




| Concentration Risk (\% of Net Worth) | $\begin{gathered} \text { Peer } \\ <2 \mathrm{~mm} \end{gathered}$ | $\begin{gathered} \hline \text { Peer } \\ 2-5 \mathrm{~mm} \end{gathered}$ | $\begin{gathered} \text { Peer } \\ 5-10 \mathrm{~mm} \end{gathered}$ | $\begin{gathered} \hline \text { Peer } \\ 10-20 \mathrm{~mm} \end{gathered}$ | $\begin{gathered} \text { Peer } \\ 20-50 \mathrm{~mm} \end{gathered}$ | $\begin{gathered} \hline \text { Peer } \\ 50-100 \mathrm{~mm} \end{gathered}$ | $\begin{gathered} \hline \text { Peer } \\ 100-200 \mathrm{~mm} \end{gathered}$ | $\begin{gathered} \hline \text { Peer } \\ 200-500 \mathrm{~mm} \end{gathered}$ | Peer 500mm-1B | $\begin{gathered} \text { Peer } \\ \text { GT } 1 \text { Billion } \end{gathered}$ | Peer ALL FICUs |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Deposits in Commercial Banks, S\&Ls, Savings Banks | 5.19\% | 9.56\% | 18.33\% | 24.45\% | 30.55\% | 19.85\% | 11.13\% | 3.81\% | 0.96\% | 0.15\% | 2.32\% |
| Credit Unions - Deposits in and Loans to | 0.83\% | 2.60\% | 4.54\% | 5.92\% | 7.88\% | 4.60\% | 2.61\% | 1.07\% | 0.38\% | 0.04\% | 0.59\% |
| Total Investments in Corporate Credit Unions* | 65.86\% | 64.54\% | 78.54\% | 95.99\% | 106.42\% | 90.44\% | 79.81\% | 56.02\% | 26.47\% | 8.17\% | 22.30\% |
| Marketable Securities | 11.50\% | 48.56\% | 92.79\% | 127.87\% | 164.27\% | 171.34\% | 172.47\% | 183.90\% | 171.79\% | 189.69\% | 184.79\% |
| All Other Investments | 129.44\% | 147.19\% | 208.94\% | 235.30\% | 250.98\% | 205.51\% | 157.66\% | 116.11\% | 104.58\% | 113.21\% | 120.47\% |
| Total Investments | 339.19\% | 342.81\% | 462.05\% | 523.60\% | 587.69\% | 515.66\% | 444.18\% | 381.57\% | 322.32\% | 322.88\% | 344.93\% |
| Unsecured Loans | 60.37\% | 52.57\% | 48.54\% | 46.00\% | 43.62\% | 41.75\% | 39.63\% | 42.31\% | 43.75\% | 47.30\% | 45.92\% |
| Vehicle Loans | 130.45\% | 169.45\% | 190.13\% | 185.77\% | 186.39\% | 187.95\% | 195.65\% | 212.70\% | 217.93\% | 193.49\% | 197.53\% |
| New Vehicle Loans | 44.96\% | 64.02\% | 71.25\% | 69.80\% | 61.49\% | 56.99\% | 56.02\% | 65.63\% | 68.86\% | 70.24\% | 68.51\% |
| Used Vehicle Loans | 85.49\% | 105.44\% | 118.87\% | 115.96\% | 124.90\% | 130.96\% | 139.63\% | 147.07\% | 149.07\% | 123.26\% | 129.03\% |
| Total Real Estate | 1.88\% | 9.33\% | 21.01\% | 54.49\% | 124.44\% | 177.12\% | 222.80\% | 282.06\% | 310.16\% | 339.00\% | 314.70\% |
| 1st Mortgage | 1.60\% | 7.21\% | 13.55\% | 39.82\% | 96.29\% | 142.71\% | 181.80\% | 235.09\% | 266.32\% | 295.59\% | 271.85\% |
| 1st Mortgage Fxd | 1.60\% | 5.92\% | 12.36\% | 32.59\% | 75.80\% | 115.06\% | 142.43\% | 179.92\% | 213.57\% | 235.57\% | 216.05\% |
| 1st Mortgage Adj | 0.00\% | 1.29\% | 1.19\% | 7.24\% | 20.49\% | 27.65\% | 39.36\% | 55.17\% | 52.74\% | 60.03\% | 55.79\% |
| 2nd Mortgage | 0.28\% | 2.12\% | 7.47\% | 14.67\% | 28.15\% | 34.41\% | 41.01\% | 46.97\% | 43.85\% | 43.40\% | 42.85\% |
| Closed-End Fxd | 0.28\% | 1.46\% | 4.34\% | 7.43\% | 12.01\% | 12.35\% | 15.80\% | 16.58\% | 14.13\% | 9.78\% | 11.19\% |
| Closed-End Adj | 0.00\% | 0.07\% | 0.14\% | 0.95\% | 0.63\% | 2.14\% | 1.89\% | 1.44\% | 1.94\% | 1.37\% | 1.46\% |
| Open-End Adj | 0.00\% | 0.46\% | 2.72\% | 5.21\% | 13.86\% | 18.74\% | 21.81\% | 28.18\% | 26.81\% | 30.79\% | 28.85\% |
| Open-End Fxd | 0.00\% | 0.13\% | 0.27\% | 1.08\% | 1.66\% | 1.17\% | 1.50\% | 0.77\% | 0.97\% | 1.47\% | 1.34\% |
| Other RE Loans | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| Leases Receivable | 0.14\% | 0.05\% | 0.24\% | 0.04\% | 0.05\% | 0.03\% | 1.29\% | 0.70\% | 0.81\% | 3.62\% | 2.76\% |
| All Other Loans/Lines of Credit to Members | 21.22\% | 23.24\% | 29.14\% | 31.36\% | 30.02\% | 28.15\% | 34.65\% | 32.78\% | 28.83\% | 28.39\% | 29.14\% |
| Total Loans | 214.86\% | 255.13\% | 289.59\% | 318.51\% | 385.37\% | 436.94\% | 496.51\% | 573.58\% | 605.06\% | 621.10\% | 597.44\% |
| Indirect Loans | 0.00\% | 0.05\% | 0.92\% | 4.80\% | 15.93\% | 43.93\% | 64.49\% | 101.68\% | 128.07\% | 142.90\% | 127.91\% |
| Percent of Vehicle Loans | 0.00\% | 0.03\% | 0.48\% | 2.58\% | 8.54\% | 23.37\% | 32.96\% | 47.80\% | 58.77\% | 73.85\% | 64.75\% |
| Business Loans | 0.34\% | 1.10\% | 2.15\% | 2.37\% | 5.32\% | 17.47\% | 30.04\% | 44.98\% | 68.19\% | 63.10\% | 57.73\% |
| Participation Loans | 0.29\% | 0.46\% | 1.87\% | 4.90\% | 12.00\% | 21.61\% | 29.80\% | 36.31\% | 32.79\% | 22.94\% | 25.08\% |
| Total Mortgage Exposure** | 2.28\% | 9.48\% | 25.00\% | 56.52\% | 137.01\% | 207.65\% | 283.60\% | 376.85\% | 419.20\% | 459.85\% | 423.79\% |
| Total Real Estate | 1.88\% | 9.33\% | 21.01\% | 54.49\% | 124.44\% | 177.12\% | 222.80\% | 282.06\% | 310.16\% | 339.00\% | 314.70\% |
| RE Business Loans | 0.00\% | 0.68\% | 0.11\% | 0.55\% | 2.00\% | 6.32\% | 13.49\% | 24.97\% | 47.39\% | 54.17\% | 46.31\% |
| Mortgage-Backed Investments | 0.40\% | 0.15\% | 3.98\% | 2.03\% | 12.57\% | 30.54\% | 60.79\% | 94.79\% | 109.04\% | 120.85\% | 109.10\% |
| Federal Agency Securities (Mtg Backed) | 0.40\% | 0.08\% | 3.98\% | 2.03\% | 12.57\% | 30.41\% | 60.64\% | 94.37\% | 107.76\% | 115.36\% | 105.04\% |
| Total Other Mortgage Backed Securities | 0.00\% | 0.07\% | 0.00\% | 0.00\% | 0.00\% | 0.13\% | 0.15\% | 0.41\% | 1.27\% | 5.49\% | 4.05\% |



December 31, 2021



