## DIVIDEND GUIDELINES

| Credit Union Averages |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 5 Largest U.S. States |  |  |  |  | National <br> Average | US Treasury Curve | Average Spread (bps) to |  |
|  | CA | FL | IL | NY | TX |  |  | Yield Curve | 6 Mth CMT |
| MMKT > 2.5 K | 0.14\% | 0.14\% | 0.10\% | 0.16\% | 0.22\% | 0.16\% | 0.73\% | -57 | -144 |
| MMKT > 10 K | 0.17\% | 0.16\% | 0.14\% | 0.20\% | 0.23\% | 0.19\% | 0.73\% | -55 | -142 |
| MMKT > 25 K | 0.19\% | 0.18\% | 0.18\% | 0.23\% | 0.24\% | 0.21\% | 0.73\% | -52 | -139 |
| Regular Sav >2.5K | 0.08\% | 0.07\% | 0.08\% | 0.10\% | 0.12\% | 0.10\% | 0.73\% | -63 | -150 |
| Int Checking >100 | 0.08\% | 0.05\% | 0.08\% | 0.05\% | 0.04\% | 0.06\% | 0.73\% | -67 | -154 |
| Int Checking >2.5K | 0.07\% | 0.11\% | 0.06\% | 0.06\% | 0.07\% | 0.08\% | 0.73\% | -65 | -152 |
| 3 Month CD >10K | 0.24\% | 0.20\% | 0.19\% | 0.17\% | 0.29\% | 0.21\% | 1.06\% | -85 | -139 |
| 6 Month CD >10K | 0.32\% | 0.27\% | 0.28\% | 0.26\% | 0.49\% | 0.32\% | 1.60\% | -128 | -128 |
| 1 Year CD >10K | 0.49\% | 0.42\% | 0.39\% | 0.48\% | 0.69\% | 0.48\% | 2.02\% | -154 | -112 |
| 2 Year CD >10K | 0.64\% | 0.56\% | 0.52\% | 0.64\% | 0.86\% | 0.63\% | 2.59\% | -196 | -97 |
| 3 Year CD >10K | 0.75\% | 0.69\% | 0.62\% | 0.73\% | 1.00\% | 0.75\% | 2.75\% | -200 | -85 |
| 4 Year CD >10K | 0.85\% | 0.82\% | 0.71\% | 0.82\% | 1.13\% | 0.87\% | 2.86\% | -199 | -73 |
| 5 Year CD >10K | 1.02\% | 0.94\% | 0.83\% | 0.93\% | 1.30\% | 1.00\% | 2.86\% | -186 | -60 |


| Bank Averages |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Account Types | 5 Largest U.S. States |  |  |  |  | National Average | US Treasury Curve | Average Spread to |  |
|  | CA | FL | IL | NY | TX |  |  | Yield Curve | 6 Mth CMT |
| MMKT > 2.5 K | 0.02\% | 0.03\% | 0.04\% | 0.03\% | 0.06\% | 0.04\% | 0.73\% | -69 | -156 |
| MMKT > 25 K | 0.03\% | 0.03\% | 0.06\% | 0.05\% | 0.08\% | 0.06\% | 0.73\% | -67 | -154 |
| Regular Sav >2.5K | 0.02\% | 0.02\% | 0.04\% | 0.06\% | 0.05\% | 0.04\% | 0.73\% | -69 | -156 |
| Int Checking >100 | 0.01\% | 0.01\% | 0.01\% | 0.03\% | 0.01\% | 0.02\% | 0.73\% | -71 | -158 |
| Int Checking >2.5K | 0.01\% | 0.02\% | 0.03\% | 0.02\% | 0.03\% | 0.03\% | 0.73\% | -70 | -157 |
| 3 Month CD >10K | 0.04\% | 0.03\% | 0.05\% | 0.07\% | 0.07\% | 0.06\% | 1.06\% | -100 | -154 |
| 6 Month CD >10K | 0.08\% | 0.05\% | 0.09\% | 0.16\% | 0.12\% | 0.09\% | 1.60\% | -151 | -151 |
| 1 Year CD >10K | 0.07\% | 0.07\% | 0.13\% | 0.25\% | 0.20\% | 0.14\% | 2.02\% | -188 | -146 |
| 2 Year CD >10K | 0.09\% | 0.09\% | 0.19\% | 0.35\% | 0.28\% | 0.19\% | 2.59\% | -240 | -141 |
| 3 Year CD >10K | 0.10\% | 0.09\% | 0.23\% | 0.35\% | 0.28\% | 0.22\% | 2.75\% | -253 | -139 |
| 4 Year CD >10K | 0.11\% | 0.09\% | 0.27\% | 0.34\% | 0.28\% | 0.24\% | 2.86\% | -262 | -136 |
| 5 Year CD >10K | 0.14\% | 0.11\% | 0.36\% | 0.44\% | 0.32\% | 0.29\% | 2.86\% | -257 | -131 |

Yield Curve rate for Non-Maturity Deposits is 1 Mth CMT
Yield Curve for CD accounts is the US Treasury Rate for the full maturity:

| Dividend Rate Guidance |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Account Types | Spread (bps) to: 6 Mth CMT* | Dividend Rate Ranges** |  |  |
| Regular Sav >1K | -150 | 0.21\% | to | 0.34\% |
| Regular Sav > 5 K*** | -150 | 0.34\% | to | 0.46\% |
| Regular Sav >10K | -150 | 0.46\% | to | 0.59\% |
| Regular Sav >25K | -150 | 0.59\% | to | 0.71\% |
| MMKT > 2.5 K | -144 | 0.40\% | to | 0.52\% |
| MMKT > $10 \mathrm{~K}^{* * *}$ | -142 | 0.42\% | to | 0.55\% |
| MMKT > 25 K | -139 | 0.45\% | to | 0.57\% |
| MMKT $>50 \mathrm{~K}$ | -133 | 0.51\% | to | 0.63\% |
| MMKT $>100 \mathrm{~K}$ | -129 | 0.55\% | to | 0.67\% |
| IRA Shares $>2.5 \mathrm{~K}$ | N/A | 0.45\% | to | 0.57\% |
| IRA Shares > $10 K^{* * *}$ | N/A | 0.57\% | to | 0.70\% |
| IRA Shares $>25 \mathrm{~K}$ | N/A | 0.70\% | to | 0.82\% |
| IRA Shares $>50 \mathrm{~K}$ | N/A | 0.82\% | to | 0.95\% |
| IRA Shares > 100 K | N/A | 0.95\% | to | 1.07\% |
| Int Checking <5K | N/A | 0.19\% | to | 0.32\% |
| Int Checking >5K*** | -152 | 0.32\% | to | 0.44\% |
| Int Checking >10K | N/A | 0.44\% | to | 0.57\% |
| Int Checking >25K | N/A | 0.57\% | to | 0.69\% |
| 3 Month CD > $10 \mathrm{~K}^{* * * *}$ | -139 | 0.38\% | to | 0.63\% |
| 6 Month CD > $10 \mathrm{~K}^{* * * *}$ | -128 | 0.49\% | to | 0.74\% |
| 1 Year CD >10K**** | -112 | 0.65\% | to | 0.90\% |
| 2 Year CD >10K**** | -97 | 0.80\% | to | 1.05\% |
| 3 Year CD >10K**** | -85 | 0.92\% | to | 1.17\% |
| 5 Year CD >10K**** | -60 | 1.17\% | to | 1.42\% |
| 6 Month Forward CMT Rate for Jul-22 $\quad 1.90 \%$ |  |  |  |  |
| Notes |  |  |  |  |
| Spread ranges are obtained from Credit Union Rates less the 6 Mth CMT |  |  |  |  |
| ** All dividend rate projections are based off of the 6 Mth Forward CMT |  |  |  |  |
| ${ }^{* * *}$ Range should reflect non-tiered account pricing |  |  |  |  |
| ${ }^{* * * *}$ The pricing for Share Certificates and IRA Certificates should be the same |  |  |  |  |



