## DIVIDEND GUIDELINES

| Credit Union Averages |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 5 Largest U.S. States |  |  |  |  | National <br> Average | US Treasury Curve | Average Spread (bps) to |  |
|  | CA | FL | IL | NY | TX |  |  | Yield Curve | 6 Mth CMT |
| MMKT $>2.5 \mathrm{~K}$ | 0.19\% | 0.12\% | 0.15\% | 0.12\% | 0.25\% | 0.21\% | 2.40\% | -219 | -303 |
| MMKT $>10 \mathrm{~K}$ | 0.23\% | 0.15\% | 0.21\% | 0.16\% | 0.26\% | 0.26\% | 2.40\% | -215 | -299 |
| MMKT > 25 K | 0.27\% | 0.17\% | 0.26\% | 0.19\% | 0.27\% | 0.30\% | 2.40\% | -210 | -294 |
| Regular Sav >2.5K | 0.09\% | 0.08\% | 0.11\% | 0.18\% | 0.11\% | 0.12\% | 2.40\% | -228 | -312 |
| Int Checking > 100 | 0.10\% | 0.01\% | 0.08\% | 0.05\% | 0.04\% | 0.07\% | 2.40\% | -233 | -317 |
| Int Checking > 2.5 K | 0.10\% | 0.12\% | 0.06\% | 0.07\% | 0.07\% | 0.11\% | 2.40\% | -229 | -313 |
| 3 Month CD >10K | 0.32\% | 0.29\% | 0.22\% | 0.43\% | 0.52\% | 0.38\% | 2.93\% | -255 | -286 |
| 6 Month CD >10K | 0.48\% | 0.62\% | 0.43\% | 0.62\% | 0.97\% | 0.64\% | 3.24\% | -260 | -260 |
| 1 Year CD $>10 \mathrm{~K}$ | 0.98\% | 1.09\% | 0.75\% | 0.92\% | 1.55\% | 1.09\% | 3.40\% | -231 | -215 |
| 2 Year CD >10K | 1.18\% | 1.32\% | 0.92\% | 1.24\% | 1.87\% | 1.34\% | 3.53\% | -219 | -190 |
| 3 Year CD >10K | 1.25\% | 1.43\% | 0.98\% | 1.48\% | 1.96\% | 1.46\% | 3.48\% | -202 | -178 |
| 4 Year CD >10K | 1.31\% | 1.54\% | 1.04\% | 1.71\% | 2.04\% | 1.58\% | 3.38\% | -180 | -166 |
| 5 Year CD >10K | 1.68\% | 1.85\% | 1.21\% | 2.02\% | 2.28\% | 1.82\% | 3.38\% | -156 | -142 |


| Bank Averages |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Account Types | 5 Largest U.S. States |  |  |  |  | National <br> Average | US TreasuryCurve | Average Spread to |  |
| Account Types | CA | FL | IL | NY | TX |  |  | Yield Curve | 6 Mth CMT |
| MMKT >2.5K | 0.04\% | 0.05\% | 0.05\% | 0.03\% | 0.14\% | 0.07\% | 2.40\% | -233 | -317 |
| MMKT > 25 K | 0.06\% | 0.05\% | 0.08\% | 0.07\% | 0.15\% | 0.09\% | 2.40\% | -231 | -315 |
| Regular Sav >2.5K | 0.03\% | 0.02\% | 0.04\% | 0.14\% | 0.09\% | 0.06\% | 2.40\% | -234 | -318 |
| Int Checking > 100 | 0.01\% | 0.01\% | 0.01\% | 0.03\% | 0.01\% | 0.02\% | 2.40\% | -238 | -322 |
| Int Checking >2.5K | 0.02\% | 0.02\% | 0.03\% | 0.03\% | 0.04\% | 0.03\% | 2.40\% | -237 | -321 |
| 3 Month CD > 10K | 0.05\% | 0.05\% | 0.08\% | 0.06\% | 0.13\% | 0.09\% | 2.93\% | -284 | -315 |
| 6 Month CD >10K | 0.14\% | 0.07\% | 0.14\% | 0.39\% | 0.26\% | 0.17\% | 3.24\% | -307 | -307 |
| 1 Year CD >10K | 0.26\% | 0.17\% | 0.23\% | 0.69\% | 0.35\% | 0.27\% | 3.40\% | -313 | -297 |
| 2 Year CD $>10 \mathrm{~K}$ | 0.21\% | 0.12\% | 0.25\% | 0.64\% | 0.41\% | 0.31\% | 3.53\% | -322 | -293 |
| 3 Year CD >10K | 0.22\% | 0.12\% | 0.29\% | 0.62\% | 0.36\% | 0.33\% | 3.48\% | -315 | -292 |
| 4 Year CD $>10 \mathrm{~K}$ | 0.23\% | 0.12\% | 0.32\% | 0.60\% | 0.30\% | 0.34\% | 3.38\% | -304 | -290 |
| 5 Year CD >10K | 0.25\% | 0.13\% | 0.39\% | 0.59\% | 0.42\% | 0.40\% | 3.38\% | -298 | -284 |

## Yield Curve rate for Non-Maturity Deposits is 1 Mth CMT

Yield Curve for CD accounts is the US Treasury Rate for the full maturity:

| Dividend Rate Guidance |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Account Types | Spread (bps) to: 6 Mth CMT* | Dividend Rate Ranges** |  |  |
| Regular Sav >1K | -312 | 0.13\% | to | 0.25\% |
| Regular Sav $\mathbf{~} 5$ K $^{* * *}$ | -312 | 0.25\% | to | 0.38\% |
| Regular Sav >10K | -312 | 0.38\% | to | 0.50\% |
| Regular Sav >25K | -312 | 0.50\% | to | 0.63\% |
| MMKT $>2.5 \mathrm{~K}$ | -303 | 0.34\% | to | 0.47\% |
| MMKT > $10 \mathrm{~K}^{* * *}$ | -299 | 0.39\% | to | 0.51\% |
| MMKT > 25 K | -294 | 0.43\% | to | 0.56\% |
| MMKT $>50 \mathrm{~K}$ | -288 | 0.49\% | to | 0.62\% |
| MMKT $>100 \mathrm{~K}$ | -284 | 0.53\% | to | 0.66\% |
| IRA Shares $>2.5 \mathrm{~K}$ | N/A | 0.41\% | to | 0.54\% |
| IRA Shares > $10 \mathrm{~K}^{* * *}$ | N/A | 0.54\% | to | 0.66\% |
| IRA Shares > 25 K | N/A | 0.66\% | to | 0.79\% |
| IRA Shares >50K | N/A | 0.79\% | to | 0.91\% |
| IRA Shares > 100 K | N/A | 0.91\% | to | 1.04\% |
| Int Checking <5K | N/A | 0.12\% | to | 0.24\% |
| Int Checking $\mathbf{~ 5 ~ K ~}^{* * *}$ | -313 | 0.24\% | to | 0.37\% |
| Int Checking >10K | N/A | 0.37\% | to | 0.49\% |
| Int Checking >25K | N/A | 0.49\% | to | 0.62\% |
| 3 Month CD > $10 \mathrm{~K}^{* * * *}$ | -286 | 0.45\% | to | 0.70\% |
| 6 Month CD > $10 \mathrm{~K}^{* * * *}$ | -260 | 0.71\% | to | 0.96\% |
| 1 Year CD >10K**** | -215 | 1.16\% | to | 1.41\% |
| 2 Year CD $>10 K^{* * * *}$ | -190 | 1.41\% | to | 1.66\% |
| 3 Year CD > $10 \mathrm{~K}^{* * * *}$ | -178 | 1.53\% | to | 1.78\% |
| 5 Year CD >10K**** | -142 | 1.89\% | to | 2.14\% |
| 6 Month Forward CMT Rate for Oct-22 |  |  |  | 3.44\% |
| Notes |  |  |  |  |
| * Spread ranges are obtained from Credit Union Rates less the 6 Mth CMT |  |  |  |  |
| ** All dividend rate projections are based off of the 6 Mth Forward CMT |  |  |  |  |
| *** Range should reflect non-tiered account pricing |  |  |  |  |
| ${ }^{* * * * *}$ The pricing for Share Certificates and IRA Certificates should be the same |  |  |  |  |



