

| Credit Union Averages |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 5 Largest U.S. States |  |  |  |  | National <br> Average | US Treasury <br> Curve | Average Spread (bps) to |  |
|  | CA | FL | IL | NY | TX |  |  | Yield Curve | 6 Mth CMT |
| MMKT $>2.5 \mathrm{~K}$ | 0.22\% | 0.12\% | 0.12\% | 0.15\% | 0.18\% | 0.15\% | 0.01\% | 14 | 9 |
| MMKT > 10 K | 0.20\% | 0.14\% | 0.16\% | 0.18\% | 0.21\% | 0.17\% | 0.01\% | 16 | 11 |
| MMKT > 25 K | 0.18\% | 0.16\% | 0.19\% | 0.20\% | 0.23\% | 0.19\% | 0.01\% | 18 | 13 |
| Regular Sav >2.5K | 0.07\% | 0.08\% | 0.08\% | 0.09\% | 0.12\% | 0.09\% | 0.01\% | 8 | 3 |
| Int Checking > 100 | 0.10\% | 0.05\% | 0.08\% | 0.11\% | 0.04\% | 0.08\% | 0.01\% | 7 | 2 |
| Int Checking >2.5K | 0.07\% | 0.10\% | 0.07\% | 0.09\% | 0.07\% | 0.08\% | 0.01\% | 7 | 2 |
| 3 Month CD > 10 K | 0.18\% | 0.15\% | 0.17\% | 0.19\% | 0.19\% | 0.16\% | 0.01\% | 15 | 10 |
| 6 Month CD > 10 K | 0.26\% | 0.22\% | 0.21\% | 0.23\% | 0.29\% | 0.25\% | 0.06\% | 19 | 19 |
| 1 Year CD >10K | 0.39\% | 0.34\% | 0.31\% | 0.35\% | 0.43\% | 0.36\% | 0.08\% | 28 | 30 |
| 2 Year CD >10K | 0.54\% | 0.45\% | 0.41\% | 0.45\% | 0.56\% | 0.48\% | 0.13\% | 35 | 42 |
| 3 Year CD >10K | 0.63\% | 0.57\% | 0.50\% | 0.54\% | 0.66\% | 0.57\% | 0.31\% | 26 | 51 |
| 4 Year CD >10K | 0.72\% | 0.68\% | 0.59\% | 0.62\% | 0.75\% | 0.66\% | 0.79\% | -13 | 60 |
| 5 Year CD >10K | 0.86\% | 0.77\% | 0.69\% | 0.71\% | 0.86\% | 0.77\% | 0.79\% | -2 | 71 |


| Bank Averages |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Account Types | 5 Largest U.S. States |  |  |  |  | National Average | US TreasuryCurve | Average Spread to |  |
| Account Types | CA | FL | IL | NY | TX |  |  | Yield Curve | 6 Mth CMT |
| MMKT >2.5K | 0.04\% | 0.03\% | 0.04\% | 0.04\% | 0.06\% | 0.05\% | 0.01\% | 4 | -1 |
| MMKT > 25 K | 0.05\% | 0.04\% | 0.07\% | 0.05\% | 0.08\% | 0.07\% | 0.01\% | 6 | 1 |
| Regular Sav >2.5K | 0.02\% | 0.02\% | 0.04\% | 0.05\% | 0.06\% | 0.04\% | 0.01\% | 3 | -2 |
| Int Checking > 100 | 0.01\% | 0.02\% | 0.01\% | 0.02\% | 0.02\% | 0.02\% | 0.01\% | 1 | -4 |
| Int Checking >2.5K | 0.02\% | 0.02\% | 0.03\% | 0.02\% | 0.04\% | 0.03\% | 0.01\% | 2 | -3 |
| 3 Month CD > 10 K | 0.05\% | 0.04\% | 0.06\% | 0.07\% | 0.07\% | 0.06\% | 0.01\% | 5 | 0 |
| 6 Month CD $>10 \mathrm{~K}$ | 0.06\% | 0.05\% | 0.08\% | 0.08\% | 0.10\% | 0.09\% | 0.06\% | 3 | 3 |
| 1 Year CD >10K | 0.08\% | 0.08\% | 0.12\% | 0.11\% | 0.16\% | 0.13\% | 0.08\% | 5 | 7 |
| 2 Year CD >10K | 0.10\% | 0.09\% | 0.18\% | 0.14\% | 0.20\% | 0.17\% | 0.13\% | 4 | 11 |
| 3 Year CD >10K | 0.12\% | 0.11\% | 0.23\% | 0.17\% | 0.22\% | 0.21\% | 0.31\% | -10 | 15 |
| 4 Year CD >10K | 0.13\% | 0.12\% | 0.27\% | 0.19\% | 0.23\% | 0.24\% | 0.79\% | -55 | 18 |
| 5 Year CD >10K | 0.17\% | 0.13\% | 0.35\% | 0.22\% | 0.28\% | 0.29\% | 0.79\% | -50 | 23 |


| Yield Curve rate for Non-Maturity Deposits is 1 Mth CMT Yield Curve for CD accounts is the US Treasury Rate for the full maturity: |  |  |
| :---: | :---: | :---: |
|  | Month Beginning |  |
|  | Jun-21 | May-21 |
| 1 Mth | 0.01\% | 0.01\% |
| 3 Mth | 0.01\% | 0.01\% |
| 6 Mth | 0.06\% | 0.06\% |
| 1 Yr | 0.08\% | 0.09\% |
| 2 Yr | 0.13\% | 0.15\% |
| 3 Yr | 0.31\% | 0.34\% |
| 5 Yr | 0.79\% | 0.85\% |
| CMT: Constant Maturity Treasury |  |  |

CMT: Constant Maturity Treasury
Sources
Ste and National Average Rates for CUs and Banks obtained from RateWatch
US Treasury rates obtained from BLOOMBERG

| Dividend Rate Guidance |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Account Types | Spread (bps) to: 6 Mth CMT* | Dividend Rate Ranges** |  |  |
| Regular Sav >1K | 3 | 0.00\% | to | 0.05\% |
| Regular Sav $>5 \mathrm{~K}^{* * *}$ | 3 | 0.05\% | to | 0.18\% |
| Regular Sav >10K | 3 | 0.18\% | to | 0.30\% |
| Regular Sav > 25 K | 3 | 0.30\% | to | 0.43\% |
| MMKT > 2.5 K | 9 | 0.11\% | to | 0.24\% |
| MMKT > $10 \mathrm{~K}^{* * *}$ | 11 | 0.13\% | to | 0.26\% |
| MMKT > 25 K | 13 | 0.15\% | to | 0.28\% |
| MMKT $>50 \mathrm{~K}$ | 19 | 0.21\% | to | 0.34\% |
| MMKT $>100 \mathrm{~K}$ | 23 | 0.25\% | to | 0.38\% |
| IRA Shares $>2.5 \mathrm{~K}$ | N/A | 0.16\% | to | 0.28\% |
| IRA Shares $\mathbf{> 1 0 K}{ }^{* * *}$ | N/A | 0.28\% | to | 0.41\% |
| IRA Shares > 25 K | N/A | 0.41\% | to | 0.53\% |
| IRA Shares $>50 \mathrm{~K}$ | N/A | 0.53\% | to | 0.66\% |
| IRA Shares $>100 \mathrm{~K}$ | N/A | 0.66\% | to | 0.78\% |
| Int Checking <5K | N/A | 0.00\% | to | 0.04\% |
| Int Checking $\mathbf{5 K K}^{\text {*** }}$ | 2 | 0.04\% | to | 0.17\% |
| Int Checking > 10 K | N/A | 0.17\% | to | 0.29\% |
| Int Checking > 25 K | N/A | 0.29\% | to | 0.42\% |
| 3 Month CD > $10 \mathrm{~K}^{* * * *}$ | 10 | 0.06\% | to | 0.31\% |
| 6 Month CD $>10 \mathrm{~K}^{* * * *}$ | 19 | 0.15\% | to | 0.40\% |
| 1 Year CD > $10 \mathrm{~K}^{* * * *}$ | 30 | 0.26\% | to | 0.51\% |
| 2 Year CD >10K**** | 42 | 0.38\% | to | 0.63\% |
| 3 Year CD > $10 \mathrm{~K}^{* * * *}$ | 51 | 0.47\% | to | 0.72\% |
| 5 Year CD >10K**** | 71 | 0.67\% | to | 0.92\% |
| 6 Month Forward CMT Rate for Jul-21 |  |  |  | 0.08\% |
|  |  |  |  |  |
| * Spread ranges are obtained from Credit Union Rates less the 6 Mth CMT |  |  |  |  |
| ** All dividend rate projections are based off of the 6 Mth Forward CMT |  |  |  |  |
| *** Range should reflect non-tiered account pricing |  |  |  |  |
| **** The pricing for Share Certificates and IRA Certificates should be the same |  |  |  |  |

