

CREDIT UNION RATE SURVEY

Loan Rates	Classic CCd	Fxd36 Unsec	New Veh 48Mo	New Veh 60Mo	New Veh 72Mo	Used Veh 48Mo	Used Veh 60Mo	HELOC	HE 5Yr	15Yr FRM	30Yr FRM
UNITED STATES SOUTHWEST	10.86%	8.98%	2.99%	3.10%	3.43%	3.33%	3.43%	4.37%	5.02%	2.65%	3.01%
Arizona	11.80%	10.44%	3.14%	3.27%	3.58%	3.11%	3.22%	5.25%	5.87%	2.47%	3.05%
Arkansas	9.75%	8.08%	3.10%	3.26%	3.62%	3.70%	3.89%	4.54%	5.70%	2.71%	2.94%
New Mexico	11.19%	10.03%	2.66%	2.72%	2.92%	2.87%	2.95%	4.63%	4.79%	2.95%	3.25%
Oklahoma	10.11%	9.76%	3.12%	3.13%	3.39%	3.31%	3.34%	4.36%	4.43%	2.67%	3.17%
Texas	10.75%	8.57%	2.86%	3.02%	3.35%	3.08%	3.19%	4.76%	5.15%	2.73%	3.13%
WEST											
California	11.28%	9.38%	3.05%	3.15%	3.38%	3.25%	3.34%	4.73%	5.88%	2.67%	3.04%
Hawaii	12.04%	5.86%	2.75%	2.94%	3.71%	3.27%	3.44%	5.04%	5.50%	2.08%	2.55%
Oregon	10.74%	8.85%	2.95%	3.08%	3.31%	3.06%	3.19%	4.77%	5.98%	2.59%	3.29%
Utah	9.31%	8.62%	2.97%	2.97%	3.22%	2.97%	2.91%	5.76%	5.30%	2.13%	2.51%
Washington SOUTHEAST	10.15%	9.22%	3.11%	3.31%	3.49%	3.30%	3.51%	4.63%	5.67%	2.38%	2.94%
Florida	11.08%	9.22%	2.92%	3.03%	3.31%	3.40%	3.48%	4.62%	5.44%	2.59%	3.06%
Georgia	10.41%	8.03%	2.36%	2.51%	2.84%	3.04%	3.17%	4.55%	4.94%	2.54%	2.87%
Louisiana	10.20%	8.86%	3.15%	3.34%	3.63%	3.59%	3.59%	4.55%	4.55%	2.94%	3.25%
South Carolina NORTHEAST	11.21%	9.29%	2.62%	2.71%	3.09%	3.22%	3.46%	4.34%	4.86%	2.62%	2.95%
Massachusetts	12.30%	9.41%	3.22%	3.33%	3.90%	3.53%	3.67%	4.59%	4.72%	2.77%	3.20%
New Jersey	10.92%	8.88%	2.94%	3.11%	3.59%	3.26%	3.41%	4.83%	4.75%	2.82%	3.27%
New York	10.23%	7.40%	2.81%	2.92%	3.32%	3.31%	3.41%	4.10%	4.50%	2.72%	3.11%
MIDWEST											
Illinois	11.40%	8.89%	2.70%	2.80%	3.30%	3.30%	3.36%	4.30%	5.09%	2.60%	3.09%
Indiana	11.32%	9.89%	3.23%	3.36%	3.64%	3.71%	3.81%	4.00%	5.09%	2.54%	2.97%
Michigan	11.15%	8.86%	2.87%	2.95%	3.29%	3.03%	3.10%	4.32%	5.03%	2.58%	2.98%
On the Date		Reg		1414 OF!	214	014	41/-	-14	427		
Savings Rates	Drafts		MM-2.5k	MM-25k	3Мо	6Mo	1Yr	2Yr	4Yr		
UNITED STATES	0.09%	Svgs 0.10%	0.16%	0.23%	0.20%	0.31%	0.44%	0.58%	0.77%		
· ·		Svgs		0.23%	0.20%	0.31%		0.58%	0.77%		
UNITED STATES SOUTHWEST	0.09%	Svgs 0.10%	0.16%		0.20% 0.18%		0.44%		0.77%		
UNITED STATES SOUTHWEST Arizona	0.09% 0.05%	Svgs 0.10% 0.07%	0.16% 0.09%	0.23% 0.19% 0.25%	0.20%	0.31% 0.32% 0.35%	0.44% 0.45%	0.58% 0.59%	0.77% 0.81% 0.73%		
UNITED STATES SOUTHWEST Arizona Arkansas New Mexico	0.09% 0.05% 0.12% 0.08%	Svgs 0.10% 0.07% 0.08% 0.13%	0.16% 0.09% 0.18% 0.15%	0.23% 0.19% 0.25% 0.24%	0.20% 0.18% 0.16% 0.25%	0.31% 0.32% 0.35% 0.37%	0.44% 0.45% 0.50% 0.60%	0.58% 0.59% 0.62% 0.79%	0.77% 0.81% 0.73% 1.02%		
UNITED STATES SOUTHWEST Arizona Arkansas New Mexico Oklahoma	0.09% 0.05% 0.12% 0.08% 0.13%	Svgs 0.10% 0.07% 0.08% 0.13% 0.14%	0.16% 0.09% 0.18% 0.15% 0.28%	0.23% 0.19% 0.25% 0.24% 0.34%	0.20% 0.18% 0.16% 0.25% 0.48%	0.31% 0.32% 0.35% 0.37% 0.58%	0.44% 0.45% 0.50% 0.60% 0.67%	0.58% 0.59% 0.62% 0.79% 0.77%	0.77% 0.81% 0.73% 1.02% 0.95%		
UNITED STATES SOUTHWEST Arizona Arkansas New Mexico	0.09% 0.05% 0.12% 0.08%	Svgs 0.10% 0.07% 0.08% 0.13%	0.16% 0.09% 0.18% 0.15%	0.23% 0.19% 0.25% 0.24%	0.20% 0.18% 0.16% 0.25%	0.31% 0.32% 0.35% 0.37%	0.44% 0.45% 0.50% 0.60%	0.58% 0.59% 0.62% 0.79%	0.77% 0.81% 0.73% 1.02%		
UNITED STATES SOUTHWEST Arizona Arkansas New Mexico Oklahoma Texas	0.09% 0.05% 0.12% 0.08% 0.13%	Svgs 0.10% 0.07% 0.08% 0.13% 0.14%	0.16% 0.09% 0.18% 0.15% 0.28%	0.23% 0.19% 0.25% 0.24% 0.34%	0.20% 0.18% 0.16% 0.25% 0.48%	0.31% 0.32% 0.35% 0.37% 0.58%	0.44% 0.45% 0.50% 0.60% 0.67%	0.58% 0.59% 0.62% 0.79% 0.77%	0.77% 0.81% 0.73% 1.02% 0.95%		
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