| Credit Union Averages |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 5 Largest U.S. States |  |  |  |  | National <br> Average | US Treasury Curve | Average Spread (bps) to |  |
|  | CA | FL | IL | NY | TX |  |  | Yield Curve | 6 Mth CMT |
| MMKT >2.5K | 0.19\% | 0.12\% | 0.10\% | 0.16\% | 0.21\% |  | 0.37\% | -22 | -131 |
| MMKT > 10 K | 0.19\% | 0.14\% | 0.14\% | 0.19\% | 0.23\% | 0.18\% | 0.37\% | -20 | -129 |
| MMKT > 25 K | 0.18\% | 0.15\% | 0.17\% | 0.22\% | 0.24\% | 0.20\% | 0.37\% | -17 | -126 |
| Regular Sav >2.5K | 0.08\% | 0.07\% | 0.07\% | 0.09\% | 0.12\% | 0.09\% | 0.37\% | -28 | -137 |
| Int Checking > 100 | 0.08\% | 0.05\% | 0.07\% | 0.14\% | 0.04\% | 0.06\% | 0.37\% | -31 | -140 |
| Int Checking >2.5K | 0.07\% | 0.10\% | 0.07\% | 0.10\% | 0.06\% | 0.08\% | 0.37\% | -29 | -138 |
| 3 Month CD > 10 K | 0.20\% | 0.17\% | 0.16\% | 0.20\% | 0.26\% | 0.19\% | 0.83\% | -64 | -127 |
| 6 Month CD $>10 \mathrm{~K}$ | 0.29\% | 0.24\% | 0.22\% | 0.27\% | 0.40\% | 0.28\% | 1.46\% | -118 | -118 |
| 1 Year CD >10K | 0.43\% | 0.36\% | 0.32\% | 0.52\% | 0.58\% | 0.42\% | 2.02\% | -160 | -104 |
| 2 Year CD >10K | 0.58\% | 0.49\% | 0.45\% | 0.74\% | 0.75\% | 0.56\% | 2.80\% | -224 | -90 |
| 3 Year CD >10K | 0.68\% | 0.62\% | 0.52\% | 0.83\% | 0.89\% | 0.67\% | 2.94\% | -227 | -80 |
| 4 Year CD $>10 \mathrm{~K}$ | 0.78\% | 0.74\% | 0.59\% | 0.91\% | 1.02\% | 0.77\% | 2.97\% | -220 | -69 |
| 5 Year CD > 10K | 0.93\% | 0.85\% | 0.72\% | 0.99\% | 1.20\% | 0.90\% | 2.97\% | -207 | -56 |


| Bank Averages |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Account Types | 5 Largest U.S. States |  |  |  |  | National Average | US Treasury Curve | Average Spread to |  |
|  | CA | FL | IL | NY | TX |  |  | Yield Curve | 6 Mth CMT |
| MMKT >2.5K | 0.03\% | 0.02\% | 0.04\% | 0.03\% | 0.06\% | 0.04\% | 0.37\% | -33 | -142 |
| MMKT > 25 K | 0.03\% | 0.03\% | 0.06\% | 0.05\% | 0.07\% | 0.06\% | 0.37\% | -31 | -140 |
| Regular Sav >2.5K | 0.02\% | 0.02\% | 0.04\% | 0.05\% | 0.05\% | 0.04\% | 0.37\% | -33 | -142 |
| Int Checking > 100 | 0.01\% | 0.01\% | 0.01\% | 0.02\% | 0.01\% | 0.02\% | 0.37\% | -35 | -144 |
| Int Checking >2.5K | 0.02\% | 0.02\% | 0.03\% | 0.02\% | 0.03\% | 0.03\% | 0.37\% | -34 | -143 |
| 3 Month CD > 10 K | 0.04\% | 0.03\% | 0.05\% | 0.06\% | 0.07\% | 0.05\% | 0.83\% | -78 | -141 |
| 6 Month CD >10K | 0.05\% | 0.05\% | 0.09\% | 0.11\% | 0.12\% | 0.09\% | 1.46\% | -137 | -137 |
| 1 Year CD >10K | 0.08\% | 0.06\% | 0.13\% | 0.18\% | 0.19\% | 0.13\% | 2.02\% | -189 | -133 |
| 2 Year CD $>10 \mathrm{~K}$ | 0.10\% | 0.08\% | 0.19\% | 0.24\% | 0.26\% | 0.18\% | 2.80\% | -262 | -128 |
| 3 Year CD $>10 \mathrm{~K}$ | 0.11\% | 0.09\% | 0.24\% | 0.26\% | 0.26\% | 0.21\% | 2.94\% | -273 | -125 |
| 4 Year CD $>10 \mathrm{~K}$ | 0.12\% | 0.10\% | 0.28\% | 0.27\% | 0.26\% | 0.24\% | 2.97\% | -273 | -122 |
| 5 Year CD $>10 \mathrm{~K}$ | 0.16\% | 0.12\% | 0.36\% | 0.32\% | 0.31\% | 0.29\% | 2.97\% | -268 | -117 |

## Yield Curve rate for Non-Maturity Deposits is 1 Mth CMT

Yield Curve for CD accounts is the US Treasury Rate for the full maturity:

| Dividend Rate Guidance |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Account Types | Spread (bps) to: 6 Mth CMT* | Dividend Rate Ranges** |  |  |
| Regular Sav >1K | -137 | 0.26\% | to | 0.39\% |
| Regular Sav > 5 K*** | -137 | 0.39\% | to | 0.51\% |
| Regular Sav >10K | -137 | 0.51\% | to | 0.64\% |
| Regular Sav >25K | -137 | 0.64\% | to | 0.76\% |
| MMKT > 2.5 K | -131 | 0.45\% | to | 0.57\% |
| MMKT > $10 \mathrm{~K}^{* * *}$ | -129 | 0.47\% | to | 0.60\% |
| MMKT > 25 K | -126 | 0.50\% | to | 0.62\% |
| MMKT > 50 K | -120 | 0.56\% | to | 0.68\% |
| MMKT > 100 K | -116 | 0.60\% | to | 0.72\% |
| IRA Shares >2.5K | N/A | 0.50\% | to | 0.62\% |
| IRA Shares > $10 \mathrm{~K}^{* * *}$ | N/A | 0.62\% | to | 0.75\% |
| IRA Shares > 25 K | N/A | 0.75\% | to | 0.87\% |
| IRA Shares >50K | N/A | 0.87\% | to | 1.00\% |
| IRA Shares > 100 K | N/A | 1.00\% | to | 1.12\% |
| Int Checking <5K | N/A | 0.25\% | to | 0.38\% |
| Int Checking >5K*** | -138 | 0.38\% | to | 0.50\% |
| Int Checking > 10K | N/A | 0.50\% | to | 0.63\% |
| Int Checking >25K | N/A | 0.63\% | to | 0.75\% |
| 3 Month CD > $10 K^{* * * *}$ | -127 | 0.42\% | to | 0.67\% |
| 6 Month CD > $10 K^{* * * *}$ | -118 | 0.51\% | to | 0.76\% |
| 1 Year CD >10K**** | -104 | 0.65\% | to | 0.90\% |
| 2 Year CD $>10 K^{* * * *}$ | -90 | 0.79\% | to | 1.04\% |
| 3 Year CD >10K**** | -80 | 0.90\% | to | 1.15\% |
| 5 Year CD > $10 K^{* * * *}$ | -56 | 1.13\% | to | 1.38\% |
|  | Month Forward | Rate for |  | 1.82\% |
| Notes |  |  |  |  |
| * Spread ranges are obtained from Credit Union Rates less the 6 Mth CMT |  |  |  |  |
| ** All dividend rate projections are based off of the 6 Mth Forward CMT |  |  |  |  |
| *** Range should reflect non-tiered account pricing |  |  |  |  |
| ${ }^{* * * *}$ The pricing for Share Certificates and IRA Certificates should be the same |  |  |  |  |


| US CMT Month Ending Rates |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $3.50 \%$ |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| 2.50\% |  |  |  |  |  |  |  |
| 2.00\% |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| 1.00\% |  |  |  |  |  |  |  |
| 0.50\% |  |  |  |  |  |  |  |
| 0.00\% | 1 Mth | 3 Mth | 6 Mth |  | 2 Yr | 3 Yr | 5 Yr |
|  |  |  | $\square 1$ | 2 | Apr-22 |  |  |

