## DIVIDEND GUIDELINES

| Credit Union Averages |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 5 Largest U.S. States |  |  |  |  | National <br> Average | US Treasury <br> Curve | Average Spread (bps) to |  |
|  | CA | FL | IL | NY | TX |  |  | Yield Curve | 6 Mth CMT |
| MMKT $>2.5 \mathrm{~K}$ | 0.20\% | 0.13\% | 0.12\% | 0.15\% | 0.21\% | 0.15\% | 0.01\% | 14 | 9 |
| MMKT > 10 K | 0.19\% | 0.15\% | 0.16\% | 0.18\% | 0.23\% | 0.18\% | 0.01\% | 17 | 12 |
| MMKT > 25 K | 0.18\% | 0.17\% | 0.20\% | 0.21\% | 0.24\% | 0.20\% | 0.01\% | 19 | 14 |
| Regular Sav >2.5K | 0.07\% | 0.08\% | 0.08\% | 0.09\% | 0.12\% | 0.09\% | 0.01\% | 8 | 3 |
| Int Checking >100 | 0.10\% | 0.05\% | 0.08\% | 0.11\% | 0.04\% | 0.08\% | 0.01\% | 7 | 2 |
| Int Checking >2.5K | 0.07\% | 0.09\% | 0.07\% | 0.09\% | 0.07\% | 0.08\% | 0.01\% | 7 | 2 |
| 3 Month CD >10K | 0.18\% | 0.17\% | 0.17\% | 0.20\% | 0.20\% | 0.17\% | 0.01\% | 16 | 11 |
| 6 Month CD >10K | 0.27\% | 0.23\% | 0.21\% | 0.24\% | 0.29\% | 0.25\% | 0.06\% | 19 | 19 |
| 1 Year CD >10K | 0.40\% | 0.34\% | 0.30\% | 0.36\% | 0.44\% | 0.37\% | 0.09\% | 28 | 31 |
| 2 Year CD >10K | 0.54\% | 0.46\% | 0.41\% | 0.46\% | 0.57\% | 0.48\% | 0.15\% | 33 | 42 |
| 3 Year CD >10K | 0.64\% | 0.58\% | 0.50\% | 0.55\% | 0.67\% | 0.58\% | 0.34\% | 23 | 52 |
| 4 Year CD >10K | 0.73\% | 0.69\% | 0.58\% | 0.63\% | 0.76\% | 0.67\% | 0.85\% | -18 | 61 |
| 5 Year CD >10K | 0.87\% | 0.79\% | 0.69\% | 0.71\% | 0.88\% | 0.78\% | 0.85\% | -7 | 72 |


| Bank Averages |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Account Types | 5 Largest U.S. States |  |  |  |  | National Average | US Treasury Curve | Average Spread to |  |
|  | CA | FL | IL | NY | TX |  |  | Yield Curve | 6 Mth CMT |
| MMKT $>2.5 \mathrm{~K}$ | 0.04\% | 0.03\% | 0.04\% | 0.04\% | 0.07\% | 0.05\% | 0.01\% | 4 | -1 |
| MMKT > 25 K | 0.05\% | 0.05\% | 0.07\% | 0.05\% | 0.09\% | 0.07\% | 0.01\% | 6 | 1 |
| Regular Sav >2.5K | 0.02\% | 0.02\% | 0.04\% | 0.05\% | 0.06\% | 0.04\% | 0.01\% | 3 | -2 |
| Int Checking >100 | 0.01\% | 0.02\% | 0.02\% | 0.03\% | 0.03\% | 0.02\% | 0.01\% | 1 | -4 |
| Int Checking >2.5K | 0.02\% | 0.02\% | 0.03\% | 0.02\% | 0.04\% | 0.03\% | 0.01\% | 2 | -3 |
| 3 Month CD >10K | 0.04\% | 0.04\% | 0.06\% | 0.06\% | 0.07\% | 0.06\% | 0.01\% | 5 | 0 |
| 6 Month CD >10K | 0.06\% | 0.06\% | 0.08\% | 0.08\% | 0.11\% | 0.09\% | 0.06\% | 3 | 3 |
| 1 Year CD $>10 \mathrm{~K}$ | 0.08\% | 0.08\% | 0.13\% | 0.12\% | 0.16\% | 0.13\% | 0.09\% | 4 | 7 |
| 2 Year CD $>10 \mathrm{~K}$ | 0.11\% | 0.09\% | 0.18\% | 0.15\% | 0.21\% | 0.18\% | 0.15\% | 3 | 12 |
| 3 Year CD $>10 \mathrm{~K}$ | 0.12\% | 0.10\% | 0.23\% | 0.17\% | 0.23\% | 0.21\% | 0.34\% | -13 | 15 |
| 4 Year CD >10K | 0.13\% | 0.11\% | 0.27\% | 0.18\% | 0.24\% | 0.24\% | 0.85\% | -61 | 18 |
| 5 Year CD >10K | 0.18\% | 0.13\% | 0.36\% | 0.21\% | 0.29\% | 0.29\% | 0.85\% | -56 | 23 |

Yield Curve rate for Non-Maturity Deposits is 1 Mth CMT
Yield Curve for CD accounts is the US Treasury Rate for the full maturity:

| Dividend Rate Guidance |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Account Types | Spread (bps) to: 6 Mth CMT* | Dividend Rate Ranges** |  |  |
| Regular Sav >1K | 3 | 0.00\% | to | 0.05\% |
| Regular Sav > 5 K*** | 3 | 0.05\% | to | 0.18\% |
| Regular Sav >10K | 3 | 0.18\% | to | 0.30\% |
| Regular Sav >25K | 3 | 0.30\% | to | 0.43\% |
| MMKT > 2.5 K | 9 | 0.11\% | to | 0.24\% |
| MMKT > $10 \mathrm{~K}^{* * *}$ | 12 | 0.14\% | to | 0.26\% |
| MMKT > 25 K | 14 | 0.16\% | to | 0.29\% |
| MMKT $>50 \mathrm{~K}$ | 20 | 0.22\% | to | 0.35\% |
| MMKT $>100 \mathrm{~K}$ | 24 | 0.26\% | to | 0.39\% |
| IRA Shares $>2.5 \mathrm{~K}$ | N/A | 0.16\% | to | 0.29\% |
| IRA Shares > $10 K^{* * *}$ | N/A | 0.29\% | to | 0.41\% |
| IRA Shares $>25 \mathrm{~K}$ | N/A | 0.41\% | to | 0.54\% |
| IRA Shares $>50 \mathrm{~K}$ | N/A | 0.54\% | to | 0.66\% |
| IRA Shares > 100 K | N/A | 0.66\% | to | 0.79\% |
| Int Checking < 5 K | N/A | 0.00\% | to | 0.04\% |
| Int Checking >5K*** | 2 | 0.04\% | to | 0.17\% |
| Int Checking >10K | N/A | 0.17\% | to | 0.29\% |
| Int Checking >25K | N/A | 0.29\% | to | 0.42\% |
| 3 Month CD > $10 \mathrm{~K}^{* * * *}$ | 11 | 0.07\% | to | 0.32\% |
| 6 Month CD > $10 \mathrm{~K}^{* * * *}$ | 19 | 0.15\% | to | 0.40\% |
| 1 Year CD >10K**** | 31 | 0.27\% | to | 0.52\% |
| 2 Year CD >10K**** | 42 | 0.38\% | to | 0.63\% |
| 3 Year CD >10K**** | 52 | 0.47\% | to | 0.72\% |
| 5 Year CD >10K**** | 72 | 0.68\% | to | 0.93\% |
| 6 Month Forward CMT Rate for Jun-21 |  |  |  | 0.08\% |
| Notes |  |  |  |  |
| * Spread ranges are obtained from Credit Union Rates less the 6 Mth CMT |  |  |  |  |
| ** All dividend rate projections are based off of the 6 Mth Forward CMT |  |  |  |  |
| *** Range should reflect non-tiered account pricing |  |  |  |  |
| ${ }^{* * * *}$ The pricing for Share Certificates and IRA Certificates should be the same |  |  |  |  |



