## DIVIDEND GUIDELINES

| Credit Union Averages |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 5 Largest U.S. States |  |  |  |  | National <br> Average | US Treasury Curve | Average Spread (bps) to |  |
|  | CA | FL | IL | NY | TX |  |  | Yield Curve | 6 Mth CMT |
| MMKT > 2.5 K | 0.17\% | 0.13\% | 0.13\% | 0.20\% | 0.24\% | 0.18\% | 1.28\% | -110 | -227 |
| MMKT > 10 K | 0.20\% | 0.16\% | 0.18\% | 0.24\% | 0.25\% | 0.21\% | 1.28\% | -108 | -225 |
| MMKT > 25 K | 0.22\% | 0.18\% | 0.22\% | 0.27\% | 0.26\% | 0.23\% | 1.28\% | -105 | -222 |
| Regular Sav >2.5K | 0.08\% | 0.07\% | 0.08\% | 0.13\% | 0.12\% | 0.10\% | 1.28\% | -118 | -235 |
| Int Checking >100 | 0.08\% | 0.05\% | 0.08\% | 0.05\% | 0.04\% | 0.06\% | 1.28\% | -122 | -239 |
| Int Checking >2.5K | 0.07\% | 0.11\% | 0.06\% | 0.06\% | 0.07\% | 0.08\% | 1.28\% | -120 | -237 |
| 3 Month CD >10K | 0.27\% | 0.20\% | 0.23\% | 0.24\% | 0.43\% | 0.27\% | 1.67\% | -140 | -218 |
| 6 Month CD >10K | 0.37\% | 0.30\% | 0.33\% | 0.34\% | 0.70\% | 0.41\% | 2.45\% | -204 | -204 |
| 1 Year CD >10K | 0.65\% | 0.47\% | 0.52\% | 0.62\% | 1.03\% | 0.64\% | 2.77\% | -213 | -181 |
| 2 Year CD >10K | 0.80\% | 0.63\% | 0.72\% | 0.85\% | 1.27\% | 0.82\% | 3.05\% | -223 | -163 |
| 3 Year CD >10K | 0.91\% | 0.75\% | 0.78\% | 0.97\% | 1.38\% | 0.93\% | 3.05\% | -212 | -152 |
| 4 Year CD >10K | 1.01\% | 0.87\% | 0.84\% | 1.09\% | 1.49\% | 1.04\% | 3.09\% | -205 | -141 |
| 5 Year CD >10K | 1.32\% | 1.09\% | 1.00\% | 1.26\% | 1.73\% | 1.26\% | 3.09\% | -183 | -119 |


| Bank Averages |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Account Types | 5 Largest U.S. States |  |  |  |  | National <br> Average | US Treasury Curve | Average Spread to |  |
|  | CA | FL | IL | NY | TX |  |  | Yield Curve | 6 Mth CMT |
| MMKT > 2.5 K | 0.02\% | 0.03\% | 0.04\% | 0.03\% | 0.08\% | 0.05\% | 1.28\% | -123 | -240 |
| MMKT > 25 K | 0.04\% | 0.03\% | 0.07\% | 0.04\% | 0.10\% | 0.07\% | 1.28\% | -121 | -238 |
| Regular Sav >2.5K | 0.02\% | 0.02\% | 0.04\% | 0.08\% | 0.06\% | 0.04\% | 1.28\% | -124 | -241 |
| Int Checking >100 | 0.01\% | 0.01\% | 0.01\% | 0.03\% | 0.01\% | 0.02\% | 1.28\% | -126 | -243 |
| Int Checking >2.5K | 0.01\% | 0.02\% | 0.03\% | 0.02\% | 0.03\% | 0.03\% | 1.28\% | -125 | -242 |
| 3 Month CD >10K | 0.04\% | 0.04\% | 0.06\% | 0.07\% | 0.10\% | 0.06\% | 1.67\% | -161 | -239 |
| 6 Month CD $>10 \mathrm{~K}$ | 0.11\% | 0.05\% | 0.11\% | 0.23\% | 0.17\% | 0.11\% | 2.45\% | -234 | -234 |
| 1 Year CD >10K | 0.08\% | 0.07\% | 0.14\% | 0.31\% | 0.27\% | 0.17\% | 2.77\% | -260 | -228 |
| 2 Year CD >10K | 0.14\% | 0.10\% | 0.22\% | 0.51\% | 0.36\% | 0.24\% | 3.05\% | -281 | -221 |
| 3 Year CD >10K | 0.15\% | 0.10\% | 0.26\% | 0.48\% | 0.35\% | 0.26\% | 3.05\% | -279 | -219 |
| 4 Year CD >10K | 0.16\% | 0.10\% | 0.30\% | 0.45\% | 0.33\% | 0.28\% | 3.09\% | -281 | -217 |
| 5 Year CD >10K | 0.20\% | 0.11\% | 0.38\% | 0.48\% | 0.40\% | 0.33\% | 3.09\% | -276 | -212 |

Yield Curve rate for Non-Maturity Deposits is 1 Mth CMT
Yield Curve for CD accounts is the US Treasury Rate for the full maturity:

| Dividend Rate Guidance |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Account Types | Spread (bps) to 6 Mth CMT* | Dividend Rate Ranges** |  |  |
| Regular Sav >1K | -235 | 0.31\% | to | 0.43\% |
| Regular Sav > $5 \mathrm{~K}^{* * *}$ | -235 | 0.43\% | to | 0.56\% |
| Regular Sav >10K | -235 | 0.56\% | to | 0.68\% |
| Regular Sav >25K | -235 | 0.68\% | to | 0.81\% |
| MMKT $>2.5 \mathrm{~K}$ | -227 | 0.51\% | to | 0.64\% |
| MMKT > $10 \mathrm{~K}^{* * *}$ | -225 | 0.54\% | to | 0.66\% |
| MMKT $>25 \mathrm{~K}$ | -222 | 0.56\% | to | 0.69\% |
| MMKT $>50 \mathrm{~K}$ | -216 | 0.62\% | to | 0.75\% |
| MMKT $>100 \mathrm{~K}$ | -212 | 0.66\% | to | 0.79\% |
| IRA Shares $>2.5 \mathrm{~K}$ | N/A | 0.56\% | to | 0.69\% |
| IRA Shares > $\mathbf{1 0 K}^{* * *}$ | N/A | 0.69\% | to | 0.81\% |
| IRA Shares > 25 K | N/A | 0.81\% | to | 0.94\% |
| IRA Shares $>50 \mathrm{~K}$ | N/A | 0.94\% | to | 1.06\% |
| IRA Shares > 100K | N/A | 1.06\% | to | 1.19\% |
| Int Checking <5K | N/A | 0.29\% | to | 0.41\% |
| Int Checking >5K*** | -237 | 0.41\% | to | 0.54\% |
| Int Checking >10K | N/A | 0.54\% | to | 0.66\% |
| Int Checking >25K | N/A | 0.66\% | to | 0.79\% |
| 3 Month CD > $10 \mathrm{~K}^{* * * *}$ | -218 | 0.54\% | to | 0.79\% |
| 6 Month CD >10K**** | -204 | 0.68\% | to | 0.93\% |
| 1 Year CD >10K**** | -181 | 0.91\% | to | 1.16\% |
| 2 Year CD >10K**** | -163 | 1.09\% | to | 1.34\% |
| 3 Year CD >10K**** | -152 | 1.20\% | to | 1.45\% |
| 5 Year CD >10K**** | -119 | 1.53\% | to | 1.78\% |
|  | Month Forward | Rate for | g-22 | 2.85\% |
| Notes |  |  |  |  |
| * Spread ranges are obtained from Credit Union Rates less the 6 Mth CMT |  |  |  |  |
| ** All dividend rate projections are based off of the 6 Mth Forward CMT |  |  |  |  |
| *** Range should reflect non-tiered account pricing |  |  |  |  |
| ${ }_{* * * *}$ The pricing for Share Certificates and IRA Certificates should be the same |  |  |  |  |



