
$\square$

| Credit Union \& Bank Averages |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 5 Largest U.S. States |  |  |  |  | National <br> Average | National <br> High | National <br> Low | US Treasury <br> Curve | Average Spread (bps) to |  |
|  | CA | FL | IL | NY | TX |  |  |  |  | Yield Curve | 6 Mth CMT |
| MMKT >2.5K | 0.29\% | 0.40\% | 0.37\% | 0.29\% | 0.76\% | 0.45\% | 5.40\% | 0.01\% | 5.55\% | -510 | -508 |
| MMKT > 10 K | 0.33\% | 0.46\% | 0.47\% | 0.45\% | 0.82\% | 0.54\% | 5.40\% | 0.01\% | 5.55\% | -502 | -499 |
| MMKT > 25 K | 0.37\% | 0.52\% | 0.56\% | 0.60\% | 0.87\% | 0.62\% | 5.40\% | 0.01\% | 5.55\% | -493 | -491 |
| MMKT $>50 \mathrm{~K}$ | 0.41\% | 0.58\% | 0.63\% | 0.64\% | 0.94\% | 0.71\% | 5.40\% | 0.01\% | 5.55\% | -484 | -482 |
| MMKT $>100 \mathrm{~K}$ | 0.58\% | 0.74\% | 0.75\% | 0.73\% | 1.18\% | 0.90\% | 5.40\% | 0.00\% | 5.55\% | -465 | -463 |
| Regular Sav >2.5K | 0.09\% | 0.13\% | 0.14\% | 0.17\% | 0.34\% | 0.18\% | 5.02\% | 0.01\% | 5.55\% | -537 | -535 |
| Int Checking >2.5K | 0.04\% | 0.08\% | 0.12\% | 0.05\% | 0.20\% | 0.12\% | 6.17\% | 0.01\% | 5.55\% | -543 | -541 |
| IRA Shares >2.5K | 0.27\% | 0.26\% | 0.36\% | 0.31\% | 0.48\% | 0.40\% | 6.24\% | 0.01\% | 5.55\% | -515 | -513 |
| 3 Month CD > 10 K | 1.51\% | 1.55\% | 0.80\% | 1.03\% | 1.75\% | 1.18\% | 6.00\% | 0.01\% | 5.45\% | -427 | -435 |
| 6 Month CD > 10 K | 1.05\% | 1.30\% | 0.93\% | 1.27\% | 2.22\% | 1.46\% | 6.10\% | 0.01\% | 5.53\% | -407 | -407 |
| 1 Year CD > 10 K | 1.29\% | 1.50\% | 1.18\% | 1.91\% | 2.38\% | 1.78\% | 6.00\% | 0.01\% | 5.45\% | -367 | -375 |
| 2 Year CD > 10 K | 1.12\% | 1.32\% | 1.12\% | 1.50\% | 2.17\% | 1.57\% | 5.64\% | 0.01\% | 5.09\% | -352 | -396 |
| 3 Year CD > 10 K | 1.09\% | 1.22\% | 1.12\% | 1.28\% | 1.94\% | 1.46\% | 5.90\% | 0.01\% | 4.81\% | -335 | -407 |
| 4 Year CD > 10 K | 1.03\% | 1.16\% | 1.13\% | 1.22\% | 1.78\% | 1.40\% | 5.64\% | 0.01\% | 4.65\% | -325 | -413 |
| 5 Year CD > 10 K | 1.14\% | 1.22\% | 1.21\% | 1.23\% | 1.88\% | 1.49\% | 5.80\% | 0.01\% | 4.65\% | -316 | -404 |



| Dividend Rate Guidance |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Account Types | Spread (bps) to: 6 Mth CMT* | Dividend Rate Ranges** |  |  |
| MMKT >2.5K | -508 | 0.37\% | to | 0.49\% |
| MMKT $>10 \mathrm{~K}^{* * *}$ | -499 | 0.45\% | to | 0.58\% |
| MMKT > 25 K | -491 | 0.54\% | to | 0.66\% |
| MMKT $>50 \mathrm{~K}$ | -482 | 0.63\% | to | 0.75\% |
| MMKT $>100 \mathrm{~K}$ | -463 | 0.82\% | to | 0.94\% |
| Regular Sav >1K | -535 | 0.00\% | to | 0.10\% |
| Regular Sav $>5 \mathrm{~K}^{* * *}$ | -535 | 0.10\% | to | 0.22\% |
| Regular Sav >10K | -535 | 0.22\% | to | 0.35\% |
| Regular Sav > 25 K | -535 | 0.35\% | to | 0.47\% |
| Int Checking <5K | -549 | 0.00\% | to | 0.04\% |
| Int Checking $>5 \mathrm{~K}^{* * *}$ | -541 | 0.04\% | to | 0.16\% |
| Int Checking > 10K | -528 | 0.16\% | to | 0.29\% |
| Int Checking >25K | -516 | 0.29\% | to | 0.41\% |
| IRA Shares $>2.5 \mathrm{~K}$ | -513 | 0.19\% | to | 0.32\% |
| IRA Shares > $10 \mathrm{~K}^{* * *}$ | -513 | 0.32\% | to | 0.44\% |
| IRA Shares $>25 \mathrm{~K}$ | -513 | 0.44\% | to | 0.57\% |
| IRA Shares $>50 \mathrm{~K}$ | -513 | 0.57\% | to | 0.69\% |
| IRA Shares > 100 K | -513 | 0.69\% | to | 0.82\% |
| 3 Month CD $>10 \mathrm{~K}^{* * * *}$ | -435 | 1.04\% | to | 1.29\% |
| 6 Month CD > $10 K^{* * * *}$ | -407 | 1.32\% | to | 1.57\% |
| 1 Year CD > $10 \mathrm{~K}^{* * * *}$ | -375 | 1.64\% | to | 1.89\% |
| 2 Year CD > $10 \mathrm{~K}^{* * * *}$ | -396 | 1.43\% | to | 1.68\% |
| 3 Year CD >10K**** | -407 | 1.32\% | to | 1.57\% |
| 5 Year CD >10K**** | -404 | 1.35\% | to | 1.60\% |
| 6 Month Forward CMT Rate for |  | Nov-23 |  | 5.51\% |
| Notes |  |  |  |  |
| * Spread ranges are obtained from Credit Union Rates less the 6 Mth CMT |  |  |  |  |
| ** All dividend rate projections are based off of the 6 Mth Forward CMT |  |  |  |  |
| *** Range should reflect non-tiered account pricing |  |  |  |  |
| **** The pricing for Share Certificates and IRA Cerrificates should be the same |  |  |  |  |

