | to | 0.40\% |
| IRA Shares > 25 K | N/A | 0.40\% | to | 0.52\% |
| IRA Shares >50K | N/A | 0.52\% | to | 0.65\% |
| IRA Shares > 100K | N/A | 0.65\% | to | 0.77\% |
| Int Checking <5K | N/A | 0.00\% | to | 0.04\% |
| Int Checking >5K*** | -1 | 0.04\% | to | 0.16\% |
| Int Checking >10K | N/A | 0.16\% | to | 0.29\% |
| Int Checking >25K | N/A | 0.29\% | to | 0.41\% |
| 3 Month CD > $10 \mathrm{~K}^{* * * *}$ | 7 | 0.06\% | to | 0.31\% |
| 6 Month CD >10K**** | 15 | 0.14\% | to | 0.39\% |
| 1 Year CD >10K**** | 27 | 0.26\% | to | 0.51\% |
| 2 Year CD >10K**** | 38 | 0.37\% | to | 0.62\% |
| 3 Year CD >10K**** | 48 | 0.46\% | to | 0.71\% |
| 5 Year CD >10K**** | 67 | 0.66\% | to | 0.91\% |
|  | Month Forward | Rate for |  | 0.11\% |
| Notes |  |  |  |  |
| * Spread ranges are obtained from Credit Union Rates less the 6 Mth CMT |  |  |  |  |
| ** All dividend rate projections are based off of the 6 Mth Forward CMT |  |  |  |  |
| *** Range should reflect non-tiered account pricing |  |  |  |  |
| ${ }_{* * * *}$ The pricing for Share Certificates and IRA Certificates should be the same |  |  |  |  |



